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**UNITED STATES DISTRICT COURT  
FOR THE CENTRAL DISTRICT OF CALIFORNIA**

**In re FIRST ALLIANCE MORTGAGE )  
COMPANY, a California corporation; )  
FIRST ALLIANCE CORPORATION, a )  
Delaware corporation; FIRST )  
ALLIANCE MORTGAGE COMPANY, a )  
Minnesota corporation; and FIRST )  
ALLIANCE PORTFOLIO SERVICES, a )  
Nevada Corporation, )**

**Debtors.**

\_\_\_\_\_  
**PEOPLE OF THE STATE OF ILLINOIS,**

**Plaintiff,**

v.

**FIRST ALLIANCE MORTGAGE )  
COMPANY, a California corporation; )  
BRIAN CHISICK; SARAH CHISICK; )  
PATRICIA SULLIVAN; SALAH )  
BASTAWAY, )**

**Defendants.**

\_\_\_\_\_  
**AND RELATED CASES**

**CASE NO. SA CV 00-964 DOC (EEx)**

**(Bankruptcy Cases No. SA 00-12370 LR;  
SA 00-12371 LR; SA 00-12372 LR; and  
SA 00-12373 LR (Jointly Administered);  
Adversary Case No. Adv. SA 00-1659  
LR)**

**ORDER GRANTING INDIVIDUAL  
DEFENDANT'S MOTION TO DISMISS  
COUNT II OF ILLINOIS'S  
COMPLAINT AND DENYING  
INDIVIDUAL DEFENDANTS'  
MOTION TO COMPEL  
ARBITRATION**

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1 Before the Court is Defendants Brian Chisick, Patricia Sullivan, and Salah Bastaway's  
2 (the Individual Defendants)<sup>1</sup> motion to dismiss Count II as it relates to the individual defendants,  
3 for a more definite statement with respect to Counts III-V, and to compel arbitration. After  
4 reviewing the moving, opposing, and replying papers, after oral argument on January 7, 2002,  
5 and for the reasons set forth below, the Court GRANTS the Individual Defendants' motion to  
6 dismiss, DEEMS the opposition by the State of Illinois a more definite statement, and DENIES  
7 the motion to compel.

8 **I.**

9 **BACKGROUND**

10 Defendants First Alliance Mortgage Company of California, First Alliance Corporation of  
11 Delaware, First Alliance Mortgage Company of Minnesota, and First Alliance Portfolio Services  
12 of Nevada (collectively, First Alliance) have been in the business of subprime mortgage lending  
13 since 1971. First Alliance's customers generally were borrowers who would have had difficulty  
14 obtaining loans from conventional sources because of poor credit ratings or insufficient credit  
15 histories. The loans, many of which were refinancings by homeowners who had developed  
16 significant equity in their homes, typically were secured by the borrowers' first mortgages. As  
17 of 1999, First Alliance or affiliated entities were licensed to operate in eighteen states and the  
18 District of Columbia and serviced nearly \$900 million in loans.

19 The Individual Defendants are all alleged to be officers, employees, or agents of First  
20 Alliance. In recent years, a number of lawsuits were filed against First Alliance, alleging that its  
21 lending practices violated various consumer protection laws. First Alliance's lending practices  
22 became the focus of national publicity when the *New York Times* and the television program  
23 "20/20" carried stories that exposed the company's allegedly deceptive practices and highlighted  
24 the number of lawsuits that had been filed against it. A few days later, on March 23, 2000, First  
25 Alliance filed a voluntary petition under Chapter 11 of the Bankruptcy Code, 11 U.S.C. §§ 101-  
26 1330, because of the costs associated with the growing number of lawsuits.

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28 <sup>1</sup> Sarah Chisick is also a named defendant in this matter, but did not join in the motion.

1 Illinois filed a proof of claim in the bankruptcy proceeding and subsequently brought its  
2 enforcement actions against First Alliance in this consolidated proceeding.

3 This case was commenced in October 2000 by the Federal Trade Commission. The Court  
4 subsequently withdrew the reference of several proofs of claim and consolidated the proceedings  
5 in this matter. On October 19, 2001, after this Court issued its Order Re Subject Matter  
6 Jurisdiction, Illinois filed its Amended Complaint against First Alliance, naming the Individual  
7 Defendants. The Individual Defendants now bring the present motions.

## 8 II.

### 9 MOTION TO DISMISS COUNT II

#### 10 A. Legal Standard

11 Under Federal Rule of Civil Procedure 12(b)(6), a complaint can be dismissed when the  
12 plaintiff's allegations fail to state a claim upon which relief can be granted. The court must  
13 construe the complaint liberally, and dismissal should not be granted unless "it appears beyond  
14 doubt that the plaintiff can prove no set of facts in support of his claim which would entitle him  
15 to relief." *Conley v. Gibson*, 355 U.S. 41, 45-46, 78 S. Ct. 99, 101-02, 2 L. Ed. 2d 80 (1957);  
16 *see Balistreri v. Pacifica Police Dep't*, 901 F.2d 696, 699 (9th Cir. 1990) (stating that a  
17 complaint should be dismissed only when it lacks a "cognizable legal theory" or sufficient facts  
18 to support a cognizable legal theory). The court must accept as true all factual allegations in the  
19 complaint and must draw all reasonable inferences from those allegations, construing the  
20 complaint in the light most favorable to the plaintiff. *Westlands Water Dist. v. Firebaugh Canal*,  
21 10 F.3d 667, 670 (9th Cir. 1993); *Balistreri*, 901 F.2d at 699; *NL Indus., Inc. v. Kaplan*, 792 F.2d  
22 896, 898 (9th Cir. 1986). Dismissal without leave to amend is appropriate only when the court is  
23 satisfied that the deficiencies of the complaint could not possibly be cured by amendment.  
24 *Chang v. Chen*, 80 F.3d 1293, 1296 (9th Cir. 1996); *Noll v. Carlson*, 809 F.2d 1446, 1448 (9th  
25 Cir. 1987).

#### 26 B. Discussion

27 Illinois's second claim for relief is brought pursuant to the Truth in Lending Act (TILA),  
28 15 U.S.C. §§ 1639-1640. TILA gives a private right of action against "any creditor who fails to

1 comply with any requirement imposed under this part. . . .” In 1994, Congress passed the Home  
2 Ownership and Equity Protection Act of 1994 (HOEPA), Pub. L. 103-325, §§ 151-158, which  
3 added the right for any state attorney general to bring “[a]n action to enforce a violation of  
4 section 1639 of this title.” 15 U.S.C. § 1640(e).<sup>2</sup>

5 Illinois concedes that the Individual Defendants are not “creditors” as defined in Section  
6 1602,<sup>3</sup> and therefore no private enforcement action could be brought against them. However, it  
7 argues that it can bring actions against non-creditors pursuant to the authority granted to state  
8 attorneys general by HOEPA. Illinois cites no authority to support its position, except the  
9 general notion that TILA is to be liberally construed. *See Littlefield v, Walt Flanagan & Co.*,  
10 498 F.2d 1133 (10th Cir. 1974).

11 Illinois’s argument fails for two reasons. First, Illinois’s complaint seeks to “enforce” 15  
12 U.S.C. § 1639(h), which states that “a creditor shall not engage in a pattern or practice of  
13 extending credit to consumers under mortgages . . . without regard to the consumer’s repayment  
14 ability. . . .” Illinois cannot seek to enforce a rule directed at a creditor against a non-creditor.  
15 Second, prior to adoption of HOEPA, only individual borrowers or the FTC could bring an  
16 enforcement action. Section 1640(e) only expands the scope of potential TILA plaintiffs, not  
17 TILA Defendants. State attorneys general cannot bring claims against persons that individual  
18 consumers could not bring claims against.

19 Accordingly, the Individual Defendants’ motion to dismiss Count II as it relates to them is  
20 GRANTED.

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24 <sup>2</sup> As Illinois points out, the statute is inartfully drafted, and seeks to enforce the statute or  
25 prevent its violation, not to actually “enforce a violation.”

26 <sup>3</sup> “The term ‘creditor’ refers only to a person who both (1) regularly extends, whether in  
27 connection with loans, sales of property or services, or otherwise, consumer credit . . . and (2) is  
28 the person to whom the debt arising from the consumer credit transaction is initially payable . . .  
.” 15 U.S.C. § 1602(f). Because First Alliance is the original person to whom the debt is  
payable, the Individual Defendants cannot be creditors.

1 **III.**

2 **MOTION FOR A MORE DEFINITE STATEMENT**

3 The Individual Defendants contend that they cannot determine from the face of the  
4 complaint whether Illinois intends to bring claims against them enumerated in Counts III-V of its  
5 complaint, and accordingly request a more definite statement. In its opposition, Illinois clarifies  
6 that it is not seeking relief in this matter for the claims set forth in Counts III-V. Accordingly,  
7 the Court DEEMS Illinois opposition to be the more definite statement that the Individual  
8 Defendants requested under Federal Rule of Civil Procedure 12(e).

9 **IV.**

10 **MOTION TO COMPEL**

11 **A. Legal Standard**

12 In cases governed by the Federal Arbitration Act (FAA) of 1947, federal courts are  
13 empowered to compel arbitration and to stay actions arising out of disputes that are subject to an  
14 arbitration agreement. 9 U.S.C. § 3. A party aggrieved by another party’s failure to submit a  
15 dispute to arbitration may petition a district court for an order compelling arbitration. 9 U.S.C.  
16 § 4. “The Court shall hear the parties, and upon being satisfied that the making of the agreement  
17 for arbitration or the failure to comply therewith is not in issue, the court shall make an order  
18 directing the parties to proceed to arbitration . . . .” *Id.* Further, the Court should then stay all  
19 arbitrable claims. 9 U.S.C. § 3 (“[U]pon being satisfied that the issue involved in such suit or  
20 proceeding is referable to arbitration under such an agreement, [the court] *shall* on application of  
21 one of the parties stay the trial of the action until such arbitration has been had in accordance  
22 with the terms of the agreement . . . .”) (emphasis added). When a case includes both arbitrable  
23 and non-arbitrable claims, the district court has discretion either to stay all the claims or to stay  
24 only the arbitrable claims and proceed with the non-arbitrable claims. *Moses H. Cone Mem’l*  
25 *Hosp. v. Mercury Constr. Corp.*, 460 U.S. 1, 21 n.23, 103 S. Ct. 927, 939 n.23, 74 L. Ed. 2d 765  
26 (1983); *United States for the Use & Benefit of Newton v. Neumann Caribbean Int’l, Ltd.*, 750  
27 F.2d 1422, 1426-27 (9th Cir. 1985).

28 There are some exceptions to arbitration. If the arbitration clause is not enforceable as a

1 matter of contract law, or if no agreement to arbitrate was ever actually entered into, the dispute  
2 need not be sent to arbitration. In addition, the legislature may indicate that a statutory claim is  
3 not subject to arbitration.

4 **B. Discussion**

5 All of the First Alliance lending agreements include an arbitration agreement which  
6 requires borrowers to submit their disputes with First Alliance or its employees to binding  
7 arbitration. The arbitration agreement includes a specific waiver of the borrowers rights to trial  
8 by judge or jury, appeal, discovery, and the rules of evidence.

9 The question here, however, is whether the arbitration agreement can be used to force the  
10 state, a non-party to the agreement, into arbitrating its regulatory actions to enforce consumer  
11 protection laws. The FAA was passed by Congress to reverse the traditional disfavor with which  
12 federal courts looked upon arbitration agreements. *See Danielsen v. Entre Rios Rys. Co.*, 22  
13 F.2d 326, 327 (D. Md. 1927). Prior to passage of the FAA, “agreements for arbitration would  
14 not be allowed to oust the jurisdiction of the federal courts. Therefore no effect was given to  
15 them, even though they might be recognized as valid.” *Id.* The FAA now requires that district  
16 courts compel arbitration when another party has failed, neglected, or refused “to arbitrate under  
17 a written agreement for arbitration.” 9 U.S.C. § 4. By enacting the FAA, Congress made  
18 arbitration agreements enforceable against the parties to the agreement.

19 The Individual Defendants cite several cases in which a governmental agency has been  
20 required to arbitrate its claims. In all of those cases, however, the governmental entity was either  
21 a party to the arbitration agreement or was representing the interest of a party to the agreement.  
22 *United States v. Bankers Ins. Co.*, 245 F.3d 315 (4th Cir. 2001) (requiring the United States,  
23 suing on behalf of the Federal Emergency Management Agency, to arbitrate its claims stemming  
24 from a Financial Assistance/Subsidy Agreement between FEMA and the defendant);  
25 *Quackenbush v. Allstate Ins. Co.*, 121 F.3d 1372 (9th Cir. 1997) (requiring that claims of the  
26 California Insurance Commissioner, as trustee for insolvent reinsureds, to recover reinsurance  
27 proceeds be arbitrated).

28 No cases, however, can be found where a defendant seeks to compel a government

1 regulatory agency to arbitrate its claims. The Individual Defendants argue that these claims are  
2 subject to arbitration because they arise from alleged practices which individual consumers, were  
3 they to bring the claims, would be forced to arbitrate. Additionally, the Individual Defendants  
4 point out that the mere fact that the plaintiff seeks to enforce a statutory regulation which a  
5 governmental agency can also enforce does not take the case out of the ambit of the FAA. The  
6 Individual Defendants cite *Gilmer v. Interstate/Johnson Lane Corp.*, 500 U.S. 20, 28, 111 S. Ct.  
7 1647, 1653 (1991). *Gilmer* holds that regulatory claims, even when they further important  
8 public policy goals, are subject to arbitration. There is no question that the state's claims may be  
9 arbitrated. However, as *Gilmer* notes, arbitration may only be compelled if both parties have  
10 agreed to arbitrate the claim. *Id.* at 35, 111 S. Ct. at 1657 ("since the employees there had not  
11 agreed to arbitrate their statutory claims . . . the arbitration in those cases understandably was  
12 held not to preclude subsequent statutory actions."). *Gilmer* involved an individual who was a  
13 party to a contract, not a state agency that never agreed to resolve its enforcement action by  
14 arbitration.

15 The Individual Defendants contend that the state should be compelled to arbitrate  
16 representative consumer protection claims as the Court ordered in *Gray v. Conseco*, No. SA CV  
17 00-322 DOC (EEEx), 2000 WL 1480273, \*7 (C.D. Cal. Sept. 29, 2000). These matters, however,  
18 are not "representative" actions brought on behalf of defrauded borrowers, but are instead  
19 instituted under the regulatory and police power to enforce state and federal consumer protection  
20 laws. See *FTC v. First Alliance Mortgage. Co. (In Re First Alliance Mortgage. Co.)*, 264 B.R.  
21 634, 650 (C.D. Cal. 2001). Because the state is not a party to the arbitration agreement, and is  
22 seeking to enforce its regulatory scheme rather than representing defrauded borrowers, it is not  
23 bound by the arbitration agreement.

24 Accordingly, the Individual Defendants' motion to compel arbitration is DENIED.

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V.

**CONCLUSION**

For the reasons set forth above, the Individual Defendants' Motion to Dismiss Count II against them is GRANTED, and the motion to compel arbitration is DENIED.

IT IS SO ORDERED.

DATED: January 8, 2002

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DAVID O. CARTER  
United States District Judge

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