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**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA**

| | | |
|-----------------------------|---|--|
| JOHN GARAMENDI, |) | CASE NO. CV 99-2829 AHM (CW _x) |
| |) | |
| Plaintiff, |) | [Consolidated with Case No. |
| |) | CV 01-1339 AHM(CW _x)] |
| v. |) | |
| |) | FED. R. CIV. P. 52 FINDINGS |
| ALTUS FINANCE S.A., et al., |) | OF FACT AND CONCLUSIONS |
| |) | OF LAW RE RESTITUTION |
| Defendants. |) | |
| |) | |
| _____ |) | |
| AND RELATED COUNTERCLAIMS |) | |
| _____ |) | |

BACKGROUND

In Phase II of the jury trial, the Commissioner was limited to seeking whatever damages may have been caused by the conspiracy which, the jury had previously found, Artemis joined. The Commissioner sought recovery of the “junk bond” profits that Artemis earned between December 1992 and August 1993, when the Rehabilitation Court denied a motion brought by certain parties to rescind the underlying bond sale transactions. The Commissioner was not permitted to seek recovery of the profits Artemis earned from its two-thirds ownership of Aurora - - *i.e.*, the dividends it received - - because in Phase I the

1 jury had determined that the Commissioner was not harmed by whatever
2 misrepresentations or omissions Artemis had made in obtaining Department of
3 Insurance (“DOI”) approval for that ownership.

4 Now, in his remaining equitable claim for restitution, the Commissioner
5 seeks *all* of the profits that Artemis received from the junk bonds and from
6 owning the insurance company, plus 7% interest. The Commissioner contends
7 that before interest this figure, in rounded-off numbers, is \$852,000,000.
8 \$459,000,000 of that amount is attributable to profits Artemis earned on the junk
9 bonds. \$240,000,000 derives from dividends Artemis received from New
10 California Life Holdings (“NCLH”). \$152,000,000 represents the amount
11 Artemis will receive when its previously-agreed-to-sale of its interest in NCLH to
12 REALIC is consummated.

13 All told, with interest the Commissioner seeks approximately
14 \$1,285,000,000 in “restitution” from Artemis, as of August 1, 2005. The Court
15 awards him \$189,806,288, plus interest calculated at 7%.

16 **OVERVIEW**

17 The claims and defenses of the parties, to whom I will refer by the
18 shorthand terms used at the trial (with “Artemis” referring to “Artemis S.A.”),
19 were thoroughly set forth in the Revised Pretrial Conference Order (PTCO),
20 dated February 11, 2005. The relevant procedural history and key rulings are
21 reflected in the Court’s June 10, 2005 “Post-Verdict Order” (Ex. A hereto) and the
22 Court’s October 3, 2005 “Order re Punitive Damages” (Ex. B hereto). I
23 incorporate all these materials by reference, as I do all other rulings and jury
24 verdicts mentioned herein.

25 The premise for the Commissioner’s restitution claim is that Artemis
26 engaged in serious misconduct, benefitted massively from that misconduct and
27 should be required to disgorge those benefits. Given the peculiarities of the jury’s
28 verdicts, it is appropriate to step back and evaluate the proverbial “Big Picture”

1 before making additional specific findings and reciting legal conclusions. That
2 picture includes the following factors and considerations.

3 (1) The most culpable defendants in these cases were parties other than
4 Artemis. Those parties, including Credit Lyonnais/Altus;¹ Aurora; MAAF; SDI
5 Vendome; and individuals such as Henin, Seys and Irigoien, either “settled out” or
6 defaulted. As a result, from other defendants and wrongdoers, the Commissioner
7 has already recovered (or been awarded the right to recover) approximately
8 \$696,450,000, not including any of the amounts Artemis set aside in its settlement
9 with the United States Attorney.²

10 (2) Although the Commissioner and his counsel displayed admirable
11 vigor in aggressively pursuing their own investigation into state law violations and
12 in litigating their state-based civil claims, it was the investigation conducted by
13 the United States Attorney’s Office that led to major portions of the above-
14 mentioned recoveries. That investigation involved criminal violations of federal
15 law. At the trial in this case, the Commissioner fought hard to introduce evidence
16 of various guilty pleas and admissions made in the criminal case by some of the
17 other parties mentioned above. The Commissioner also benefitted from the
18 cooperation of various witnesses who had entered into agreements with the United
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21 ¹ Altus later became known as “CDR-E.”

22 ² Pursuant to its agreement with the United States Attorney’s Office, Artemis
23 has paid \$110 million into a non-revocable “Settlement Agreement Fund” which
24 requires that upon resolution of this civil case all of that amount (less taxes) will be
25 paid to the Commissioner, for disbursement to ELIC claimants. Artemis also paid
26 another \$75 million into a fund designed to be available to satisfy any judgment in
27 excess of \$110 million the Commissioner recovers in this action. The Estate of
28 Executive Life Insurance Company (“ELIC”) will receive considerably less than all
of the money the Commissioner recovers, because the Commissioner has agreed to
turn over substantial portions to other parties, including Sierra, the California
Attorney-General, the informant Francois Marland and the Commissioner’s lawyers.
And NOLHGA, too, undoubtedly will claim a right to payment.

1 States Attorney in lieu of prosecution. Although Artemis and certain of its
2 executives, including its founder Francois Pinault, were “subjects” of the federal
3 criminal investigation, and although Artemis itself entered into the sizeable
4 monetary settlement with the United States Attorney’s Office described above,
5 neither Artemis nor any of its top executives was ever indicted. That they were
6 not prosecuted is consistent with the first point, above: Artemis was less culpable.

7 (3) California Insurance Code § 699.5 provided the principal basis for
8 the Commissioner’s main claims against the defendants in these cases, including
9 Artemis. That statute, which is relatively obscure, precludes the Department of
10 Insurance (“DOI”) from authorizing an insurer to do business in California if the
11 insurer is “owned, operated or controlled, directly or indirectly, by . . . a nation or
12 any governmental . . . agency thereof.” The extent to which Artemis’s
13 “enrichment” might be “unjust” could have been clarified by evidence
14 demonstrating just why California cares whether a foreign government owns or
15 controls a California insurance company. Yet at trial, the Commissioner devoted
16 almost no effort to explaining why or how Section 699.5 protects California
17 citizens, policyholders or annuitants.³ In contrast, the jury learned that the very
18 language of Section 699.5 actually permits the DOI to license such an insurer
19 under certain specified conditions. The jury learned that as early as February 2,
20 1993, Lorraine Johnson, a key DOI representative, informed Artemis’s lawyers at
21 Morgan, Lewis & Bockius that the DOI previously *had* permitted a foreign
22 government-owned company to operate an insurance company, because the
23 company entered into a voting trust that contained procedural protections against

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27 ³ The same can be said about the Commissioner’s failure to explain the purpose
28 or intended effect of the federal Bank Holding Company Act (“BHCA”), although he
introduced evidence of other defendants’ violations of that statute.

1 the foreign government's exercise of control. Indeed, the jury also learned that
2 Artemis itself eventually entered into such an agreement.

3 Because the purposes and intended benefits of Section 699.5 were never
4 meaningfully addressed, the months-long trial was almost entirely devoid of any
5 overarching public policy considerations. Although there were occasional paeans
6 to the importance of truth-telling and compliance with the law, the case appeared
7 to be about money, and only about money; evidence suggesting other potential
8 equities in favor of the Commissioner were largely obscured. Thus, the jurors
9 undoubtedly found it peculiar that at times everything the Commissioner was
10 attempting to prove and everything he sought to recover appeared to depend on
11 whether Credit Lyonnais owned 25.1% (instead of a mere 24.9%) of Artemis.
12 Given the hyper-technical violations that were at the core of the Commissioner's
13 case against Artemis, there was support for Artemis's contention that the
14 Commissioner seized upon Section 699.5 as an opportunity to get around the
15 financial consequences of decisions he had made in the early 1990s - - decisions
16 that were reasonable at the time, but that later exposed him to second-guessing
17 because of a change in market conditions.

18 (4) The outcome of the jury trial was not entirely consistent with part of
19 the Commissioner's fundamental premise described above in item one (that
20 Artemis engaged in massive misconduct). In Phase I, the jury did find that
21 Artemis misrepresented or concealed material information from the
22 Commissioner. The Commissioner's counsel opposed the Court's proposal to
23 include questions on the Verdict Form that would have clarified the basis for that
24 finding, so it is not clear what the jury had in mind. (It is probable, however, that
25 the information in question was placed in, or omitted from, one of the regulatory
26 forms that Artemis filed with the Commissioner.) In any event, the jury also
27 found in Phase I that the misrepresentation(s) or omission(s) were not substantial
28 factors in causing harm to the Commissioner.

1 The jury went on to find in Phase I that Artemis joined a conspiracy
2 previously formed by other defendants, and that the *conspiracy* did cause harm to
3 the ELIC Estate, in that it caused the Commissioner not to choose one of the
4 “bonds-in” bids (NOLHGA’s or Sierra’s) that were competing with the
5 Altus/MAAF bid.⁴ Based on that finding, the Court permitted the Commissioner
6 to attempt in Phase II to recover compensatory damages. The Commissioner
7 advanced two damages theories. The first was the “Loss of Rescission
8 Opportunity” theory, to the effect that had the Commissioner known of the
9 *contrats de portage* discussed below, he would have successfully moved to
10 rescind the bond sale. Under this theory, which he had not fully fleshed out
11 previously, the Commissioner sought to recover some \$843 million in junk bonds
12 profit that the various conspirators collectively earned before Judge Lewin denied
13 the rescission motion. The Commissioner’s other theory in Phase II was that he
14 would not have paid a \$75 million indemnity claim absent the conspirators’ fraud.
15 Despite having been permitted to pursue an arguably “expanded” theory of
16 damages, the Commissioner met with defeat; the jury awarded him no
17 compensatory damages from Artemis, not even nominal damages.

18 Furthermore, here the Commissioner’s restitution claim is centered on an
19 allegation of fraud, but in the jury trial the Commissioner failed to prove that
20 Artemis actually was liable for fraud, notwithstanding that it had acted in a
21 misleading manner. That is because the Commissioner failed to prove one of the
22 elements of fraud - - harm. Although as a matter of law the Commissioner’s
23 failure to prove Artemis liable for fraud does not flatly preclude him from
24 obtaining restitution, the Commissioner’s defeats at trial *do* bear on the equities
25 between the parties and on the amount of any restitutionary award.

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28 ⁴ The jury was not required to find that the conduct of Artemis itself was a
“substantial factor” in the conspiracy’s causing that harm.

1 The jury’s verdicts, in short, do not support the notion that Artemis
2 committed a massive wrong.

3 (5) On the other hand, that the hardworking jury awarded \$700 million in
4 punitive damages to the Commissioner indicates that the jurors believed that
5 Artemis deserved to be punished for *something*. I agree. Artemis was not some
6 innocent enterprise that Francois Pinault created as a vehicle to test his self-
7 professed “gut feeling” that rosy business prospects in the United States warranted
8 a multi-billion dollar risk. Elements of the intertwined financial relationship - -
9 some might characterize it as “cozy,” others as “incestuous” - - between Artemis
10 and Credit Lyonnais/Altus were, by American standards, peculiar enough to
11 permit the jury to conclude that Artemis behaved much more deviously than M.
12 Pinault’s testimony suggested. Thus, in addition to the facts described below, the
13 jury heard evidence about financial and political difficulties that beset the French
14 government and Credit Lyonnais in 1992, which created an incentive for Credit
15 Lyonnais to offer a favorable deal to M. Pinault in order to allow it to book
16 profits. There also was evidence about a backdated agreement between Altus and
17 Artemis, although the potential significance of this apparent badge of fraud was
18 largely buried in the morass of other documents and testimony the Commissioner
19 offered. All in all, there was enough evidence to demonstrate to both the jury and
20 the Court that in some respects Artemis had played a shady game.

21 Counsel for the Commissioner repeatedly argued that it was up to the jurors
22 to protect hundreds of thousands of policyholders who had suffered egregious
23 losses, so it is not surprising that the jury evidently did not want policyholders to
24 be left with nothing.⁵ Although this Order reflects my independent analysis and
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26 ⁵ Of course, the jury was never informed that numerous other parties
27 have a right to receive very substantial “portions” of the Commissioner’s total
28 recovery. See footnote 2 above. The policyholders are not the only parties who have
a stake in this restitution ruling, but the jurors probably thought they were.

1 conclusions, and although I threw out the jury's punitive damages award, I find
2 that the punitive damage determination is entitled to important consideration, as
3 are the jury's answers to Phase I Verdict Forms 3.1(A); 3.2; 3.3 and Verdict Form
4 5 (in its entirety). However, the \$700 million punitive damages award is far from
5 a benchmark. The size of that award is probably attributable to the fact that at
6 many points in the lengthy trial the lawyers and witnesses blithely bandied about
7 stupendous dollar amounts, thereby inuring jurors to the inherent immensity (and
8 dubiousness) of such an award.

9 (6) Some of the Commissioner's pre-trial contentions and some portions
10 of the trial testimony of the Commissioner and various witnesses he called to the
11 stand were flatly at odds with, or not entirely consistent with, positions they had
12 previously taken about such critical and hotly-contested issues as the following:

13 (1) Did the Commissioner want to get rid of the junk bonds at virtually all costs?

14 (2) When did the DOI first learn that Credit Lyonnais/Altus controlled NCLH?

15 (3) Would the Commissioner have picked NOLHGA over Sierra? (4) Was the

16 sale of the junk bonds separate and independent from the sale of the insurance

17 assets? (5) Did Altus pay fair market value for the bonds? (6) When did the

18 Commissioner's counsel first learn of the *portages*?

19 (7) The transnational features of this case slightly affect the equities.

20 Artemis unquestionably acted with a different mindset - - different mores,

21 assumptions and expectations - - than an American company would have acted.

22 For example, central to the Commissioner's claims has always been his contention

23 that the single most important element of the various defendants' misconduct was

24 their participation in, ratification of or (in the case of Artemis) cover-up of, the so-

25 called "*contrats de portage*." (See below.) At trial, there was credible evidence to

26 the effect that in France such *contrats* are far from uncommon, and the parties

27 stipulated that such agreements "are not necessarily used for illegal purposes. In

28 this case, the jury will have to decide what the purposes and effects of the *contrats*

1 *de portage* were.” Artemis did not even exist at the time the *contrats de portage*
2 were entered into. (That is one reason why it was less culpable than the other
3 French defendants.) Artemis, accordingly, had less reason than an American
4 company would have had to realize that a failure to disclose to the DOI the
5 existence of the Altus/MAAF Group *contrats de portage* would be so wrongful
6 that Artemis would risk having to give back all of the profits it made.

7 **FINDINGS OF FACT**⁶

8 1. On April 11, 1991 Executive Life Insurance Company ("ELIC") was
9 placed in conservation by order of the Los Angeles County Superior Court (the
10 "Conservation Court"). As a result, then-Insurance Commissioner John
11 Garamendi became vested with legal title to all of the assets of ELIC.

12 2. The failure of ELIC was the result, in part, of the collapse of the junk
13 bond market, the resulting torrent of policyholder redemptions, and the overall
14 mismanagement of the company under the leadership of its Chief Executive
15 Officer, Fred Carr. In February 1992, Commissioner Garamendi sued Mr. Carr
16 and other ELIC representatives, and eventually recovered approximately \$350
17 million.

18 3. At the time ELIC was placed in conservation and for the remainder of
19 1991 and into 1992, Altus, a subsidiary of Credit Lyonnais, was attempting to
20 negotiate with ELIC to acquire a portion of ELIC's junk bond portfolio. Credit
21 Lyonnais was owned (at least in part, and directly or indirectly) by the
22 Government of France. Altus was represented in these negotiations by
23 Jean-Francois Henin, by attorneys from the American law firm of Morgan, Lewis
24 & Bockius and by Apollo Advisors, an American investment advisor.

25 4. Shortly after placing ELIC in conservation, Commissioner
26 Garamendi decided to attempt to rehabilitate ELIC by holding an "overbid

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28 ⁶ Ensuing references to dates and sums of money sometimes include approximations.

1 auction" in which competing bidders would evaluate ELIC's assets and offer
2 ELIC's remaining policyholders "restructured" insurance contracts with a
3 guaranteed minimum value expressed as a percentage of the value of the benefits
4 they had been previously promised by ELIC.

5 5. On May 21, 1991, the Commissioner issued a "Request for
6 Proposal." The Commissioner continued to negotiate with Altus and its
7 representatives with the objective of establishing a "definitive agreement" with
8 Altus that would form a template against which other bidders would be permitted
9 to present competing bids.

10 6. On August 6, 1991, the Commissioner entered into a tentative
11 transaction (the "Agreement of Purchase and Sale") to sell the bond assets of
12 Executive Life to Altus and the remaining assets to a group of other European
13 investors (collectively, the "Altus Investor Group"). Those investors were various
14 French and Swiss companies, who were recruited by Altus. They included
15 MAAF Assurance, MAAF Vie, Omnium Geneve, Financiere du Pacific and SDI
16 Vendome (the "MAAF Group").

17 7. Altus entered into a conspiracy with the members of the MAAF
18 Group. Altus and the MAAF Group agreed to bid for the ELIC assets with the
19 understanding among themselves that the MAAF Group would organize and
20 appear to own New California Life Holdings ("NCLH") which, in turn, would
21 own and operate what would become the surviving insurance company. In fact,
22 the MAAF Group would actually organize and operate the insurance company not
23 for its members' benefit, but for the benefit of Altus. The conspirators' secret
24 agreements were memorialized in French-language contracts, including those
25 referred to as "*contrats de portage*." The initial *contrats de portage* were
26 executed on August 6, 1991, the same day as the Agreement of Purchase and Sale
27 described above. Such contracts do not necessarily violate French law and are
28 not uncommon in France. At trial, however, the Commissioner introduced

1 evidence sufficient to permit the conclusion that the particular *contrats de*
2 *portage* entered into by the Altus Investor group were meant to conceal from
3 California and federal authorities that the MAAF Group was really a “front” for
4 Altus and Credit Lyonnais. In other words, these *contrats de portage* were
5 instrumentalities of an intended fraud on California and the United States.

6 8. Altus and the MAAF Group did not disclose the *contrats de portage*
7 to Morgan, Lewis & Bockius or to Apollo. In around late 1992 or early 1993
8 Artemis learned about these “*contrats de portage*,” but never disclosed them to
9 the Commissioner.

10 9. In October 1991, the Commissioner began receiving bids for ELIC's
11 assets from bidders other than Altus. Of the eight bids the Commissioner
12 received, only three (including a revised bid from Altus) qualified for full
13 consideration. The surviving bids were submitted by: NOLHGA; Sierra National
14 Insurance Holdings, Inc. ("Sierra"); and the Altus/MAAF Group. The
15 Commissioner rejected the other five bids as inadequate.

16 10. The NOLHGA and Sierra bids were "bonds-in" bids – that is, the
17 junk bonds would remain in the rehabilitated insurance company. By contrast, the
18 Altus/MAAF bid was a "bonds-out" bid, under which: (a) the junk bonds would
19 be sold to Altus in exchange for cash (and thus removed from the insurance
20 company) and (b) the insurance policies of former ELIC policyholders would be
21 restructured and transferred to a new insurance company to be established and
22 owned by the MAAF Group.

23 11. On October 24, 1991, the Commissioner conditionally accepted the
24 NOLHGA bid, but identified several "serious legal issues" and "potentially grave
25 problems" (*id.* at 4) that he required NOLHGA to cure before
26 its proposal could be finally selected and recommended to the Rehabilitation
27 Court.

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1 12. NOLHGA responded to the Commissioner's demands on November
2 4, 1991. A mere two days later, on November 6, 1991, Commissioner Garamendi
3 formally rejected the NOLHGA bid. In a pleading filed with the Rehabilitation
4 Court that same day, the Commissioner identified numerous specific defects in
5 NOLHGA's proposal that provided his "rationale for rejecting the NOLHGA bid .
6 . . ." The Commissioner informed the Rehabilitation Court that he had
7 "determined that it [was] in the best interests of the policyholders . . . to reject the
8 NOLHGA bid and to proceed to select either" the Altus/MAAF bid or the Sierra
9 bid. At trial the Commissioner and his lieutenants gave testimony as to why and
10 how NOLHGA would have gotten the nod if Altus had not been eligible to
11 compete for the deal. This testimony was so flatly at odds with what the
12 Commissioner and his aides did and said from 1991 through at least 1994 as to be
13 devoid of credibility.

14 13. On November 12, 1991, Sierra submitted a Memorandum to the
15 Commissioner claiming, in essence, that there was reason to believe that Credit
16 Lyonnais and Altus were in control of the MAAF Group, in violation of Section
17 699.5. The Commissioner thereafter asked for and obtained responses from
18 counsel for Credit Lyonnais and Altus, to the effect that they were not aware of
19 any such secret control. The Commissioner received those assurances, conducted
20 no further investigation, and the next day, November 14, 1991, selected the
21 Altus/MAAF bid over the Sierra bid . Pursuant to that bid, the junk bonds would
22 be sold to Altus in exchange for approximately \$3.2 billion in cash and Credit
23 Lyonnais would provide an additional \$300 million in loans to help capitalize
24 what would become the rehabilitated insurance company.

25 14. The next day, November 15, 1991, Altus and MAAF executed a
26 "Management Agreement" that obligated MAAF, in its capacity as a shareholder
27 of NCLH, "to act on behalf of Altus . . . and as its agent to help it to implement its
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1 strategic decisions” if Altus asked MAAF to do so. Altus and MAAF agreed not
2 to disclose this agreement to any third party.

3 15. The sale of ELIC's assets to the Altus/MAAF group was embodied in
4 the Rehabilitation Plan, a written contract between the Commissioner and that
5 group. Under the Rehabilitation Plan, ELIC's insurance assets would be, and
6 eventually were, transferred to a new insurance company, Aurora National Life
7 Assurance Company (“Aurora”). The Rehabilitation Plan also provided that
8 Aurora would be owned by a holding company, ultimately NCLH, whose stock, in
9 turn, would be owned by members of the MAAF Group.

10 16. On December 26, 1991, the Rehabilitation Court approved the
11 Commissioner's selection of the Altus/MAAF bid (which later was amended).
12 Ultimately, the California Court of Appeal upheld the Rehabilitation Court’s
13 determination, and the California Supreme Court denied a petition for review.

14 17. Shortly after the Rehabilitation Court approved the Altus/MAAF bid
15 in December 1991, third parties challenged various portions of that Plan
16 (primarily portions involving the reorganization of ELIC's insurance liabilities).
17 That led to additional litigation. The junk bond sale, however, was not the subject
18 of the dispute.

19 18. The Commissioner feared that the ELIC Estate’s continued
20 ownership of the junk bonds presented a risk that the value of the bonds would go
21 down. He was intent on eliminating that risk, and so the DOI recommended to the
22 Rehabilitation Court that the junk bond sale be severed from the insurance
23 transaction that was the subject of the litigation. The Commissioner sought
24 approval to sell the bonds even though the Department’s regulatory review of the
25 MAAF investors had not been concluded.

26 19. On February 18, 1992, the Rehabilitation Court granted the
27 Commissioner’s request and severed the junk bond transaction from the insurance
28 transaction. The Court issued an order approving the transfer of the junk bond

1 portfolio to Altus, separate and apart from the insurance business. However, the
2 Rehabilitation Court re-opened the bidding process to allow for new bids to
3 compete with the Altus bid. No bidder willing to offer more money for the junk
4 bonds than Altus had bid came forth.

5 20. On March 3, 1992, Altus purchased the junk bonds for approximately
6 \$3.2 billion cash. That amount was paid to the Commissioner in his capacity as
7 Conservator of the ELIC Estate. \$3.2 billion was the fair market value for those
8 bonds. From March 3, 1992 to the time of the trial in this case, the ELIC Estate
9 earned approximately \$455 million from the use of these funds.

10 21. In 1991-1992 the Commissioner and his staff were intent on ridding
11 the ELIC Estate of the bonds. In addition to not wanting to risk a further
12 diminution in the value of the bonds, the Commissioner, an elected political
13 officeholder, believed that the vast majority of policyholders wanted the ELIC
14 Estate to be rid of those bonds.

15 22. In 1991 and continuing until the end of 1994, the key Department of
16 Insurance ("DOI") decisionmakers concerning which bid to accept and what
17 requirements to impose upon the successful bidder were Commissioner
18 Garamendi, his Chief Deputy (Richard Baum) and the DOI's "outside" counsel,
19 the law firm of Rubenstein & Perry. Sometimes these decisionmakers did not
20 timely transmit important information about the negotiations to the DOI
21 regulatory staff and sometimes they did not timely solicit or thoroughly evaluate
22 information which that regulatory staff had developed.

23 23. After the sale of the junk bonds to Altus closed on March 3, 1992,
24 Credit Lyonnais caused a portion of those bonds to be transferred to a closed-end
25 investment partnership called the Apollo Investment Fund II ("Apollo II"). In
26 return, Altus/Credit Lyonnais received shares of the Apollo II fund. In order to
27 disguise the extent of its ownership of the Apollo II fund from the Federal Reserve
28 Board, Credit Lyonnais entered into additional *portage* agreements with several of

1 the members of MAAF Investor Group. In the summer of 1992 Credit Lyonnais
2 made false statements to the Federal Reserve Board concerning the circumstances
3 under which it had acquired the ELIC bonds and the extent of its ownership and
4 control of the Apollo II fund. Artemis had nothing to do with those *portage*
5 agreements and false statements.

6 24. Credit Lyonnais's involvement in the insurance transaction continued
7 after the sale of the junk bonds to Altus in March 1992. The DOI continued to
8 seek extensions from Credit Lyonnais of the MAAF Group's \$300 million funding
9 guaranty until the formation of the new insurance company. Thus, that guaranty
10 was extended on April 14, 1992, October 1, 1992, January 5, 1993, and March 1,
11 1993.

12 25. In April 1993, various owners of Municipal Guaranteed Investment
13 Contracts ("Muni-GICs") that ELIC had issued before it was placed in
14 conservation filed a motion in the Rehabilitation Court to rescind the sale of the
15 junk bonds to Altus. The Commissioner opposed their motion. On August 13,
16 1993, the Rehabilitation Court denied the Motion to Rescind and approved a
17 Modified Plan of Rehabilitation. The Rehabilitation Court found, among other
18 things, that the sale of ELIC's junk bonds had been severed from the transfer of
19 ELIC's other assets. It ruled,

20
21 The Court and all parties were aware that the Commissioner proposed
22 to sever the bond sale from the insurance transaction, and that the
23 severed junk bond sale would be final, regardless of whether the Plan
24 was approved or consummated. The Court noted that if the insurance
25 transaction did not close for any reason, including problems with the
26 insurance transaction itself, Altus would retain the junk bonds and
27 ELIC would have its cash equivalent, the \$3.25 billion purchase
28 price. In this way, the estate would be insulated from further
fluctuations in the junk bond market.

26 26. Artemis was not formed until late 1992. It did not participate
27 in the bidding process for the assets of ELIC, the negotiation of and
28 Commissioner's approval of the Altus/MAAF bid or the execution of the

1 *contrats de portage*. These events all occurred in 1991 and Artemis is not
2 responsible for them.

3 27. On December 24, 1992, Artemis, Altus and Credit Lyonnais
4 signed a contract by which Altus sold to Artemis approximately 21% (in
5 terms of value) of the ELIC junk bond portfolio that Altus had acquired
6 from ELIC nine months earlier. The price was approximately \$2 billion.
7 Altus financed most of the cost. Artemis also acquired an option to
8 purchase “those rights acquired by Altus . . . [in] the Aurora Insurance
9 Company (formerly Executive Life) . . .” In other words, under this
10 agreement Artemis not only purchased junk bonds but also acquired an
11 option to exercise the rights that Altus held in NCLH as a result of the
12 Altus/MAAF Group *portage* agreements.

13 28. In December 1992 attorneys at Morgan, Lewis & Bockius
14 started work on behalf of Artemis to enable Artemis to acquire an
15 ownership interest in NCLH and Aurora. In January and February 1993,
16 Morgan, Lewis & Bockius attorneys disclosed to Artemis the kind of
17 information the DOI would require in connection with any application by
18 Artemis to acquire control of NCLH or Aurora. Artemis's lawyers, and
19 other Artemis advisors as well, informed Artemis of the requirements of
20 California Insurance Code section 699.5, to the effect that California
21 prohibited a foreign government from directly or indirectly controlling an
22 insurance company. Officers and agents of Artemis (Patricia Barbizet and
23 Marie Christine de Percin) understood that the information they would
24 provide, and did provide, to Morgan, Lewis & Bockius would be submitted
25 to and relied upon by the DOI.

26 29. In February 1993, Artemis informed the DOI that some of the
27 members of the MAAF Group intended to withdraw from the consortium of
28 NCLH stockholders who were slated to own and operate Aurora and that it

1 intended to buy those members' interests in Aurora. The DOI requested
2 Artemis to defer purchase of those shares and instead let the sale and
3 transfer of the insurance assets close with the original members of the
4 MAAF Group still intact.

5 30. At some point, Artemis became aware of the scheme of Altus,
6 Credit Lyonnais, MAAF Assurance or MAAF Vie, Omnium Geneve, SDI
7 Vendome and Finapaci to obtain insurance assets of the ELIC Estate by
8 concealing French governmental control or ownership of NCLH and
9 Aurora. Artemis agreed to participate with one or more of those entities to
10 accomplish their scheme, knowing their wrongful objective. In furtherance
11 of the initial conspirators' scheme, on various dates in the spring and
12 summer of 1994, including March 23, 1994, April 22, 1994, May 17, 1994,
13 July 1, 1994 and July 6, 1994, Artemis submitted Form A applications to
14 the DOI related to Artemis' proposed acquisition of stock in NCLH. One or
15 more entries on one or more of these applications was false or misleading,
16 in that Artemis either (a) failed to disclose the existence of the option clause
17 in the December 24, 1992 contract; (b) failed to disclose the existence of the
18 *portage* agreements between Altus and MAAF and other members of the
19 MAAF Investor Group; (c) failed to disclose that in December 1993
20 Artemis had contracted with Fimilac (one of the members of the MAAF
21 Investor Group) to obtain ownership of Fimilac's shares of NCLH stock
22 without DOI approval; (d) concealed the fact that the money Artemis would
23 use for the purchase of the MAAF Investor Group's shares had been loaned
24 to Artemis by Credit Lyonnais; or (e) materially understated the extent of
25 Credit Lyonnais ownership and control over Artemis and Financiere
26 Pinault. The Commissioner relied on the false or misleading
27 representation[s] or omission[s] in Artemis's Form A filing.

28 ///

1 31. The closing of the insurance transaction occurred on
2 September 3, 1993. On that date, ELIC's insurance assets and liabilities
3 were transferred to Aurora. Pursuant to the Stockholders Agreement
4 submitted to the DOI and signed by the MAAF Group at the closing,
5 Artemis was designated as a permitted transferee of NCLH shares and was
6 given one year to acquire NCLH shares owned by the MAAF Group,
7 subject to DOI approval.

8 32. The DOI was aware that if Artemis acquired indirect
9 ownership of Aurora by purchasing shares of NCLH from the MAAF
10 Group, there was -- at the very least -- a likelihood that the French
11 government would be in a position to control or influence Aurora. Thus, in
12 May 1994, Lorraine Johnson, the key DOI staffer responsible for assuring
13 compliance with the applicable Insurance Code provisions and DOI
14 regulations (including Insurance Code §699.5), wrote that "even when
15 looking at [Artemis's] initial proposal to acquire 16%, this proposal by
16 Credit Lyonnais and Mr. Pinault cannot be viewed as a simple investment
17 with little-to-no probability of French governmental control and influence."
18 In 1995, Ms. Johnson advised her superiors that she viewed "the Artemis
19 acquisition as primary [sic] an acquisition by Credit Lyonnaise [sic]/French
20 gov." In a letter to Artemis's counsel dated May 26, 1994, Ms. Johnson
21 stated that "[s]enior members of Credit Lyonnais' U.S. office have also
22 publicly introduced themselves as representatives of the company that owns
23 Executive Life Insurance Company."

24 33. On March 14, 1994, *Forbes* magazine published a lead story
25 entitled "Smart Buyer, Dumb Seller," which posed the following rhetorical
26 question - "*How is it that Credit Lyonnais, the \$335 billion (assets) bank*
27 *that is 52% owned by the French government, came to control Aurora*
28 *National Life Assurance Co., formerly Executive Life, a California*

1 *insurance company?*” (emphasis added). The same article noted that Altus
2 owned 19.7% of Artemis and that Clinvest, yet another Credit Lyonnais
3 division, owned 11% of Financiere Pinault.

4 34. On March 18, 1994, Commissioner Garamendi wrote a seven-
5 page, single-spaced letter to the Editor of *Forbes* disputing what he
6 characterized as “half-truths,” “misleading statements” and “outright
7 falsehoods” in the *Forbes* article. The Commissioner boasted of the “clear
8 success” of the 1991 bidding process and the “home run for policyholders”
9 that resulted from it. He noted that “The bid which ultimately prevailed
10 [*i.e.*, the Altus/MAAF bid] included over \$3 billion in cash and a higher
11 return for policyholders without the risk of continuing to hold the junk
12 bonds.” In his letter the Commissioner did not even address, much less
13 refute, the assertion that Credit Lyonnais was in control of the new
14 insurance company.

15 35. Between June 22, 1994 and August 25, 1994, the DOI
16 approved applications that allowed Artemis to acquire 50% of the stock of
17 NCLH.

18 36. On August 31, 1994 the DOI approved a Voting Trust
19 Agreement between Artemis and Aurora, concerning Artemis’s ownership
20 of NCLH shares. Under the agreement, three Voting Trustees acquired the
21 right to vote the NCLH shares that Artemis owned and at least two of those
22 trustees had to be citizens of the United States. The agreement also
23 provided that none of the trustees “shall be an elected or appointed official
24 of the French State or officer or director of Altus Finance, Credit Lyonnais
25 or any other business organization controlled by the French State.” Artemis
26 thereafter complied with these terms. This Voting Trust Agreement, or one
27 like it, could have been approved by the DOI much earlier, and if such a
28 trust had been approved much of what the Commissioner pointed to as false

1 or misleading in the Form A applications described above (see ¶ 30 above)
2 either would not have been false or misleading or would have been
3 immaterial.

4 37. In the spring of 1995 Artemis submitted an application to the
5 DOI for permission to acquire an additional 17% of the stock of NCLH.
6 The DOI approved that application.

7 38. Artemis ultimately acquired 67% of the shares of NCLH.

8 39. Under Artemis's ownership and control, Aurora has fulfilled
9 its obligations under the Rehabilitation Plan and policyholders have not
10 been injured by the conduct of Artemis and NCLH in managing Aurora.

11 40. The Commissioner and his representatives did not learn of the
12 *portage* contracts until January 1999.

13 41. After December 24, 1992, Artemis obtained at least
14 \$459,008,378 in profit attributable to the bonds that it acquired from Altus.
15 At trial, the amount of dividends that Artemis received from NCLH was
16 specified as \$240,814,087. Of that amount, \$13,086,807 was obtained in
17 connection with a secret “dividend swap” agreement that Artemis
18 negotiated with MAAF in 1995.)⁷ Artemis and the other current owner of
19 NCLH have contracted to sell NCLH to “REALIC” (a subsidiary of Swiss
20 Reinsurance). Artemis will be entitled to receive \$151,885,297 upon the
21 closing of that transaction.

22 CONCLUSIONS OF LAW

23 1. A claim for unjust enrichment is an action in quasi-contract.
24 *Gerlinger v. Amazon.com, Inc.*, 311 F. Supp. 2d 838, 856 (N.D. Cal. 2004).
25 Under California law, “[unjust enrichment] is synonymous with restitution.”

26
27
28

⁷ The Court previously ruled that all of this amount is attributable to MAAF and will be included in the judgment to be entered in favor of the Commissioner against MAAF.

1 *McBride v. Boughton*, 123 Cal. App. 4th 379, 387 (2004).

2 2. To prevail on a claim for unjust enrichment, the plaintiff must
3 establish that the defendant received a benefit and that it would be unjust to
4 allow the defendant to retain the benefit at the expense of the plaintiff.

5 *Lectrodryer v. Seoul Bank*, 77 Cal. App. 4th 723, 726 (2000); *Ghirando v.*
6 *Antonioli*, 14 Cal. 4th 39, 51 (1996).

7 3. “For a benefit to be conferred, it is not essential that money be
8 paid directly to the recipient by the party seeking restitution.” *County of*
9 *Solano v. Vallejo Redevelopment Agency*, 75 Cal. App. 4th 1262, 1278
10 (1999).

11 4. “A person is unjustly enriched if the retention of the benefit
12 would be unjust.” *Restatement of Restitution*, § 1, cmt. a, p. 12 (1937);
13 *California Federal Bank v. Matreyek*, 8 Cal. App. 4th 125, 131 (1992).

14 5. “Even when a person has received a benefit from another, he is
15 required to make restitution ‘only if the circumstances of its receipt or
16 retention are such that, as between the two persons, it is unjust [for him] to
17 retain it.’” *Ghirardo v. Antonioli* 14 Cal.4th 39, 51(1996) (quoting
18 *Restatement of Restitution*, cmt. c, p. 13).

19 6. “Determining whether it is unjust for a person to retain a
20 benefit may involve policy considerations.” *First Nationwide Savings v.*
21 *Perry*, 11 Cal. App. 4th 1657, 1663 (1992). One of the policies underlining
22 the purpose and function of equitable relief is that “The doors of a court of
23 equity are closed ‘to one tainted with inequitableness or bad faith relative to
24 the matter in which he seeks relief’” *Thomas v. Gordon*, 85 Cal. App.
25 4th 113, 123 (2000).

26 7. In determining what, if any, amount of equitable relief to grant,
27 the Court may also take into account “general considerations of fairness . . .
28 [including] the nature of the defendant’s wrong . . . [and] the relative extent

1 of his . . . contribution The trial court must ultimately decide whether
2 the whole circumstances . . . point to the conclusion that the defendant’s
3 retention of any profit is unjust.” *University of Colo. Found., Inc. v.*
4 *American Cyanamid Co.*, 342 F.3d 1298, 1311-12 (Fed. Cir. 2003).

5 8. The fact that the Commissioner received fair market value for
6 the benefit he conferred in transferring the junk bonds does not necessarily
7 preclude him from obtaining restitution. *See, Ward v. Taggart*, 51 Cal. 2d
8 736, 741-742 (1959). Nevertheless, the Commissioner is not entitled to
9 recover the profits Artemis earned on the junk bonds, for the following
10 reasons: (1) the transfer of the junk bonds occurred before Artemis came
11 into existence; (2) the transfer was a separate transaction from the sale of
12 the insurance assets; (3) the Commissioner was intent on selling the ELIC
13 Estate’s junk bonds anyway; (4) the Commissioner received fair market
14 value for the bonds and earned some \$455 million upon investing the \$3.2
15 billion that Altus had paid.

16 9. Although a claim for unjust enrichment generally is precluded
17 where there is a valid and binding contract covering the subject matter of
18 the dispute, *Paracor Finance., Inc. v. Gen. Elec. Capital Corp.*, 96 F.3d
19 1151, 1167 (9th Cir 1996), “[r]estitution may be awarded in lieu of breach
20 of contract damages when the parties had an express contract, but it was
21 procured by fraud . . . [or] where the defendant obtained a benefit from the
22 plaintiff by fraud” *McBride v. Boughton*, 123 Cal. App. 4th 379, 388
23 (2004). Thus, the Commissioner’s restitution claim is not barred because of
24 any failure on his part to rescind the approvals DOI gave to Artemis to
25 acquire ownership of NCLH shares, the Amended Rehabilitation Plan or
26 any other contract. *See Low v. Altus Finance S.A.*, 136 F. Supp. 2d 1113,
27 1121 (C.D. Cal. 2001); *Stegeman v. Vandeventer*, 57 Cal. App. 2d 753, 761-
28 62 (1943).

1 10. The jury’s finding that the Commissioner was entitled to no
2 compensatory damages does not flatly bar the Commissioner’s restitution
3 claim. *Restatement of Restitution* § 1, cmt. e (1937). *Ward v. Taggart*, 51
4 Cal. 2d 736, 741 (1959). *See, Coleman v. Ladd Ford Co.*, 215 Cal. App. 2d
5 90, 93-94 (1963) (*Ward* permits exceptions to the out-of-pocket rule “to
6 avoid injustice in the particular case”). To permit partial restitution here is
7 consistent with the principle embodied in Cal. Civ. Code § 3517 that no one
8 can “take advantage of his own wrong.”

9 11. The public interest will be served if the statutory framework
10 for insurance regulation in California is vindicated by a ruling requiring
11 Artemis to make at least some restitution. Owners and executives of
12 insurance companies, including powerful and sophisticated companies like
13 Artemis, are subject to disclosure and compliance requirements imposed by
14 the California Insurance Code and by the regulations of the DOI; they must
15 tell the truth and comply with the law. In certain respects, Artemis failed to
16 comply with these duties.

17 12. After joining the other defendants’ conspiracy to defraud the
18 Commissioner, Artemis obtained a benefit (its ownership interest in NCLH
19 and control over Aurora.) It did so after making misrepresentations to the
20 DOI and concealing material information from the DOI. As between the
21 Commissioner and Artemis, it would be unjust for Artemis to retain *all* (as
22 opposed to *any*) of the profits it derived from that ownership interest. On
23 the other hand, under well-established principles of equity it would be
24 unjust to require Artemis to surrender *all* of the profits that it derived from
25 obtaining control over Aurora. To award the Commissioner the full amount
26 of the restitution - - \$1,285,000,000 - - that he seeks would provide him
27 with an undeserved windfall. Under the facts and circumstances here,
28 justice requires that Artemis surrender only *some* of those profits.

1 13. To the extent that any French-government controlled entity
2 acquired control over Aurora, the ELIC policyholders were not injured.
3 The Commissioner requested and obtained from French Government -
4 related defendants a \$300 million capital infusion that was critical to
5 establishing what became the successful rehabilitated insurance company.
6 Moreover, although the Commissioner learned of the *contrats de portage*
7 and alleged fraud sometime in early 1999, he did not revoke Aurora's
8 license to carry on the insurance business and he permitted NCLH (and
9 therefore Artemis) to remain in control of Aurora. Artemis consistently
10 operated Aurora in a lawful and businesslike manner. It would be
11 particularly inequitable to permit the Commissioner to obtain restitution of
12 dividends that Artemis earned for any period in which the Commissioner
13 actually required Aurora to continue managing the insurance company.

14 14. Artemis derived the following benefits.

| | | |
|----|-------------------------|----------------------------------|
| 15 | <u>Dividends</u> | \$240,814,087 |
| 16 | | - \$ 13,086,807 (attributable to |
| 17 | | MAAF) |
| 18 | | \$227,727,280 |
| 19 | | |
| 20 | <u>Capital Value of</u> | |
| 21 | <u>its Ownership</u> | |
| 22 | <u>Interest in NCLH</u> | <u>\$151,885,297</u> |
| 23 | | |
| 24 | <u>Total:</u> | \$379,612,577 |
| 25 | | |

26 15. The Court finds that Artemis shall restore to the Commissioner
27 one-half of the foregoing benefits, or \$189,806,288, plus interest calculated
28 at 7%. The parties shall stipulate to the interest calculation and by not later

1 than November 30, 2005 they shall file a joint statement specifying the
2 amount to be entered in the final judgment.

3 16. It is unnecessary to address the Commissioner's request for
4 imposition of a constructive trust because this ruling renders duplicative
5 any such remedy. Nor is an "accounting" warranted.

6 17. To the extent that any of the foregoing findings of fact,
7 including the observations in the Introduction section of this ruling, may
8 also be deemed conclusions of law, they shall be so deemed. And to the
9 extent that any of the foregoing conclusions of law may also be deemed
10 findings of fact, they shall be so deemed.

11

12 IT IS SO ORDERED.

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14 DATED: November ____, 2005

A. Howard Matz
United States District Judge

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