

1
2
3
4
5
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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

Case No. 8:10ML 02151 JVS (FMOx)

IN RE: Toyota Motor Corp.
Unintended Acceleration Marketing,
Sales Practices, and Products Liability
Litigation

ORDER GRANTING IN PART AND
DENYING IN PART DEFENDANTS'
MOTION TO DISMISS AND
MOTION TO STRIKE

This document relates to:

All economic loss cases.

Table of Contents

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

- I. Factual Allegations 2
- II. Article III Standing 12
 - A. A Manifested SUA Defect Is Not Necessary for Standing 13
 - B. Pleading a Cognizable Loss under a “Benefit of the Bargain” Theory
..... 21
 - C. Lead Plaintiffs Must Plead a Cognizable Loss under a “Benefit of the
Bargain” Theory 26
 - E. The Warranties Do Not Preclude Standing 29
 - F. Conclusion for Article III Standing 30
- III. Standing to Assert UCL, FAL, and CLRA Claims 30
- IV. Rule 12(b)(6) and Rule 12(f) Standards 32
 - A. Motion to Dismiss Pursuant to Rule 12(b)(6) 32
 - B. Motion to Strike Pursuant to Rule 12(f) 33
- V. Plaintiffs’ CLRA, UCL, and FAL Claims (First, Second, and Third Causes
of Action) 34
 - A. Heightened Pleading Standard Under Rule 9(b) 34
 - 1. Generalized Statements 36
 - 2. Specific Defect Allegations 37
 - B. CLRA Claims 39
 - 1. Material Facts 41
 - 2. Exclusive Knowledge and Active Concealment 43
 - 3. Damages 43
 - C. UCL Claims 45
 - D. FAL Claims 47

1 E. Motion to Strike CLRA and UCL Claims 50

2

3 VI. Express and Implied Warranties (Fourth and Fifth Causes of Action) 50

4 A. Express Written Warranty 51

5 1. Terms 51

6 2. Limited Remedy of Repair or Adjustment 52

7 3. Requirement of Presentment for Repair Within the Warranty

8 Period and Requirement of Notice Before Filing Suit 53

9 a. Contractual Requirement of Presentment for Repair

10 Within the Warranty Period 53

11 b. Statutory Requirement of Notice Before Filing Suit .. 56

12 4. Design Defect as Beyond the Scope of “Materials and

13 Workmanship” 57

14 5. Unconscionability 60

15 B. Express Warranty Created by Representations in Advertisements

16 61

17 C. Implied Warranty 64

18 1. The Requirement of Privity 65

19 a. Exception to Privity Requirement for Third-Party

20 Beneficiaries 66

21 b. Exception: Dangerous Instrumentality 69

22 2. Manifestation of Defect 71

23 VII. Breach of Contract/Common Law Warranty Claims (Eighth Cause of

24 Action) 72

25 VIII. Revocation of Acceptance (Sixth Cause of Action) 72

IX. Magnuson-Moss Warranty Act (Seventh Cause of Action) 76

1 A. Relation to State Warranty Claims 76

2 B. Requirement that Consumers Follow Dispute Resolution Process

3 76

4

5 X. Fraud by Concealment (Ninth Cause of Action) 78

6 A. Heightened Pleading Requirement and Elements 78

7 B. Pleading-with-Particularity Requirement of Fed. R. Civ. P. 9(b) .. 79

8 C. Fraudulent Concealment 82

9 1. Duty to Disclose 82

10 a. Exclusive Knowledge of Material Facts 83

11 b. Active Concealment 85

12 c. Partial Representations 86

13 2. Remaining Fraud Elements 87

14 XI. Unjust Enrichment (Tenth Cause of Action) 87

15 XII. Availability of Injunctive Relief 89

16 A. Preemption 89

17 B. Primary Agency Jurisdiction 99

18 XIII. Availability of Restitution and/or Restitutory Disgorgement 101

19 XIV. Remainder of Motion to Strike 102

20 XV. Conclusion 102

21
22
23
24
25

1 This action arises out of plaintiffs’ purchase of vehicles designed,
2 manufactured, distributed, marketed and sold by Defendants Toyota Motor
3 Corporation dba Toyota Motor North America, Inc. (“TMC”), and its subsidiary,
4 Toyota Motor Sales, U.S.A., Inc. (“TMS”) (collectively, “Toyota” or
5 “Defendants”).¹ A putative class of domestic Plaintiffs² seeks damages for
6 diminution in the market value of their vehicles in light of acknowledged and/or
7 perceived defects in those vehicles.³ In the Economic Loss Master Consolidated
8 Complaint (“MCC”) (Docket No. 263), Plaintiffs assert claims under federal law
9 and California law. Specifically, the MCC asserts claims for (1) Violations of the
10 Consumer Legal Remedies Act, Cal. Civ. Code §§ 1750, et seq. (“CLRA”);
11 (2) Violation of the California Unfair Competition Law, Cal. Bus. & Prof. Code
12 §§ 17200, et seq. (“UCL”); (3) Violation of the California False Advertising Law,
13 Cal. Bus. & Prof. Code §§ 17500, et seq. (“FAL”); (4) Breach of Express
14 Warranty, Cal. Com. Code § 2313; (5) Breach of the Implied Warranty of
15

16 ¹ TMC is a Japanese corporation and is the parent corporation of TMS,
17 which handles sales and marketing in the United States. (MCC ¶¶ 76-77.) The
18 MCC makes allegations as to Defendants collectively, and at times individually.
19 The Court makes such distinctions only when material to the issues presented in
the instant motions.

20 ² Claims by a putative class of foreign Plaintiffs are asserted in a separate
consolidated complaint. See Court’s Sept. 13, 2010, Order at 3-4 (Docket No. 341)
21 (appointing Monica R. Kelly as lead counsel for the foreign economic loss
22 Plaintiffs and ordering the filing of a consolidated complaint on behalf of the
foreign Plaintiffs); Amended Foreign Economic Loss Master Consolidated
23 Complaint (Docket No. 449).

24 ³ In addition to the putative class of individuals, a small number of business
25 entities — such as an auto dealership and a car rental business — are Plaintiffs as
well. (MCC ¶¶ 71-74.)

1 Merchantability, Cal. Com. Code § 2314; (6) Revocation of Acceptance, Cal. Com.
2 Code § 2608; (7) Violation of the Magnuson-Moss Warranty-Federal Trade
3 Commission Improvement Act, 15 U.S.C. §§ 2301, et seq. (“MMA”); (8) Breach
4 of Contract/Common Law Warranty; (9) Fraud by Concealment; and (10) Unjust
5 Enrichment.

6
7 Defendants have, presumably pursuant to Fed. R. 12(b)(1), moved to dismiss
8 the MCC for lack of Article III standing and, pursuant to Fed. R. Civ. P. 12(b)(6),
9 moved to dismiss all claims for failure to state a claim upon which relief can be
10 granted. (Docket No. 329). Additionally, Defendants have moved to strike certain
11 portions of the MCC (Docket No. 328). (See also Defs.’ Mem. of Points and
12 Authorities (Docket No. 332) (in support of both Motions) (hereinafter “Defs.’
13 Mem.”). Plaintiffs have opposed both motions. (Docket No. 400; see also Defs.’
14 Reply, Docket No. 450).)

15
16 I. Factual Allegations⁴

17
18 From 2001 to the present, Defendants have sold tens of millions of vehicles,
19 including models of Toyota, Lexus, and Scion, in the United States and throughout
20

21
22 ⁴ As it must, for purposes of the present Motion to Dismiss, the Court
23 accepts as true the factual allegations set forth by Plaintiffs in the MCC. The Court
24 notes that, in some instances, Plaintiffs have referred to specific documents in
25 support of their factual allegations. These documents are not appended to the
MCC and have not been filed with the Court. As a result, these documents have
not been examined by the Court, and the Court expresses no opinion regarding
whether they support the allegations made in the MCC.

1 the world that use a fully electronic throttle control system (“ETCS”). (¶¶ 1, 76.)⁵
2 An ETCS differs from a system using a mechanical throttle. (See ¶ 2.) A
3 mechanical throttle consists of a cable that connects the accelerator pedal and the
4 engine. (Id.) In contrast, an ETCS does not operate with a cable; instead, in place
5 of the cable, there are “complex computer and sensor systems [that] communicate
6 an accelerator pedal’s position to the engine throttle, telling the vehicle how fast it
7 should go.” (Id.) Toyota began installing these electronic control systems in some
8 Lexus models in 1998 and in Camry and Prius models in 2001 and 2002, and in all
9 Toyota-made vehicles by 2006. (Id.)

10
11 More specifically, Toyota calls its electronic throttle control system the
12 ETCS-intelligent, or “ETCS-i.” (¶ 106.) ETCS-i activates the throttle utilizing the
13 command from the driver’s foot that is conveyed electronically from two position
14 sensors in the accelerator pedal, processed in the engine control computer and then
15 transmitted to the throttle. (Id.) Toyota began installing ETCS-i in models of the
16 1998 Lexus. (Id.) This earliest of version of Toyota’s ETCS included a
17 mechanical link that shut off the throttle. (Id.)

18
19 In 2001, however, when Toyota redesigned what would become the 2002
20 Camry, it eliminated the mechanical link in the Camry and other models. (¶ 107.)
21 When it did so, Toyota did not incorporate any type of manual fail-safe
22 mechanism, as other auto manufacturers did. (¶ 108 (citing, e.g., an Audi system
23 that mechanically closed the throttle when the brakes were applied).)

24
25

⁵ All paragraph references are to the MCC, unless otherwise noted.

1 Toyota has employed a number of electronic fail-safe strategies to prevent
2 phenomena such as sudden unintended acceleration (“SUA”). (See ¶ 109
3 (detailing fail-safe strategies employed by Toyota, including circumstances under
4 which an engine control computer should cause the engine to stall, reduce the
5 throttle capacity by 70-75%, or close the throttle to idle).) Nevertheless, these
6 strategies did not prevent incidents of SUA. (¶ 110; see also ¶ 111 (suggesting
7 other fail-safe methods that could have been employed).)

8
9 Other makes of vehicles sold in the United States with electronic throttle
10 control systems employ a “brake-override” system that is designed to assign
11 priority to an attempt by the driver to employ the brake notwithstanding any type
12 of command to open the throttle. (¶¶ 18, 247, 250; see also ¶ 248 (“‘If the brake
13 and the accelerator are in an argument, the brake wins,’ a spokesman at Chrysler
14 said in describing the systems, which it began installing in 2003.”).)

15
16 Since as early as 1996, Toyota vehicles have been marketed based on safety.
17 (See generally ¶¶ 81-105.) For example, the ETCS’s debut in the 1998 LEXUS
18 vehicles was marketed as a safety improvement. (¶ 83 (marketed as a safety
19 feature designed to enhance “vehicle control”).) The 2002 Camry was the subject
20 of a press release regarding its “safety and value.” (¶ 84.) In their marketing
21 materials, Toyota tied its improved technology, the ETCS, to improved safety.
22 (See, e.g., ¶¶ 94-97.)

23
24 Complaints to Toyota and governmental agencies regarding SUA began in
25 2002. On February 2, 2002, Toyota received its first consumer complaint of a

1 2002 Camry engine “surging” when the brakes were depressed. Toyota received
2 ten other similar complaints before August 2002. (¶ 114.) A March 2002 internal
3 Toyota document reveals Toyota was unable to discern a cause for the incidents of
4 “surging.” (¶ 115.) In August 2002, Toyota released the first of at least three
5 “Technical Service Bulletins” regarding 2002 and 2003 Camry “surging” to its
6 dealers. (¶ 116.) Toyota did not disclose the existence of these bulletins to
7 consumers. (Id.) On August 31, 2002, Toyota recorded its first warranty claim to
8 correct a throttle problem on a 2002 Camry. (¶ 117.)

9
10 The following April, in 2003, after a consumer filed with the United States
11 Highway Traffic Safety Administration (“NHTSA”) a report of SUA involving a
12 1999 Lexus, noting that 36 other complaints regarding “vehicle speed control” in
13 these vehicles had been lodged on NHTSA’s website, NHTSA opened Defect
14 Petition DP03-003. (¶ 118.) Other reports followed, leading NHTSA to describe
15 the problem to be investigated as “throttle control system fails to properly control
16 engine speed resulting in vehicle surge.” (¶ 119.)

17
18 As revealed by the investigation, complaints of SUA tended to be
19 significantly higher in Toyota vehicles with an ETCS rather than a mechanical
20 throttle system. (¶¶ 4, 122 (referring to an email from a NHTSA investigator from
21 the Office of Defects Investigation (“ODI”) to a Toyota official referring to a
22 400% difference in “Vehicle Speed” complaints between a specific model with a
23 mechanical throttle and as compared to a later year’s version of the same model
24 with an ETCS); see also ¶ 5 (“Two of the top five categories of injury claims in
25 NHTSA’s Early Warning Reporting Database involved ‘speed control’ issues on

1 the 2007 Lexus ES350 and Toyota Camry.”); ¶ 6 (referring to complaint data
2 lodged with NHTSA), ¶ 9 (referring to “speed control” issues that resulted in death
3 or injury); ¶¶ 124-27 (outlining statistical analyses of publicly available
4 information regarding incidents of SUA in ETCS vehicles).)

5
6 Nevertheless, after communications regarding the documents to be provided
7 to NHTSA by Toyota, the investigation of DP03-003 was closed without any
8 adverse findings. (¶¶ 130-33.) Incidents of SUA continued to be reported,
9 however, in 2004 and 2005. (¶¶ 134-35.) Two subsequent Defect Petitions, one in
10 2005 and one in 2006, were investigated and closed without adverse findings.
11 (¶¶ 135-48.)

12
13 Eventually, pursuant to a congressional investigation, Toyota disclosed that
14 it had received over 37,900 complaints regarding SUA, including five incidents in
15 which dealer service technicians themselves experienced and documented such
16 incidents. (¶¶ 149-54.)

17
18 In March 2007, a NHTSA investigation regarding 2007 Lexus vehicles in
19 which the floor mat interfered with the “throttle pedal” or “accelerator pedal” was
20 not expanded to include an investigation of ETCS. (¶¶ 155-67.) Instead, Toyota
21 recalled certain optional “All Weather Floor Mats” on these vehicles. (¶ 168.)
22 Two years later, a request to reopen this investigation was denied; the floor mat
23 problem was “suspected” as causing the incident complained of, but the floor mat’s
24 role as a causal factor was not confirmed. (¶¶ 190-95.) Similarly, in early 2008, an
25 investigation of Tacomas and Siennas led to the conclusion that a trim panel on

1 earlier models was responsible for accelerator problems and was remedied with a
2 carpet replacement and retention clip. (¶¶ 177-89.)

3
4 Eventually, publicity regarding two accidents, led Toyota on September 29,
5 2009, to announce a floor mat recall involving approximately 3.8 million vehicles.
6 (¶ 202.) One accident was a very high-profile fatal crash, caused by a mis-matched
7 and improperly installed floor mat, and involved an off-duty police officer who
8 was driving a Lexus lent to him by a dealership. (See ¶¶ 196-201). At the time of
9 the floor mat recall, Toyota made statements to the media regarding NHTSA's
10 supposed confirmation that, once the floor mats were properly installed, no other
11 defect was present in the recalled vehicles. (¶ 205.) Within days, NHTSA
12 clarified its statement in its own press release, stating that its position was that the
13 floor mat recall was simply an interim measure and that it did not correct the
14 underlying defect. (¶ 206.)

15
16 On the same day that the floor mat recall was made in the United States,
17 Toyota issued a Technical Information Bulletin to foreign Toyota distributors,
18 identifying a procedure to repair "sticky accelerator pedals" and sudden RPM
19 increases and/or sudden acceleration. (¶ 203.) However, no similar bulletins were
20 issued on that day in the United States, and no other steps were taken to address
21 sticky accelerator pedals. (*Id.*) There was no mention in Toyota's September 29,
22 2009, Consumer Safety Advisory of sticky accelerator pedals; instead, the
23 Advisory claimed that the sudden acceleration problem was caused by
24 irregularities in the vehicles' floor mats. (¶ 204.)

1 Internal communications from around that time reveal, however, that Toyota
2 was aware of sticky accelerator pedal problems in the United States. (¶¶ 209-13.)
3 This defect was described as a mechanical failure in the pedals themselves rather
4 than an ETCS failure. (See e.g., ¶ 213.) Toyota representatives met with NHSTA
5 officials in Washington, D.C., on January 19, 2010, about the problem, and on
6 January 21, 2010, issued the sticky pedal recall, which affected approximately 2.3
7 million vehicles. (¶ 215.) On January 26, 2010, Toyota suspended sales of a
8 number of models, resuming on February 5, 2010. (¶ 216.)

9
10 In connection with this recall, NHTSA imposed a \$16.375 million civil
11 penalty on Toyota for its failure to inform NHTSA regarding the sticky pedal
12 defect, which Toyota agreed to pay. (¶ 217.)

13
14 Even after the floor mat and the sticky pedal recalls, however, incidents of
15 SUA persisted, and Plaintiffs allege that “Toyota [c]ontinues to [wrongly] [d]eny
16 [ETCS] [d]efects,” criticizing Toyota’s testing of component parts and reiterating
17 certain comments made by lawmakers in connection with a congressional
18 investigation. (¶ 219 and subheading D at p. 97; see also ¶ 221 (criticizing Toyota
19 testing of ETCS component parts, which is delegated to suppliers); ¶ 224
20 (congressional statement regarding Toyota’s failure to take into account the 400%
21 increase in SUA in ETCS vehicles when compared to non-ETCS vehicles); ¶ 226
22 (congressional statement criticizing a flawed expert report); ¶ 228 (congressional
23 statement criticizing the apparent attitude that the recalls have solved the SUA
24 problem).) Plaintiffs also detail changes in quality control practices at one Toyota
25 manufacturing plant. (¶¶ 231-35.)

1 Upon receipt of a claim for SUA, Toyota typically rejects any claim of
2 defect and does not inform the claimant of the existence of hundreds or thousands
3 of other, similar claims. (¶ 236.) In one instance, a claimant requested that Toyota
4 address specific questions she had about how it reached its conclusion that her car
5 suffered no defect when she had no floor mat on the drivers' side; Toyota did not
6 explain its conclusion. (¶¶ 238-41.) Similarly, when confronted with an
7 engineering report attributing an SUA incident to the ETCS, Toyota claimed that
8 "there have been no confirmed or documented reports or findings of any type of
9 computer malfunctions related to the brake/acceleration or electrical systems."
10 (¶ 242.) Denials were issued even where officers investigating an accident gave
11 the opinion that, given the rough ride and the impact, it was unlikely that the driver
12 continued to manually accelerate the vehicle. (¶ 243.) Additionally, a Toyota
13 official "falsely stated on repeated occasions that 'the brakes will always override
14 the throttle.'"(¶ 244 (internal quotation marks omitted).)

15
16 Plaintiffs attribute incidents of SUA to any number of specified electronic or
17 mechanical issues, including the ETCS, floor mat interference, and sticky pedals.
18 (¶ 245(1)-(2).) They also claim that SUA incidents may be due to the failure to
19 develop and implement an appropriate fail-safe method (such as a brake-override
20 system) and/or the failure to test and validate vehicle systems properly. (¶ 245(3)-
21 (4)).

22
23 In response to a request for internal Toyota documents by a congressional
24 committee investigated SUA complaints, Toyota identified 37,900 customer
25 contact reports, randomly selected 3,430 of them, and determined that 1,008 of

1 those reports were related to SUA. (¶ 12.) Toyota provided these documents to
2 the congressional committee. (Id.) In the data the committee reviewed, telephone
3 operators on the Toyota customer complaint line, relying on customer reports and
4 information from dealer inspections, identified floor mats or sticky pedals as the
5 cause of only 16% of the SUA incident reports. (¶ 15.)

6
7 Toyota eventually added a brake-override system as standard equipment in
8 its 2011 model-year vehicles. (¶¶ 18, 251.) On February 22, 2010, Toyota
9 announced that it will provide brake-override systems as a “confidence booster”
10 (rather than a safety recall) on a number of models, but not on all models Plaintiffs
11 claim are subject to the SUA defect.⁶ (¶¶ 18, 252-55.)

12
13 Plaintiffs allege that Toyota officials have acknowledged that the SUA
14 defect has not been completely remedied by the floor mat and “sticky pedal”
15 recalls. (¶ 20 (second-highest ranking North American executive, when asked,
16 stated that recalls will “not totally” solve the SUA problem); see also ¶¶ 21-23
17 (allegations regarding more generalized acknowledgment of safety failures by
18 Toyota officials).)

19
20 As a result of publicity regarding the SUA defect, the value of Toyota cars
21 diminished. (¶¶ 24, 256.) Many consumers sought to return their cars out of fear
22 that SUA could occur and cause catastrophic injury or death. (¶ 24.) Toyota has
23 refused to take class members’ vehicles back, and has refused to and cannot

24
25 ⁶ Plaintiffs allege that internal Toyota documents reveal that Defendants
knew of the need for a brake-override system as early as 2007. (¶¶ 19, 249.)

1 provide an adequate repair. (¶¶ 24, 256, 257-59 (providing examples of
2 diminution in value).)

3
4 The individual Plaintiffs (or “consumer Plaintiffs”) named in the MCC
5 include Plaintiffs who are citizens of California, Illinois, Tennessee, Maryland,
6 Florida, Massachusetts, Ohio, Pennsylvania, Washington, Missouri, Arizona, Iowa,
7 New York, Nevada, Michigan, Colorado, Nebraska and Virginia. (¶¶ 32-69.)
8 Plaintiffs also include an individual who was motivated to buy a Toyota vehicle
9 based upon their reputation for safety. (¶ 41.) Additionally, Plaintiffs include
10 individuals who have experienced SUA, and those who have not experienced SUA
11 but have nevertheless chosen not to use their vehicles since being notified of the
12 potential for SUA. (See, e.g., ¶¶ 32, 37.) They include individuals whose requests
13 for substitute vehicles have been refused, who have been directed by Toyota
14 Customer Experience Center to file a claim with the National Center for Dispute
15 Settlement (only to be informed by the National Center for Dispute Settlement that
16 it could not resolve the claim), and who have been directed to file an arbitration
17 claim. (¶¶ 32, 40, 49.)

18
19 The non-consumer Plaintiffs (or “commercial Plaintiffs”) are a California
20 auto dealership, a Missouri auto dealer, a New Jersey residual insurer/vehicle
21 liquidator, and a Nevada corporation⁷ that operates a rental car business. Each
22 commercial Plaintiff has purchased, or insured the residual value of, allegedly
23 defective Toyota vehicles. (¶¶ 71-74.)

24
25 ⁷ The Nevada corporation is alleged to have its “nerve center” and
“principal place of business” in California. (¶ 74).

1 The Court repeats, as it stated above (n.4), that the truth of these allegations
2 is assumed at the pleadings stage.

3
4 II. Article III Standing

5
6 Toyota challenges Plaintiffs' Article III standing to bring the present action.
7 Presumably, Toyota does so under Fed. R. Civ. P. 12(b)(1), which allows dismissal
8 of an action for lack of subject matter jurisdiction. Chandler v. State Farm Mut.
9 Auto. Ins. Co., 598 F.3d 1115, 1122 (9th Cir. 2010) ("Because standing and
10 ripeness pertain to federal courts' subject matter jurisdiction, they are properly
11 raised in a Rule 12(b)(1) motion to dismiss.").

12
13 Standing under Article III requires three elements. First, Plaintiffs must
14 suffer an "injury in fact," which means that there must be a concrete and
15 particularized "invasion of a legally protected interest" that is actual or imminent.
16 Lujan v. Defenders of Wildlife, 504 U.S. 555, 560 (1992). Second, Plaintiffs must
17 allege a causal connection between the injury and the conduct complained of,
18 which means that the injury must be "fairly traceable" to Defendants' actions. Id.
19 Third, Plaintiffs must show that a favorable decision will likely redress the injury.
20 Id. at 561. Although Plaintiffs bear the burden of establishing standing, "general
21 factual allegations of injury resulting from the defendant's conduct may suffice" at
22 the pleading stage. Id.

1 Toyota contends that Plaintiffs fail to allege an “injury in fact.”⁸

2
3 A. A Manifested SUA Defect Is Not Necessary for Standing

4
5 Toyota points out that numerous Plaintiffs have not experienced the alleged
6 SUA defect. (Defs.’ Mem. at 10.) In the absence of a manifested defect, Toyota
7 argues that those Plaintiffs lack standing because the mere possibility of a defective
8 vehicle is not actual or imminent. Because courts have routinely “rejected the type
9 of defect-without-malfunction theory asserted by many of the Plaintiffs in this
10 lawsuit,” (Defs.’ Mem. at 10), Toyota urges the Court to adopt the same approach
11 here. Plaintiffs respond that the absence of a manifested defect is not controlling
12 because Plaintiffs’ injuries consist of economic losses — that is, the diminished
13 value of Plaintiffs’ vehicles after the SUA defect was made public. (Pltfs.’ Opp’n
14 at 10-14.)

15
16 The Court agrees with Plaintiffs that experiencing an SUA defect is not
17 required for standing. Standing merely requires a redressable injury that is fairly
18 traceable to Defendants’ conduct. Whether a plaintiff can recover for that injury
19 under a particular theory of liability is a separate question. Here, Plaintiffs allege

20
21 _____
22 ⁸ Toyota argues in passing that “[a]dditionally, Plaintiffs cannot satisfy the
23 causal connection requirement for standing because they have not alleged an actual
24 injury which was caused by Toyota’s conduct.” (Defs.’ Mem. at 9.) As is evident
25 in the subsequent subheadings, (see Defs.’ Mem. at 10, 13), Toyota does not
develop this alternative argument in its Motion — or, at a minimum, clearly
differentiate it from its “injury in fact” arguments. Therefore, the Court does not
address it.

1 economic loss injuries, which may or may not be recoverable under Plaintiffs’
2 claims in the MCC. These alleged economic injuries are sufficient.⁹

3
4 The Court’s decision is supported by the Fifth Circuit’s opinion in Cole v.
5 General Motors Corp., which held that economic loss allegations were sufficient to
6 establish an injury in fact. 484 F.3d 717, 722-23 (5th Cir. 2007). The plaintiffs in
7 Cole alleged that a defendant automobile company designed defective side air bags
8 that unexpectedly deployed in cars. Id. at 720. The putative class in Cole, which
9 excluded those “who sustained bodily injury or death as the result of the
10 unexpected or premature deployment of a side impact air bag,” sought recovery of
11 “the difference between the value of the vehicle as delivered and the value it would
12 have had if it had been delivered as warranted.” Id. at 719-20. The defendant
13 automobile company argued that “plaintiffs lack standing because the air bags in

14
15 ⁹ The Court recognizes that the injury-in-fact requirement can sometimes be
16 satisfied by a credible threat of future harm. See, e.g., Pisciotta v. Old Nat’l
17 Bancorp, 499 F.3d 629, 634 (7th Cir. 2007) (holding that “the injury-in-fact
18 requirement can be satisfied by a threat of future harm or by an act which harms
19 the plaintiff only by increasing the risk of future harm that the plaintiff would have
20 otherwise faced, absent the defendant’s actions.”); Baur v. Veneman, 352 F.3d
21 625, 633 (2d Cir. 2003) (stating that “courts of appeals have generally recognized
22 that threatened harm in the form of an increased risk of future injury may serve as
23 injury-in-fact for Article III standing purposes.”); Cent. Delta Water Agency v.
24 United States, 306 F.3d 938, 947-48 (9th Cir. 2002) (holding that “a credible
25 threat of harm is sufficient to constitute actual injury for standing purposes,”
especially environmental harms, because “monetary compensation may well not
adequately return plaintiffs to their original position.”). Thus, it is at least
conceivable that a credible threat of a manifested SUA defect might be sufficient,
in and of itself, to confer standing — which would be consistent with Plaintiffs’
“ticking time bomb” argument. (See Pltfs.’ Opp’n at 9.) However, Plaintiffs do
not pursue standing on this basis, and therefore the Court does not entertain the
possibility further.

1 their vehicles never deployed inadvertently, and therefore, they cannot have
2 suffered an injury in fact.” Id. at 722. Without “actual deployment, plaintiffs’
3 injury is speculative because plaintiffs can only claim that the [air bags] in their
4 vehicles were potentially defective.” Plaintiffs countered that they “suffered
5 economic loss satisfying the injury-in-fact requirement because the [airbags] in all
6 [cars] were defective at the moment of purchase.” Id.

7
8 The Fifth Circuit held that the economic loss injuries asserted by the
9 plaintiffs were sufficient to confer standing. Id. at 723. In doing so, the court
10 underscored the difference between two distinct inquiries: the inquiry into whether
11 the plaintiffs sufficiently allege an “injury” for standing purposes with the inquiry
12 into whether the plaintiffs’ theories of recovery are viable:

13
14 Plaintiffs seek recovery for their actual economic harm
15 (e.g., overpayment, loss in value, or loss of usefulness)
16 emanating from the loss of their benefit of the bargain.
17 Notably in this case, plaintiffs may bring claims under a
18 contract theory based on the express and implied
19 warranties they allege. Whether recovery for such a
20 claim is permitted under governing law is a separate
21 question; it is sufficient for standing purposes that the
22 plaintiffs seek recovery for an economic harm that they
23 allege they have suffered.

24
25 Id.

1 In principle, the Court agrees with Cole that “overpayment, loss in value, or
2 loss of usefulness” is sufficient to confer standing. Here, Plaintiffs allege that
3 “Toyota vehicles with ETCS are defective.” (¶ 8.) They further allege that a
4 “statistically significant increase in the number of unintended acceleration
5 complaints put Toyota on notice that there was a defect in its vehicles with ETCS
6 that could cause SUA” (¶ 128), and that “[t]his defect renders the vehicles unsafe.”
7 (¶ 9.) As a result of the SUA defect and the ensuing safety concerns, Plaintiffs
8 allege that “each Plaintiff did not receive the benefit of their bargain and/or
9 overpaid for their vehicles, made lease payments that were too high and/or sold
10 their vehicles at a loss when the public gained partial awareness of the defect.”¹⁰
11 (¶ 70.)

12
13 Accepting these allegations as true, every Toyota vehicle with ETCS is
14 defective and has a statistically significant propensity for SUA. While a
15 statistically significant propensity for SUA may not be considered “actual” or
16 “imminent,” the *market effect* of the alleged SUA defect undoubtedly *is* actual or
17 imminent (as well as concrete and particularized): According to Plaintiffs’
18 allegations, Toyota vehicles with ETCS dropped in value owing to the alleged
19 SUA defect. If a defect causes SUA to manifest itself in a small percentage of
20 Toyota vehicles, it makes sense that people would be less willing to buy or use
21 those vehicles on the off-chance that they might experience the SUA defect. All
22 else being equal, prices typically decrease when demand decreases. Hence, the
23

24 ¹⁰ Plaintiffs also allege that the commercial Plaintiffs “overpaid for the
25 vehicles” and “suffered lost profits and other economic losses due to [their]
inability to sell the Toyota vehicles.” (¶¶ 71-74.)

1 alleged economic loss.¹¹

2
3 Toyota argues that the weight of authority is contrary to Cole. (Defs.’ Reply
4 at 5-6.) See, e.g., Briehl v. Gen. Motors Corp., 172 F.3d 623, 628 (8th Cir. 1999)
5 (“Where, as in this case, a product performs satisfactorily and never exhibits an
6 alleged defect, no cause of action lies.”); Contreras v. Toyota Motor Sales USA,
7 Inc., No. C 09-06024 JSW, 2010 WL 2528844, at *6 (N.D. Cal. June 18, 2010)
8 (holding that plaintiffs failed to sufficiently allege an injury in fact because there
9 were no allegations that plaintiffs’ “vehicles have manifested the alleged defect”
10 and the “allegation that their vehicles are worth substantially less than they would
11 be without the alleged defect is conclusory and unsupported by any facts.”); Wallis
12 v. Ford Motor Co., 208 S.W.3d 153, 159, 362 Ark. 317 (Ark. 2005) (stating that
13 “numerous other jurisdictions have refused to award benefit-of-the-bargain
14 damages when there is no allegation that the product received was not the
15 bargained-for product,” and holding that “common-law fraud claims not resulting
16 in injury are not actionable.”); Ziegelmann v. DaimlerChrysler Corp., 649 N.W.2d
17 556, 559, 2002 ND 134 (N.D. 2002) (“In this jurisdiction, the torts of negligence,
18 fraud and deceit require proof of actual damages as an essential element of a
19 plaintiff’s case, and if no actual loss has occurred, the plaintiff fails to establish

20
21 ¹¹ This reasoning would hold true at the time of purchase, Kearney v.
22 Hyundai Motor Co., SACV 09-1298 DOC (MLGx), 2010 U.S. Dist. LEXIS 68242,
23 at *12, 14 (C.D. Cal. June 4, 2010) (adopting Cole’s logic and explaining that the
24 “alleged defects reduced the car’s value and deprived the consumer of the benefit
25 of the bargain, even when the alleged defects did not later materialize — i.e., the
loss was suffered ‘at the moment’ of purchase.”) (emphasis in the original), or, as
plaintiffs allege, at the time that the SUA defect became known to the public.
(¶ 70).

1 liability.”); O’Neil v. Simplicity, Inc., 553 F. Supp. 2d 1110, 1115 (D. Minn. 2008)
2 (“It is simply not enough for a plaintiff to allege that a product defect suffered by
3 others renders his or her use of that same product unsafe; the plaintiff must instead
4 allege an actual manifestation of the defect that results in some injury in order to
5 state a cognizable claim for breach of warranty, unfair trade practices, or unjust
6 enrichment.”); Whitson v. Bumbo, No. C 07-05597 MHP, 2009 WL 1515597, at
7 *6 (N.D. Cal. Apr. 16, 2009) (holding that plaintiff “does not have standing for her
8 claims under a ‘benefit of the bargain’ theory or any other stated theory” because
9 plaintiff failed “to allege that her [baby seat] manifested the purported defect” or
10 that “a purchase of a substitute for her allegedly defective [baby seat] was
11 necessary.”).

12
13 Two considerations lead the Court to conclude that Toyota’s line of
14 authority should not control the outcome here. First, cases such as Briehl, Wallis,
15 Ziegelmann, and O’Neil did not address whether an “injury in fact” had been
16 sufficiently alleged for purposes of Article III standing, but rather whether
17 damages were sufficiently alleged in order to support a claim under the theories
18 pled.¹² The “injury in fact” required for standing is conceptually distinct from
19 “damages” required under a particular theory or theories of liability. Denney v.
20 Deutsche Bank AG, 443 F.3d 253, 264-65 (2d Cir. 2006). The Second Circuit’s
21 analysis in Denney is worth quoting at length for this proposition, particularly
22 because the court grounded its holding in the precedent of the United States
23 Supreme Court:

24
25 ¹² In other words, these cases were decided under Fed. R. Civ. P. 12(b)(6),
or the analogous state rule, for failure to state a claim.

1 [A]n injury-in-fact differs from a “legal interest”; an
2 injury-in-fact need not be capable of sustaining a valid
3 cause of action under applicable tort law. An
4 injury-in-fact may simply be the fear or anxiety of future
5 harm. For example, exposure to toxic or harmful
6 substances has been held sufficient to satisfy the Article
7 III injury-in-fact requirement even without physical
8 symptoms of injury caused by the exposure, and even
9 though exposure alone may not provide sufficient ground
10 for a claim under state tort law. See Whitmore, 495 U.S.
11 at 155, 110 S. Ct. 1717 (“Our threshold inquiry into
12 standing ‘in no way depends on the merits of the
13 [plaintiff’s claim.]’ “) (quoting Warth, 422 U.S. at 500,
14 95 S. Ct. 2197); In re Agent Orange Prod. Liab. Litig.
15 (Ivy v. Diamond Shamrock Chemicals Co.), 996 F.2d
16 1425, 1434 (2d Cir. 1993) (rejecting argument that
17 “injury in fact means injury that is manifest, diagnosable
18 or compensable”) (internal quotation marks omitted),
19 overruled in part on other grounds by Syngenta Crop
20 Prot., Inc. v. Henson, 537 U.S. 28, 123 S. Ct. 366, 154 L.
21 Ed. 2d 368 (2002); Wright, Miller & Kane, supra,
22 § 1785.1 (“[T]his requisite of an injury is not applied too
23 restrictively. If plaintiff can show that there is a
24 possibility that defendant’s conduct may have a future
25 effect, even if injury has not yet occurred, the court may

1 hold that standing has been satisfied.”). The risk of
2 future harm may also entail economic costs, such as
3 medical monitoring and preventative steps; but aesthetic,
4 emotional or psychological harms also suffice for
5 standing purposes. See Ass’n of Data Processing Serv.
6 Orgs., Inc. v. Camp, 397 U.S. 150, 154, 90 S. Ct. 827, 25
7 L. Ed. 2d 184 (1970). Moreover, the fact that an injury
8 may be outweighed by other benefits, while often
9 sufficient to defeat a claim for damages, does not negate
10 standing. See Sutton, 419 F.3d at 574-75 (holding that
11 the increased risk that a faulty medical device may
12 malfunction constituted a sufficient injury-in-fact even
13 though the class members’ own devices had not
14 malfunctioned and may have actually been beneficial).

15
16 Id. Plaintiffs here have clearly established “injury in fact.”

17
18 Second, to the extent that cases such as Contreras and Whitson (or any of the
19 cited cases) hold that standing cannot be established absent a manifested defect,
20 and the former cases can be read to support that proposition, the Court disagrees:
21 As long as plaintiffs allege a legally cognizable loss under the “benefit of the
22 bargain” or some other legal theory, they have standing.

23
24 B. Pleading a Cognizable Loss under a “Benefit of the Bargain” Theory

1 Toyota argues that Plaintiffs’ “benefit of the bargain” theory does not work
2 because the benefit of the bargain covers manifest or extant defects — not latent
3 defects. (See Defs.’ Reply at 4.) For example, in Coghlan v. Wellcraft Marine
4 Corp., 240 F.3d 449 (5th Cir. 2001), the plaintiffs purchased a boat manufactured
5 by the defendant. Id. at 451. Defendants advertised that their boats were made
6 completely of fiberglass, which were more durable and held their value better
7 than boats made of a wood-fiberglass combination. Id. A few months after the
8 purchase, however, the plaintiffs discovered that their boat was actually made of
9 both wood and fiberglass, and they brought suit alleging claims under various
10 consumer protection statutes and implied warranty. Id. The district court
11 dismissed the entire complaint for failing to allege any cognizable damages, but the
12 Fifth Circuit reversed. Id. In doing so, the court stated:

13
14 The key distinction between this case and a “no-injury”
15 product liability suit is that the [plaintiffs’] claims are
16 rooted in basic contract law rather than the law of
17 product liability: the [plaintiffs] assert they were
18 promised one thing but were given a different, less
19 valuable thing. The core allegation in a no-injury
20 product liability class action is essentially the same as in
21 a traditional products liability case: the defendant
22 produced or sold a defective product and/or failed to
23 warn of the product’s dangers. The wrongful act in a
24 no-injury products suit is thus the placing of a
25 dangerous/defective product in the stream of commerce.

1 In contrast, the wrongful act alleged by the [plaintiffs] is
2 [defendants'] failure to uphold its end of their bargain
3 and to deliver what was promised. The striking feature
4 of a typical no-injury class is that the plaintiffs have
5 either not yet experienced a malfunction because of the
6 alleged defect or have experienced a malfunction but not
7 been harmed by it. *Therefore, the plaintiffs in a*
8 *no-injury products liability case have not suffered any*
9 *physical harm or out-of-pocket economic loss. Here, the*
10 *damages sought by the [plaintiffs] are not rooted in the*
11 *alleged defect of the product as such, but in the fact that*
12 *they did not receive the benefit of their bargain.*

13
14 Id. at 455 n.4 (emphasis added).

15
16 According to Toyota, Coghlan's logic was reasonably applied in Kearney v.
17 Hyundai Motor Co., SACV 09-1298 DOC (MLGx), 2010 U.S. Dist. LEXIS 68242,
18 at *1, 14 (C.D. Cal. June 4, 2010), which dealt with alleged defects in the front
19 passenger-side air bag system in certain lines of automobiles. (Defs.' Reply at 4.)
20 In Kearney, the plaintiffs alleged that their vehicles failed to properly activate the
21 front passenger side air bag capability when an adult was seated in the front
22 passenger seat. Id. at *3. Federal regulations require vehicles "with advanced air
23 bags [to] 'be equipped with an automatic suppression feature for the passenger air
24 bag which results . . . in activation of the air bag system' when a properly seated
25 105-pound individual occupies the front side passenger seat." Id. at * 2. The

1 plaintiffs alleged that this system “failed to activate airbag capability when the
2 115-pound Nancy Kearney was seated in the front passenger seat” and failed “to
3 activate the front side passenger air bag when the Moores’ 117-pound daughter
4 occupies the front side passenger seat.” Id. at *3. Plaintiffs sued for the
5 diminution in value of their vehicles as a result of the alleged defects and the
6 deprivation of their contractual or property interest in their vehicles which resulted
7 from the plaintiffs “being provided with a car of a different quality than they were
8 promised.” Id. at *10. Although defendant automobile company argued that the
9 plaintiffs lacked standing, the court disagreed and adopted Cole’s logic: “the court
10 in Cole was concerned with the same situation alleged here — the receipt of a
11 vehicle whose alleged defects reduced the car’s value and deprived the consumer
12 of the benefit of the bargain, *even when the alleged defects did not later*
13 *materialize — i.e., the loss was suffered ‘at the moment’ of purchase.*” Id. at *14
14 (emphasis in the original).

15
16 Toyota argues that Coghlan and Kearney stand for the proposition that
17 standing under a “benefit of the bargain” theory is warranted only when every
18 product manifests the alleged defect. In Coghlan, the plaintiffs did not receive an
19 all-fiberglass boat; in Kearney, every passenger-side air bag system was defective
20 because it failed to activate when adults of small stature were properly seated.
21 According to Toyota, Plaintiffs cannot argue a Coghlan-type injury because they
22 got precisely what they bargained for: a car with ETCS. To the extent that
23 Plaintiffs assert a lack of a brake override system or other additional safety feature,
24 such allegations fall short because they were not part of the original benefit of the
25 bargain. Moreover, Plaintiffs cannot allege the type of injury recognized in

1 Kearney because Plaintiffs do not, and cannot, allege that all of their vehicles
2 manifested the SUA defect. Thus, Plaintiffs who did not experience SUA are
3 foreclosed from arguing that they did not receive the benefit of the bargain.
4

5 The Court disagrees. First, Plaintiffs essentially allege that they contracted
6 for safe vehicles that start and stop upon proper application of the accelerator and
7 brake pedals. Plaintiffs allegedly received defective vehicles subject to dangerous
8 SUA events, meaning that Plaintiffs' vehicles sometimes do not start and stop as
9 promised. Accepting these allegations as true, they are sufficient to fall under the
10 "benefit of the bargain" rubric.
11

12 Second, under a "benefit of the bargain" theory, Plaintiffs must allege
13 "overpayment, loss in value, or loss of usefulness." When those losses are
14 sufficiently pled, they confer standing. Several Plaintiffs allege that they sold or
15 traded in their vehicles at a loss owing to the alleged SUA defect, and these
16 allegations suffice. For example:
17

- 18 • Plaintiff Kathleen Atwater alleges that she "traded in her 2009 RAV4
19 on February 13, 2010, for a 2010 Ford Fusion" and that she "received
20 less for the sale of her RAV4 than she would have received if the
21 vehicle did not have an SUA defect." (¶ 32.)
22
- 23 • Plaintiff Richard Benjamin alleges that he "has seen the trade-in value
24 [of his 2007 Toyota Sienna] drop \$2,000 since the recalls" were made
25 public. (¶ 35.)

- 1
- 2 • Plaintiff Brandon Bowron “sold his Lexus on July 7, 2010,” and
- 3 alleges he “received less value for the car due to the SUA defect.”
- 4 (¶ 36.)
- 5
- 6 • Plaintiff Matthew Heidenreich “sold his 2010 Corolla to NHTSA for
- 7 research,” and allegedly “lost money on the sale” because “NHTSA
- 8 only paid the KELLEY BLUE BOOK value.” (¶ 52.)
- 9
- 10 • Plaintiff Mary Ann Tucker sold her 2005 Toyota Camry “on March
- 11 10, 2010, for \$9,000,” and alleges she “received less for her vehicle
- 12 than she would have had her Camry not had a[n] SUA defect.” (¶ 65.)
- 13
- 14 • Plaintiffs Dana and Douglas Weller sold their Toyota RAV4 on
- 15 March 13, 2010, and allege that they “received less for their trade-in
- 16 vehicle than they would have had their RAV4 not had a[n] SUA
- 17 defect.” (¶ 68.)
- 18

19 These specific allegations are not conclusory, and substantiate the alleged
20 “overpayment, loss in value, or loss of usefulness.” It is true that Plaintiffs do not
21 generally allege the precise dollar value of their losses, but that level of specificity
22 is not required at the pleadings stage. It is enough that they allege a tangible loss
23 that can be proved or disproved upon discovery.

24

25 C. Lead Plaintiffs Must Plead a Cognizable Loss under a “Benefit of the

1 Bargain” Theory

2

3 Even accepting that Plaintiffs’ “benefit of the bargain” theory confers

4 standing for those who allege an “overpayment, loss in value, or loss of

5 usefulness,” Toyota argues that some allegations of lead Plaintiffs are deficient.

6 As currently pled, several plaintiffs do not allege any loss, as in the following

7 representative examples:

- 8
- 9 • Plaintiff Ebony Brown is a resident and citizen of Illinois. She owns a
 - 10 2009 Toyota Camry. (¶ 38.)
 - 11
 - 12 • Plaintiff Gary Davis is a resident and citizen of Tennessee. He owns a
 - 13 2008 Toyota Camry LE. Mr. Davis purchased his Toyota based on its
 - 14 reputation for safety. (¶ 41.)
 - 15
 - 16 • Plaintiff Alexander Farrugia is a resident and citizen of New York.
 - 17 He owns a 2009 Toyota Highlander. (¶ 43.)
 - 18
 - 19 • Carole Fisher is a resident and citizen of Nevada. She owns a 2010
 - 20 Toyota Prius that she purchased on June 6, 2009. (¶ 44.)
 - 21
 - 22 • Plaintiff John Flook is a resident and citizen of Maryland. He owns a
 - 23 2010 Toyota Corolla. (¶ 46.)
 - 24
 - 25 • Plaintiff Kevin Funez is a resident and citizen of Florida. He owns a

1 2006 Toyota Avalon. (¶ 47.)

- 2
- 3 • Plaintiff Donald Graham is a resident and citizen of Colorado. He
4 owns a 2007 Toyota Prius. (¶ 50.)

- 5
- 6 • Plaintiff Rodney Josephson is a resident and citizen of Massachusetts.
7 He owns a 2010 Toyota Corolla. (¶ 53.)

8

9 The Court agrees that these allegations do not go far enough to establish standing
10 under a benefit of the bargain theory.

11

12 It is true that Plaintiffs generally allege that “each Plaintiff did not receive
13 the benefit of their bargain and/or overpaid for their vehicles, made lease payments
14 that were too high and/or sold their vehicles at a loss when the public gained partial
15 awareness of the defect.” (¶ 70.) As discussed previously, the Court accepts in
16 principle that these allegations are sufficient to confer standing. However, “[i]n a
17 class action, the lead plaintiffs must show that they personally have been injured,
18 ‘not that injury has been suffered by other, unidentified members of the class to
19 which they belong and which they purport to represent.’” Me. State Ret. Sys. v.
20 Countrywide Fin. Corp., __ F. Supp. 2d __, No. 2:10-cv-00302-MRP-MANx, 2010
21 WL 4452571, at *3 (C.D. Cal. Nov. 4, 2010) (quoting Warth v. Seldin, 422 U.S.
22 490, 502, 95 S. Ct. 2197, 45 L. Ed. 2d 343 (1975)). General allegations of loss
23 such as those contained in paragraph 70 of the MCC may suffice for the putative
24 class, see Denney, 443 F.3d at 263-64 (drawing distinction between lead plaintiffs
25 and represented plaintiffs and stating that “[w]e do not require that each member of

1 a class [i.e., represented members] submit evidence of personal standing.”), but
2 that does not excuse lead Plaintiffs from specifically alleging injury.¹³ Such
3 allegations are necessary because lead Plaintiffs must have standing to sue prior to
4 class certification. Kohen v. Pac. Inv. Mgmt. Co., 571 F.3d 672, 676 (7th Cir.
5 2009) (“*Before* a class is certified, it is true, the named plaintiff must have
6 standing, because at that stage no one else has a legally protected interest in
7 maintaining the suit.”) (emphasis in the original).¹⁴ In order to ascertain whether
8 lead Plaintiffs have standing, it seems reasonable to require specific allegations by
9 the lead Plaintiffs that support a cognizable injury under Article III, which would
10 preferably be detailed enough so that the Court and Toyota would have no trouble
11 discerning what constitutes the injury — e.g., the “overpayment, loss in value, or
12 loss of usefulness.”

17 ¹³ While “only one of the named Plaintiffs is required to establish standing in
18 order to seek relief on behalf of the entire class,” Central States Southeast and
19 Southwest Areas Health and Welfare Fund v. Merck-Medco Managed Care, LLC,
20 504 F.3d 229, 241 (2d Cir. 2007), that means that a class action can proceed as
21 long as one of the lead plaintiffs has standing. It does not obviate the need for
22 other lead plaintiffs, seeking to proceed as such, to establish standing.

23 ¹⁴ But see Lewis v. Casey, 518 U.S. 343, 357, 116 S. Ct. 2174, 135 L. Ed. 2d
24 606 (1996) (stating in dicta that “general allegations of the complaint in the present
25 case may well have sufficed to claim injury by named plaintiffs, and hence
standing to demand remediation, with respect to various alleged inadequacies in
the prison system, including failure to provide adequate legal assistance to
non-English-speaking inmates and lockdown prisoners,” but stating that “[this]
point is irrelevant now, however, for we are beyond the pleading stage.”).

1 E. The Warranties Do Not Preclude Standing

2
3 Toyota argues that all Plaintiffs lack injuries because all received the benefit
4 of the bargain from their warranties. (Defs.’ Mem. at 13-14.) The exclusive
5 remedy for those who have experienced a defect or malfunction is to obtain
6 warranty repairs from an authorized dealer. The same reasoning applies, *a fortiori*,
7 to those who have not experienced a defect or malfunction. Cf. Thiedemann v.
8 Mercedes-Benz USA, LLC, 183 N.J. 234, 251 (2005) (stating that automobile
9 “defects that arise and are addressed by warranty, at no cost to the consumer, do
10 not provide the predicate ‘loss’ that the CFA [New Jersey Consumer Fraud Act]
11 expressly requires . . .”).

12
13 Plaintiffs respond that Toyota has not agreed to repair or replace all class
14 members’ vehicles. (Pltfs.’ Opp’n Brief at 14-15.) Toyota has not identified the
15 root cause of most SUA events, the continuing defect is confirmed by SUA events
16 occurring after recalls, and the purported warranty benefit does not address the
17 diminished value of Plaintiffs’ vehicles. (Pltfs.’ Opp’n Brief at 16.)

18
19 The Court agrees with Plaintiffs that they have alleged an injury-in-fact
20 despite Toyota’s warranties. First, for the reasons discussed above, Toyota
21 conflates the inquiry into whether Plaintiffs sufficiently allege an “injury” for
22 standing purposes with the inquiry into whether Plaintiffs’ theory of recovery is
23 viable. Plaintiffs allege that they overpaid for defective vehicles owing to the SUA
24 defect. Whether Plaintiffs can recover for their losses owing to the warranties or
25 some other reason is a separate question. For purposes of standing, the alleged

1 economic losses are sufficient.

2
3 Second, the Court agrees that Plaintiffs sufficiently allege that they have not
4 received the benefit of the express warranties in the Warranty Manual.

5
6 F. Conclusion for Article III Standing

7
8 Accordingly, for the foregoing reasons, the Court grants Toyota's Motion to
9 Dismiss the claims of the lead Plaintiffs who do not sufficiently allege a loss, but
10 otherwise holds that Plaintiffs have adequately established Article III standing.¹⁵
11 The Plaintiffs who have failed to sufficiently allege standing are granted leave to
12 amend.

13
14 III. Standing to Assert UCL, FAL, and CLRA Claims

15
16 Certain claims asserted by Plaintiffs are subject to particularized standing
17 requirements.

18
19 The UCL and FAL provide a private right of action only if Plaintiffs have
20 "suffered injury in fact and [have] lost money or property as a result of the unfair
21 competition." Cal. Bus. & Prof. Code § 17204; Clayworth v. Pfizer, Inc., 49 Cal.

22
23 ¹⁵ Because the Court has concluded that at least some Plaintiffs have
24 standing, the Court, throughout this Order, discusses whether those Plaintiffs have
25 asserted claims upon which relief can be granted. Cf. Steel Co. v. Citizens for a
Better Environment, 523 U.S. 83, 94 (1998) (rejecting a court's practice of
"assuming" jurisdiction for the purpose of deciding the merits).

1 4th 758, 788 (2010). “A person whose property is diminished by a payment of
2 money wrongfully induced is injured in his property.” *Id.* (quoting *Chattanooga*
3 *Foundry & Pipe Works v. Atlanta*, 203 U.S. 390, 396 (1906)). Overcharges paid
4 as a result of unfair business practices are sufficient for UCL standing. *See id.*
5 (holding that overcharges paid as a result of a price-fixing conspiracy were
6 sufficient to support UCL standing); *Von Koenig v. Snapple Beverage Corp.*, 713
7 F. Supp. 2d 1066, 1078 (E.D. Cal. 2010) (holding that the plaintiffs sufficiently
8 alleged injury under the UCL, FAL, and CLRA by asserting that the product they
9 received was worth less than what they paid for it owing to defendants’ misleading
10 labels).

11
12 Here, Plaintiffs allege that they “overpaid for their vehicles, made lease
13 payments that were too high and/or sold their vehicles at a loss when the public
14 gained partial awareness of the defect.” (¶ 70.) While these allegations may
15 generally be sufficient to establish a money or property loss under the UCL and
16 FAL, the Court grants Toyota’s Motion to Dismiss on this issue as to the lead
17 Plaintiffs who have failed to plead “overpayment, loss in value, or loss of
18 usefulness.”¹⁶ The dismissal is without prejudice.

19
20
21 ¹⁶ Toyota also contends that Plaintiffs do not plead actual reliance to satisfy
22 the standing requirements. (Defs.’ Mem. at 17-19.) Because the Court grants in
23 part Toyota’s Motion on other grounds, the Court does not reach this issue. The
24 Court notes that the AMCC makes significant changes to the named Plaintiffs’
25 allegations with respect to actual reliance, which may moot Toyota’s concerns.
For these same reasons, the Court does not reach Toyota’s argument that Plaintiffs
lack standing under the CLRA because Plaintiffs cannot show actual causation and
reliance. (Defs.’ Mem. at 19-20.)

1 IV. Rule 12(b)(6) and Rule 12(f) Standards

2
3 A. Motion to Dismiss Pursuant to Rule 12(b)(6)

4
5 In addition to challenging Plaintiffs’ standing to assert their claims, Toyota
6 moves to dismiss all claims for failure to state a claim upon which relief can be
7 granted pursuant to Fed. R. Civ. P. 12(b)(6). Pursuant to Rule 12(b)(6), a plaintiff
8 must state “enough facts to state a claim to relief that is plausible on its face.” Bell
9 Atl. Corp. v. Twombly, 550 U.S. 544, 570 (2007). A claim has “facial
10 plausibility” if the plaintiff pleads facts that “allow[] the court to draw the
11 reasonable inference that the defendant is liable for the misconduct alleged.”
12 Ashcroft v. Iqbal, ___ U.S. ___, 129 S. Ct. 1937, 1949, 173 L. Ed. 2d 868 (2009).

13
14 In resolving a Rule 12(b)(6) motion under Twombly, the Court must follow
15 a two-pronged approach. First, the Court must accept all well-pleaded factual
16 allegations as true, but “[t]hread-bare recitals of the elements of a cause of action,
17 supported by mere conclusory statements, do not suffice.” Iqbal, 129 S. Ct. at
18 1949. Nor must the Court “accept as true a legal conclusion couched as a factual
19 allegation.” Id. at 1949-50 (quoting Twombly, 550 U.S. at 555). Second,
20 assuming the veracity of well-pleaded factual allegations, the Court must
21 “determine whether they plausibly give rise to an entitlement to relief.” Id. at
22 1950. This determination is context-specific, requiring the Court to draw on its
23 experience and common sense; there is no plausibility “where the well-pleaded
24 facts do not permit the court to infer more than the mere possibility of
25 misconduct.” Id.

1
2 B. Motion to Strike Pursuant to Rule 12(f)

3
4 Under Rule 12(f), a party may move to strike from a pleading an insufficient
5 defense or any redundant, immaterial, impertinent, or scandalous matter. Fed. R.
6 Civ. P. 12(f). The grounds for a motion to strike must appear on the face of the
7 pleading under attack, or from matters which the Court may take judicial notice.
8 SEC v. Sands, 902 F. Supp. 1149, 1165 (C.D. Cal. 1995). The essential function
9 of a Rule 12(f) motion is to “avoid the expenditure of time and money that must
10 arise from litigating spurious issues by dispensing with those issues prior to trial.”
11 Fantasy, Inc. v. Fogerty, 984 F.2d 1524, 1527 (9th Cir. 1993); Sidney-Vinsein v.
12 A.H. Robins Co., 697 F.2d 880, 885 (9th Cir. 1983). Where a party moves to
13 strike a prayer for damages on the basis that the damages sought are precluded as a
14 matter of law, the request is more appropriately examined as a motion to dismiss.
15 See Whittlestone, Inc. v. Handi-Craft Co., 618 F.3d 970, 974-75 (9th Cir. 2010)
16 (“We therefore hold that Rule 12(f) does not authorize district courts to strike
17 claims for damages on the ground that such claims are precluded as a matter of
18 law.”).

19
20 V. Plaintiffs’ CLRA, UCL, and FAL Claims (First, Second, and Third Causes
21 of Action)

22
23 Plaintiffs have alleged a number of claims under California consumer
24 protection statutes. First, they allege violations of the Consumer Legal Remedies
25 Act (“CLRA”), California Civil Code §§ 1750 et seq. Second, they allege unfair,

1 deceptive, and unlawful business practices in violation of the Unfair Competition
2 Law (“UCL”), California Business & Professions Code §§ 17200 *et seq.* Third,
3 they allege violations of the False Advertising Law (“FAL”), California Business
4 & Professions Code §§ 17500 *et seq.* The Court examines each cause of action in
5 turn.

6
7 A. Heightened Pleading Standard Under Rule 9(b)

8
9 Although these claims arise under state law, Plaintiffs’ allegations must be
10 pled according to the Federal Rules of Civil Procedure. As a threshold matter, the
11 parties do not dispute that claims sounding in fraud¹⁷ are subject to Federal Rule of
12 Civil Procedure 9(b)’s heightened pleading standard. Kearns v. Ford Motor Co.,
13 567 F.3d 1120, 1122 (9th Cir. 2009) (applying Rule 9(b) standard to UCL and

14
15 ¹⁷ Plaintiffs argue merely in passing that their claims do not sound in fraud.
16 They argue they have not alleged a fraudulent course of conduct because Toyota
17 “negligently designed, manufactured, sold and/or marketed the Defective
18 Vehicles” and “Toyota should have monitored NHTSA’s consumer safety database
for indications of changing patterns in the complaints by model with ETCS.”
(Pltfs.’ Opp’n Brief at 25, citing to ¶¶ 123, 245.)

19 The Court acknowledges that fraud is not a necessary element of a UCL or a
20 CLRA claim. Vess v. Ciba-Geigy Corp., 317 F. 3d 1097, 1103 (9th Cir. 2003); see
21 also Shin v. BMW of North America, No. 09-00398, 2009 WL 2163509, at *11
22 (C.D. Cal. July 16, 2009) (finding that “plaintiffs are not required to plead
23 ‘reliance’ and ‘materiality’ with particularity because those elements are distinct
24 from the common law fraud element of ‘justifiable reliance.’”). However, when a
25 plaintiff alleges fraudulent conduct and relies on that conduct as the basis of a
claim, the claim is “grounded in fraud.” Vess, 317 F. 3d at 1103-04. Plaintiffs
allege that Toyota represented that its cars were safe when in fact they allegedly
contain a defect known to Toyota that causes SUA. Therefore, fraud is an essential
element of the claims at issue here, and Plaintiffs must plead under Rule 9(b).

1 CLRA claims); Vess v. Ciba-Geigy Corp., USA, 317 F.3d 1097, 1103-04 (9th Cir.
2 2003) (where plaintiff identifies fraudulent course of conduct as basis for claim,
3 pleading must satisfy particularity requirement).
4

5 To survive a motion to dismiss under Fed. R. Civ. P. 12(b)(6), allegations of
6 fraud must meet the heightened pleading requirements of Federal Rule of Civil
7 Procedure 9(b). Namely, allegations of fraud “must state with particularity the
8 circumstances constituting fraud or mistake.” Fed. R. Civ. P. 9(b). A plaintiff
9 must allege particular facts explaining the circumstances of the fraud, “including
10 time, place, persons, statements made[,] and an explanation of how or why such
11 statements are false or misleading.” Baggett v. Hewlett-Packard Co., 582 F. Supp.
12 2d 1261, 1265 (C.D. Cal. 2007). The circumstances of the alleged fraud must be
13 specific enough “to give defendants notice of the particular misconduct . . . so that
14 they can defend against the charge and not just deny that they have done anything
15 wrong.” Vess, 317 F.3d at 1106 (internal quotation marks omitted).
16

17 Under Rule 9(b), a plaintiff must plead each of the elements of a fraud claim
18 with particularity, i.e., a plaintiff “must set forth *more* than the neutral facts
19 necessary to identify the transaction.” Cooper v. Pickett, 137 F.3d 616, 625 (9th
20 Cir. 1997) (emphasis in original). Fraud claims must be accompanied by the “who,
21 what, when, where, and how” of the fraudulent conduct charged. Vess, 317 F.3d at
22 1106. A pleading is sufficient under Rule 9(b) if it identifies the circumstances
23 constituting fraud so that a defendant can prepare an adequate answer from the
24 allegations. Moore v. Kayport Package Express, Inc., 885 F.2d 531, 540 (9th Cir.
25 1989). The Court now turns to the parties’ arguments about whether the MCC

1 meets the 9(b) standard.

2
3 1. Generalized Statements

4
5 Toyota argues that Plaintiffs' FAL, CLRA, and a portion of the alleged
6 "fraud" theory under the UCL fail to meet Rule 9(b)'s heightened pleading
7 standard. (Defs.' Mem. at 20-21.) Toyota represents that Plaintiffs fail to identify
8 a common defect or malfunction in the ETCS that Toyota knew about and
9 knowingly concealed. (Id.) Toyota also claims that Plaintiffs' allegations
10 indicated "only that Toyota's and others' investigations of a handful of alleged
11 [S]UA incidents or engine surging were inconclusive" and that Plaintiffs may not,
12 under Rule 9(b) "speculate about potential defects" and "claim that Toyota
13 committed fraud by failing to disclose a product defect that is utterly undefined."
14 (Id. at 22 (emphasis in original).)

15
16 Toyota argues that the facts in the MCC are similar to those in cases in
17 which courts have dismissed fraud claims for failure to plead according to Rule
18 9(b). In Kearns, 567 F.3d at 1126, the Ninth Circuit affirmed the district court's
19 decision to grant a motion to dismiss where plaintiff "fail[ed] to specify what the
20 television advertisements or other sales material specifically stated." Toyota also
21 urges the Court to follow the decisions of district courts granting motions to
22 dismiss on 9(b) grounds. See, e.g., Hovsepien v. Apple, Inc., No. 08-578, 2009
23 WL 5069144, at *3 (N.D. Cal. Dec. 17, 2009) ("operative pleading makes
24 conclusory statements as to Apple's course of conduct" . . . "[s]uch generalized
25 allegations do not provide the 'who, what, when, where, and how' of the

1 misconduct charged.”); Oestreicher v. Alienware Corp., 544 F. Supp. 2d 964, 974
2 (N.D. Cal. 2008) (granting motion to dismiss where plaintiff provided “no specific
3 statement or absolute characteristic” regarding products).

4
5 2. Specific Defect Allegations

6
7 Plaintiffs allege numerous facts to support a fraudulent course of conduct
8 underlying these three consumer protection claims. They allege both an SUA
9 defect (see, e.g., ¶¶ 119-29; 150; 165; 229) and a fail-safe defect (¶¶ 18-19; 245-
10 46). Plaintiffs have alleged that beginning in 1996, Toyota had a commitment to
11 “overall safety gains” and that Toyota told the public that “building safe
12 automobiles is the most important thing we can do.” (¶ 82.) Plaintiffs allege that
13 Toyota made representations in 1998 and 2002 that “safety and security of driver
14 and passenger has always been an absolute priority for Lexus” and that Lexus was
15 “raising the standards on standard safety features. (¶¶ 83, 84.) Plaintiffs also
16 allege that Toyota marketed other car models, such as the Toyota Camry, Prius,
17 and Sienna, through advertisements, brochures, and press kits that claimed the
18 vehicles included safety features such as the ETCS and were “more safe[].”
19 (¶¶ 84, 88, 90, 91.)

20
21 Plaintiffs allege that Toyota had a “general promise of safety and specific
22 promise that the new electronic components being installed in the Defective
23 Vehicles are more reliable than their mechanical predecessors.” (¶ 92) (alleging
24 Toyota issued press releases stating that Toyota vehicles used technological
25 innovations to “deliver a high level of occupant safety”; Lexus “deliver[s] real

1 benefits to owners in terms of safety”; Toyota SUVs “raise the standard”; Toyota
2 customers “have long counted on the brand for the best in performance quality and
3 durability”; Toyota is “obsessed with safety” and “serious about safety.”.)
4 Plaintiffs also allege that Toyota issued brochures discussing the safety features of
5 various vehicle models, such as Sienna, RAV4, 4Runner, Land Cruiser, and
6 Sequoia SUVs. (¶¶ 94-98) (“equipped with more safety features”; “more safety”;
7 “same level of advanced safety technology”; “customer [has] peace of mind when
8 purchasing and driving”).¹⁸ Plaintiffs have thus explained who made the
9 representations, where and when they were made, and what the representations are.
10

11 Plaintiffs allege that Toyota’s representations concerning safety were “false
12 and misleading” because Toyota failed to disclose the SUA defect. (¶ 93; see also
13 ¶¶ 6-7 (increase in SUA events within first year of changing from non-ETCS to
14 ETCS); ¶¶ 119-29 (increase in SUA complaints after Toyota introduced ETCS-i); ¶
15 150 (Toyota technicians replicated SUA events without “driver error”); ¶ 229
16 (SUA incident caused by deviations with ETCS); ¶¶ 225-45 (summary of defects).)
17

18 ¹⁸ The Court notes that none of the Plaintiffs appear to allege that they relied
19 on specific advertising by Toyota in purchasing or leasing their cars. Instead,
20 Plaintiffs allege generally that “in purchasing or leasing their vehicles, the
21 Plaintiffs relied on the misrepresentations and/or omissions of Toyota with respect
22 of the safety and reliability of the vehicles.” (¶ 327.) In its brief, Toyota focuses
23 on the lack of an alleged defect, and does not appear to argue that a 9(b) issue
24 exists as to whether Plaintiffs relied on Toyota’s representations. Allegations of
25 representations from product labels and statements that, had consumers not been
deceived by the labels, they would not have purchased the product, are sufficient to
plead under Rule 9(b). Von Koenig, 713 F. Supp. 2d at 1077-78. The Court
expresses no opinion about the reliance issue as it pertains to Rule 9(b) and
believes that Plaintiffs may have provided more specificity in their First Amended
Master Consolidated Complaint.

1 Plaintiffs have therefore alleged why Toyota's statements were false and
2 misleading and have thus met the specificity requirement under Rule 9(b).

3
4 Thus, it is clear that Rule 9(b) applies to the allegations under the CLRA, the
5 fraud prong of the UCL, and the FAL. As to each of these claims, Plaintiffs have
6 set forth factual allegations that meet the appropriate pleading standard. Plaintiffs
7 have alleged the "who" (Toyota), the "what" (representations that Toyota vehicles
8 are safe); the "where" and "when" (representations were allegedly made in
9 magazine advertisements, press kits, and brochures), and the "why" (Toyota
10 vehicles have a defect that causes SUA). Thus, the FAL, CLRA, and UCL (fraud
11 theory) allegations are properly pled under Rule 9(b).

12
13 B. CLRA Claims

14
15 Plaintiffs' first cause of action is for violations of the CLRA. The CLRA
16 forbids "unfair methods of competition and unfair or deceptive acts or practices
17 undertaken by any person in a transaction intended to result or which results in the
18 sale or lease of goods or services to any consumer." Cal. Civ. Code § 1770(a). A
19 fraudulent omission is actionable under the CLRA if the omission is "of a
20 representation actually made by the defendant, or an omission of a fact the
21 defendant was obliged to disclose." Daugherty v. American Honda Motor Co., 144
22 Cal. App. 4th 824, 835 (2006). To allege a duty to disclose, a plaintiff must show
23 that the defendant (1) is in a fiduciary relationship with the plaintiff; (2) had
24 exclusive knowledge of material facts not known to the plaintiff; (3) actively
25 conceals a material fact from the plaintiff; or (4) makes partial representations but

1 also suppresses some material fact. LiMandri v. Judkins, 52 Cal. App. 4th 326,
2 336 (1997).

3
4 Plaintiffs have pled a failure to disclose a defect under the second and third
5 LiMandri factors. They allege that Toyota “fail[ed] to disclose and actively
6 conceal[ed] the dangerous risk of throttle control failure and the lack of adequate
7 fail-safe mechanisms,” thus engaging in five deceptive business practices:

- 8
- 9 (1) representing that Defective Vehicles have characteristics, uses,
10 benefits, and qualities which they do not have,
 - 11 (2) representing that Defective Vehicles are of a particular standard,
12 quality, and grade when they are not,
 - 13 (3) advertising Defective Vehicles with the intent not to sell them as
14 advertised,
 - 15 (4) representing that a transaction involving Defective Vehicles
16 confers or involves rights, remedies, and obligations which it does
17 not, and
 - 18 (5) representing that the subject of a transaction involving Defective
19 Vehicles has been supplied in accordance with a previous
20 representation when it has not.

21
22 (¶ 300.)

23
24 1. Material Facts

1 To plead a duty to disclose, Plaintiffs must show the nondisclosed facts are
2 material. Nondisclosures about safety considerations of consumer products are
3 material. Falk v. General Motors Corp., 496 F. Supp. 2d 1088, 1096 (N.D. Cal.
4 2007). Toyota argues that Plaintiffs’ allegations under the CLRA “are deficient
5 because they do not identify any specific material facts . . . that Toyota had a duty
6 to disclose.” (Defs.’ Mem. at 25 (emphasis in the original).) Toyota argues that
7 “material statements about the safety and reliability” of the vehicles are not
8 “material facts that give rise to a duty to disclose.” (Id.) Moreover, Toyota argues
9 that Plaintiffs’ allegations are deficient because they do not identify a defect. (Id.)
10 Additionally, Toyota argues that “generalized statements” of material facts are
11 insufficient, citing to Oestreicher, 544 F. Supp. 2d at 971-72 n.1 (N.D. Cal. 2008)
12 and Tietsworth v. Sears, Roebuck & Co., 09-CV-00288, 2009 WL 3320486, at *4
13 (N.D. Cal. Oct. 13, 2009).

14
15 Those cases are factually distinguishable. In Oestreicher, the court found
16 that the plaintiff had not made any showing about safety considerations, and
17 declined to find material facts that the defendant was obligated to disclose. Thus,
18 allegations about safety *are* material. In Tietsworth, unlike here, the court
19 recognized that the plaintiffs had alleged *no* representations about the defective
20 product and found no duty to disclose. Here, Plaintiffs have alleged that Toyota’s
21 nondisclosure of the vehicles’ “propensity . . . to accelerate suddenly and
22 dangerously out of the driver’s control . . . are material to the reasonable
23 consumer.” (¶¶ 33, 34, 39, 40, 42, 45, 49, 51, 52, 54, 55, 59, 60, 62, 64, 67, 69)
24 (examples of unintended acceleration and alleging accidents and damage from
25 SUA); ¶ 305 (“[w]hether or not a vehicle (a) accelerates only when commanded to

1 do so and (b) decelerates and stops when commanded to do so are facts that a
2 reasonable consumer would consider important in selecting a vehicle to purchase
3 or lease.”.)

4
5 The Court is convinced that a safety consideration as fundamental as
6 whether a car is able to stop when the brakes are applied is material to consumers.
7 See Falk, 496 F. Supp. 2d at 1096 (a reasonable consumer “would expect the
8 speedometer to read the speed accurately. Otherwise consumers would travel at
9 unsafe speeds and possibly incur moving-violation penalties.”). Here, the
10 nondisclosure of the defect is equally, if not more, serious, because consumers
11 have been unable to stop their vehicles. (¶¶ 301-02.) Plaintiffs allege that Toyota
12 made material statements about the safety and reliability of Defective Vehicles that
13 were “either false or misleading,” and each of these statements “contributed to the
14 deceptive context” of Toyota’s “unlawful advertising and representations as a
15 whole.” (Id.) Thus, Plaintiffs allege that SUA is material to consumers.

16 2. Exclusive Knowledge and Active Concealment

17
18 Plaintiffs establish a duty to disclose because they allege that Toyota has
19 superior knowledge of the SUA defects. (See, e.g., ¶¶ 119-29, 131, 149-50,
20 160-61, 213, 303, 398 (consumers’ reports to dealerships).) Plaintiffs allege that
21 beginning in 2002, Toyota had exclusive knowledge of an SUA defect and knew
22 about the material safety considerations through its own testing, dealership repair
23 orders, and various other sources. (See, e.g., ¶¶ 113-16 (first reports of unintended
24 acceleration); ¶ 149 (disclosure of portion of consumer complaints to regulators).)
25 Plaintiffs also allege that Toyota actively concealed complaints from consumers

1 and the “true root cause of SUA.” (¶¶ 170; 196-218).) As discussed in greater
2 detail with respect to the fraudulent concealment allegations below, Plaintiffs have
3 sufficiently alleged that Toyota had exclusive knowledge of material facts not
4 known to Plaintiffs and actively concealed those facts. Plaintiffs sufficiently allege
5 a duty to disclose, and therefore they have a viable CLRA claim.

6
7 3. Damages

8
9 A plaintiff seeking damages under the CLRA must provide notice to the
10 defendant under California Civil Code § 1782(a).¹⁹ That section provides that at
11 least thirty days prior to commencing an action for damages under the CLRA, the
12 consumer must (1) notify the person alleged to have committed violations, and (2)
13 demand that the person “correct, repair, replace, or otherwise rectify the goods or
14 services” alleged to be in violation. Cal. Civ. Code § 1782(a). Notice “shall be in
15 writing and shall be sent by certified or registered mail, return receipt requested,”
16 to the place where the transaction occurred or to the person’s principal place of
17 business within California. Id.

18
19 The purpose of the notice requirement is to “give the manufacturer or vendor
20 sufficient notice of alleged defects to permit appropriate corrections or
21 replacements,” and the “clear intent . . . is to provide and facilitate precomplaint
22 settlements of consumer actions wherever possible and to establish a limited period

23
24 _____
25 ¹⁹ Toyota has requested this Court strike Plaintiffs’ request for actual and
statutory damages and punitive damages pursuant to the CLRA violation. (Defs.’
Mot. to Strike at 1 (citing ¶¶ 310-12).)

1 during which such settlement may be accomplished.” Outboard Marine Corp. v.
2 Superior Court, 52 Cal. App. 3d 30, 41 (1975). A “literal application of the notice
3 provisions” is the “only way” to accomplish the CLRA’s purposes. Keilholtz v.
4 Superior Fireplace Co., No. 08-00836, 2009 WL 839076, at *3 (N.D.
5 Cal. March 30, 2009) (citing Outboard Marine, *supra*.)

6
7 Toyota argues that Plaintiffs did not meet the notice requirements because
8 the CLRA notices were sent on behalf of Plaintiffs who are not named as class
9 representatives. (Def.’s Mem. 27.) Toyota argues that “the majority of named
10 Plaintiffs have failed to establish proper notice to Toyota.” (Id.) Toyota asks the
11 Court to strike the damages request.

12
13 Plaintiffs argue that Toyota was put on notice of its violations of the CLRA
14 more than thirty days before the MCC was filed, and that “[n]othing more is
15 required.” (Pl’s Opp’n Br. 24.) Plaintiffs allege that they sent notice in
16 compliance with § 1782 as early as November 24, 2009 and that other notices were
17 sent on March 23, 2010, and June 4, 2010. (¶ 309.) During the hearing, Plaintiff’s
18 counsel referred the Court to the letter sent to TMS by eleven Consumer Plaintiffs
19 on June 4, 2010 (“June 4 letter”). (Gilford Decl., Ex. E.) In that letter, the group
20 of Plaintiffs stated, on behalf of a putative class, that they believed TMS had
21 engaged in acts in violation of the CLRA and demanded that Toyota “halt such
22 unfair trade practices and make [] remedies on a classwide basis.” (Gilford Decl.,
23 Ex. E, at 2.) The Court now agrees with Plaintiffs, and finds that the June 4 letter
24 is sufficient to comply with the notice requirement. That letter fulfills the purpose
25 of § 1782(a) to facilitate settlement and provide an opportunity for the

1 manufacturer to fix alleged defects.

2
3 During the hearing, the Court also queried whether one or more persons
4 could meet the CLRA notice requirements on behalf of the putative class. The
5 Court is satisfied that a group of named plaintiffs, such as those who wrote the
6 June 4 letter, satisfy the notice requirements on behalf of the putative class. Kagan
7 v. Gibraltar Sav. & Loan Ass'n, 35 Cal.3d 582, 595 (1984) (disapproved on other
8 grounds) (class action may begin thirty days after demand on behalf of class).

9
10 Therefore, the Court denies the Motion to Strike the CLRA damages claim
11 in the MCC. (¶¶ 310-11.)

12
13 C. UCL Claims

14
15 The UCL prohibits “unlawful, unfair or fraudulent business act[s] or
16 practice[s]” and “unfair, deceptive, untrue or misleading advertising.” Cal. Bus. &
17 Prof. Code § 17200. A plaintiff may pursue a UCL claim under any or all of three
18 theories: the “unlawfulness,” “fraudulent,” or “unfairness” prongs. South Bay
19 Chevrolet v. General Motors Acceptance Corp., 72 Cal. App. 4th 861, 878 (1999).
20 Plaintiffs have pursued all three, and Toyota does not contest this in its Motion or
21 Reply briefs.

22
23 Plaintiffs have set forth sufficient factual allegations under all three prongs.
24 First, the UCL prohibits “unlawful” practices that are forbidden by any law.
25 Saunders v. Superior Court, 27 Cal. App. 4th 832, 838 (1994). The statute

1 “borrows” violations of other laws and treats them as actionable. Cel-Tech
2 Commc’ns v. Los Angeles Cellular Tel. Co., 20 Cal. 4th 163, 180 (1999).
3 Plaintiffs allege a violation of the CLRA and the National Traffic and Motor
4 Vehicle Safety Act of 1996, 49 U.S.C. § 30101 et seq. (§§ 318, 319, 320-24.)
5 These allegations are sufficient to establish “unlawful” conduct in violation of the
6 UCL.

7
8 Second, a fraudulent business practice is one that is likely to deceive the
9 public and may be based on representations that are untrue. McKell v. Washington
10 Mut., Inc., 142 Cal. App. 4th 1457, 1471 (2006). Plaintiffs allege that Toyota
11 misrepresented the safety of its vehicles and failed to disclose SUA defects. (§
12 325.) As shown above, Toyota represented that its vehicles were safe when in fact
13 Plaintiffs allege that they are not. This is sufficient to show that members of the
14 public are “likely to be deceived” and establishes a violation under the fraudulent
15 prong.

16
17 Lastly, Plaintiffs state a claim under the unfairness prong. “Unfair” means
18 “conduct that threatens an incipient violation of an antitrust law, or violates the
19 policy or spirit of one of those laws because its effects are comparable to or the
20 same as a violation of the law, or otherwise significantly threatens or harms
21 competition.” Cel-Tech Commc’ns, 20 Cal. 4th at 187. Plaintiffs allege that
22 Toyota committed a violation of this prong because “the manufacture and sale of
23 vehicles with a sudden acceleration defect that lack a brake-override or other
24 effective fail-safe mechanism, and defendants’ failure to adequately investigate,
25 disclose, and remedy, offend established public policy.” (§ 326.)

1 Plaintiffs' allegations are sufficient under all three prongs.

2
3 D. FAL Claims

4
5 Section 17500 prohibits "any statement" that is "untrue or misleading" and
6 made "with the intent directly or indirectly to dispose of" property or services.
7 Cal. Bus. & Prof. Code § 17500. To state a claim for an FAL violation, Plaintiffs
8 must allege that "members of the public are likely to be deceived." In re Tobacco
9 II, 46 Cal. 4th at 312. Toyota claims that it is "well-established that generalized
10 statements asserting claims of quality and safety are non-actionable," and cites to
11 two cases for support. (Defs.' Mem. at 23 (citing Glen Holly Entm't, Inc. v.
12 Tektronix, Inc., 343 F.3d 1000, 1015 (9th Cir. 2003) (statements describing "high
13 priority" that company placed on product development and marketing efforts were
14 "mere puffery" upon which reasonable consumer could not rely); Stearns v. Select
15 Comfort Retail Corp., No. 8-2746, 2009 WL 1635931, at *16-17 (N.D. Cal. June 5,
16 2009) (statement promising "perfect night's sleep" was non-actionable
17 "generalized and vague statement of product superiority")).²⁰

18
19 This is not an accurate statement of the law. Neither of these cases stands
20 for the proposition that Defendants who make safety representations cannot be

21 ²⁰ Toyota also cites to Cirulli v. Hyundai Motor Co., No. 08-0854, 2009 WL
22 5788762, *3 (C.D. Cal. June 12, 2009), for the proposition that safety
23 representations are not always actionable. (Defs.' Reply at 9.) In that case, the
24 court analyzed statements in the context of a fraudulent misrepresentation claim,
25 and granted the motion to dismiss the FAL claim because no opposition was filed.
Cirulli, supra, at *3, *5. The Court finds this case is not instructive as to the
present FAL claim.

1 liable for FAL claims. Instead, these cases present instances when representations
2 about product development and product superiority were not actionable. That is
3 not the case here. Toyota argues that representations it allegedly made in press
4 releases, annual reports, brochures and the like are “generalized statements
5 concerning the quality and safety of Toyota vehicles.” (Defs.’ Mem. at 23.)
6 Toyota argues that these statements are not actionable because they are not likely
7 to deceive a reasonable consumer. Toyota is not correct.

8
9 The Ninth Circuit has recognized that “misdemeanors” of specific or
10 absolute characteristics of products are actionable. Cook, Perkiss & Liehe, Inc. v.
11 Northern Cal. Collection Serv., Inc., 911 F.2d 242, 246 (9th Cir. 1990). The court
12 recognized that advertising which “merely states in general terms that one product
13 is superior is not actionable,” and found that the claims at issue — “we’re the low
14 cost commercial collection experts”— were “general assertions of superiority
15 rather than factual misrepresentations.” Id. Advertisements that make
16 representations about safety are actionable. See, e.g., Continental Airlines, Inc. v.
17 McDonnell Douglas Corp., 216 Cal. App. 3d 388, 424 (1989) (representations in
18 brochures “were not statements of ‘opinion’ or mere ‘puffing’”).

19
20 Plaintiffs allege sufficient facts about the ETCS-i system to state a claim for
21 violation of the FAL. Plaintiffs allege that Toyota “caused to be made or
22 disseminated through California and the United States, through advertising,
23 marketing and other publications, statements that were untrue or misleading.”
24 (¶ 333.) Plaintiffs allege that the misrepresentations and omissions were likely to
25 deceive a reasonable consumer. (¶ 334.) Plaintiffs also allege Toyota made

1 “specific misdescriptions” of its vehicles. (Pltfs.’ Opp’n Brief at 31, citing e.g.,
2 ¶ 89 (alleging that ETCS makes it possible to achieve “shorter activation times”
3 leading reasonable consumers to “believe that their brakes would activate more
4 quickly than usual rather than potentially not at all.”).)

5
6 Such a statement stands in stark contrast to Toyota’s selective quotation and
7 characterization of the allegations in the MCC as statements of “product
8 superiority.” (Defs.’ Mem. at 24, citing to Fraker v. KFC Corp., No. 06-01284,
9 2007 WL 1296571, at *2-3 (S.D. Cal. Apr. 30, 2007). In Fraker, the court
10 dismissed an FAL claim because “no reasonable consumer” would rely upon
11 claims that the KFC Corporation provides the “best food” and that “all foods can
12 fit into a balanced eating plan” as the basis of an actionable claim. Id. at *3. Here,
13 however, the allegations about product safety are more than “mere puffery” that
14 Toyota’s cars were superior to others. They constitute a campaign by Toyota in
15 which it represented itself as prioritizing (even “obsessing over”) safety.
16 Accordingly, the Court denies Toyota’s motion to dismiss the FAL claim.

17
18 E. Motion to Strike CLRA and UCL Claims

19
20 Toyota moves to strike language in the section of the MCC seeking
21 damages for alleged CLRA violations, namely paragraphs 310, 311, and 312, as
22 well as the words “punitive damages” from paragraph 314. (Defs.’ Mem. at 1.)
23 Toyota also moves to strike the UCL allegations in paragraphs 318, 325, and 326
24 from the MCC.
25

1 Toyota's motion is denied. The Court finds that the damages sought under
2 paragraphs 310 and 311 are viable because Plaintiffs meet the notice requirements
3 under California Civil Code § 1782(a). Moreover, the Court finds that the punitive
4 damages allegations in paragraph 312 are sufficient and Toyota has not provided a
5 reason to strike them. Finally, Toyota has provided no reason to strike the three
6 allegations of violations of each prong of the UCL. Therefore, the Court declines
7 to strike them.

8
9 VI. Express and Implied Warranties (Fourth and Fifth Causes of Action)

10
11 Defendants move to dismiss Plaintiffs' express and implied warranty claims
12 based on a number of theories. Plaintiffs' opposition reveals that they based their
13 express warranty claims not only on the written manufacturer's warranty but also
14 upon numerous statements made by Defendants in the marketing of Toyota
15 vehicles.

16
17 A. Express Written Warranty

18
19 1. Terms

20
21 Toyota's written warranty provides:

22
23 **WHAT IS COVERED AND HOW LONG**

24 **Basic Warranty:** This warranty covers repairs and adjustments
25 needed to correct defects in material or workmanship of any

1 part supplied by Toyota, subject to the exceptions indicated
2 under “What is Not Covered” on pages 13-14.

3
4 (See, e.g., Gilford Decl., Ex. B, Warranty Manuals, at 25.) The written warranty
5 limits the remedy available to “necessary repairs or adjustments”:

6
7 Limitations: The performance of necessary repairs and
8 adjustments is the exclusive remedy under these warranties or
9 any implied warranties.

10
11 (See e.g., id. at 24.) To receive service under the warranty, purchasers must seek
12 assistance from Toyota’s dealers: (See, e.g., id. at 44 (“To obtain warranty service
13 in the United States, . . . take your vehicle to an authorized Toyota dealership.”).)

14
15 2. Limited Remedy of Repair or Adjustment

16
17 Defendants contend that to the extent that Plaintiffs assert claims that seek
18 remedies beyond repair or replacement, these claims are barred by the terms of the
19 written warranty. Defendants correctly observe that this limitation is consistent
20 with the Uniform Commercial Code (“UCC”) § 2-719(1)(a). See Cal. Com. Code
21 § 2719(1)(a) (California’s version of the UCC § 2-719(1)(a)) (“The agreement . . .
22 may limit or alter the measure of damages recoverable under this division, as by
23 limiting the buyer’s remedies to return of the goods and repayment of the price or
24 to repair and replacement of nonconforming goods or parts . . .”).

1 Here, however, the limitation on the remedy found in the written warranty
2 must be viewed through the lens of Plaintiffs' theory of the alleged defects.
3 Plaintiffs allege there are defects in the Toyota vehicles that Toyota is unable or
4 unwilling to repair, and that the two wide-scale recalls failed to repair the defect.
5 (See ¶ 24.) Accepting this fact as true, as the Court must at the pleadings stage,
6 Plaintiffs have stated a claim for breach of express written warranty, which
7 includes any Plaintiff (1) whose vehicle was taken during its warranty period for
8 repair pursuant to the recalls, and (2) who has alleged he or she sought repair
9 during the vehicle's warranty period for SUA-related issues, and was informed
10 either that the vehicle had been repaired or that nothing was wrong with the
11 vehicle. The essence of Plaintiffs' allegations regarding repairs is that, with
12 respect to any SUA-related repair request, any purported repair was itself defective
13 because no adequate brake-override system was installed and/or because the
14 repairs pursuant to the floor mat and pedal recalls did not address the root cause of
15 the SUA events. (See ¶¶ 17-18.) At the pleadings stage, such allegations are
16 sufficient to fall within the scope of the "repair or adjustment" warranty limitation.

17
18 3. Requirement of Presentment for Repair Within the Warranty
19 Period and Requirement of Notice Before Filing Suit

20
21 a. Contractual Requirement of Presentment for Repair
22 Within the Warranty Period
23

24 As noted above, Plaintiffs who sought repairs pursuant to the recalls or who
25 sought repairs for SUA-related issues have stated a claim for breach of express

1 warranty based on the written warranty. The question remains, however, whether
2 those Plaintiffs who are outside those two presumably overlapping groups have
3 met the requirement that they take their vehicles to a dealer for repair (or are
4 excused from that requirement) such that they, too have stated a claim for breach of
5 express warranty.

6
7 Plaintiffs argue they should be excused from seeking repair within the stated
8 warranty period in the manner specified in the warranty because the defect alleged
9 here is latent. This issue must be resolved by the Court's reconciliation of two
10 seemingly conflicting California Court of Appeal decisions in the manner the
11 California Supreme Court would reconcile the two. See S.D. Myers, Inc. v. City &
12 County of San Francisco, 253 F.3d 461, 473 (9th Cir. 2001) (“[W]hen state law
13 applies to an issue, federal courts must interpret and apply state law as would the
14 highest state court.”).

15
16 In Plaintiffs' favor is Hicks v. Kaufman & Broad Home Corp., 89 Cal. App.
17 4th 908, 923 (2001), which suggests that the limitation on repair warranties does
18 not apply when the product is inherently defective at the time of delivery. There,
19 the court noted that if the Plaintiffs could prove that the allegedly defective product
20 was “substantially certain to result in malfunction during the useful life of the
21 product,” they could prevail on their warranty claim notwithstanding the fact that
22 the defect had not manifested itself as of the time of the filing of the action. Id.

23
24 In Defendants' favor is Daugherty, 144 Cal. App. 4th at 830 (2006), which
25 considered a motor vehicle warranty similar to the one at issue here. In

1 considering claims by a number of Plaintiffs based on the “3 year or 36,000 mile”
2 written warranty where no defects were discovered during the warranty period, the
3 court rejected the argument that the warranty covered undiscovered defects where
4 it was alleged the manufacturer was aware of the defect when the vehicle was sold.
5 Id. at 832 (“We agree with the trial court that, as a matter of law, in giving its
6 promise to repair or replace any part that was defective in material or workmanship
7 and stating the car was covered for three years or 36,000 miles, Honda did not
8 agree, and Plaintiffs did not understand it to agree, to repair latent defects that lead
9 to a malfunction after the term of the warranty.”) (internal quotation marks
10 omitted).

11
12 In reconciling conflicting appellate decisions applying state law, a district
13 court must attempt to “predict how the highest state court would decide the issue
14 using intermediate appellate court decisions, decisions from other jurisdictions,
15 statutes, treatises, and restatements as guidance.” S.D. Myers, Inc., 253 F.3d at
16 473 (internal quotation marks and citation omitted). Here, however, such reference
17 is not required because a closer examination of Hicks reveals it is not inconsistent
18 with Daugherty as applied to the facts alleged in the present case.

19
20 As the Hicks court expressly recognized, its analysis was shaped by the
21 unique nature of the product that was alleged to be defective: A product used in the
22 construction of home concrete slab foundations that was alleged to have
23 compromised the foundation’s structural integrity. Hicks, 89 Cal. App. 4th at 912,
24 923. The court expressly distinguished the product from motor vehicles and tires
25 based on the length of useful life. Id. at 923. Of foundations, the court noted that

1 “[a] foundation’s useful life . . . is indefinite,” while “cars and tires” with their
2 “limited useful life,” will often “wind up on a scrap heap” with “whatever defect
3 they may have contained.” *Id.* Thus, the Hicks decision does not support
4 Plaintiffs’ argument that it should be applied to excuse the failure to seek repair of
5 the vehicles at issue here during the warranty period.

6
7 Another district court case has made similar observations regarding the
8 effect of Daugherty and Hicks. See Tietsworth, 2010 WL 1268093, at *13
9 (expressing concern that a holding contrary to Daugherty “would eviscerate any
10 limitations put in place by an express warranty,” and noting that Hicks does not
11 permit a Plaintiff to assert a claim for breach of express written warranty based on
12 a latent defect that does not “result in product failure during the warranty period”)
13 (internal quotation marks and citations omitted).

14
15 Thus, Plaintiffs who neither sought repairs pursuant to the recalls nor sought
16 repairs for SUA-related issues may not pursue a claim for breach of express
17 warranty based on the written warranty.

18
19 b. Statutory Requirement of Notice Before Filing Suit

20
21 Relatedly, Cal. Com. Code § 2607(3)(A) requires pre-suit notice be given to
22 a seller of goods: “The buyer must, within a reasonable time after he or she
23 discovers or should have discovered any breach, notify the seller of breach or be
24 barred from any remedy” *Id.* Defendants contend that, pursuant to
25 § 2607(3)(A), Plaintiffs who failed to give Defendants the required pre-suit notice

1 are barred from seeking any remedy.

2
3 Except as to those relatively few Plaintiffs (such as at least one non-
4 consumer Plaintiff) who allege they purchased their vehicles directly from
5 Defendants, this requirement is excused as to a manufacturer with which the
6 purchaser did not deal. See Greenman v. Yuba Power Prods., 59 Cal. 2d 57, 61
7 (1963) (notice not required in action against a manufacturer and by purchasers
8 “against [a] manufacturer[] with whom they have not dealt.”). The principle
9 enunciated by the California Supreme Court in Greenman has been recently
10 applied by federal district courts. See e.g., Aaronson v. Vital Pharmaceuticals, Inc.,
11 No. 09-CV-1333 W(CAB), 2010 WL 625337, at *5 (S.D. Cal. Feb. 17, 2010)
12 (denying motion to dismiss for failure to give § 2607(3)(A) notice); cf. Sanders v.
13 Apple Inc., 672 F. Supp. 2d 978, 988-89 (2009) (noting the Greenman exception to
14 the notice requirement but nevertheless dismissing a claim for failure to give notice
15 to the manufacturer where an electronic device was purchased directly from the
16 manufacturer’s online store).

17
18 Plaintiffs who allege they purchased their vehicle directly from Defendants
19 are subject to the notice requirement. Notice may be given consistent with
20 Hampton v. Gebhardt’s Chili Powder Co., 294 F.2d 172, 174 (9th Cir. 1961),²¹

21
22 _____
23 ²¹ Hampton was decided under the provision of the Uniform Sales Act that
24 parallels the Uniform Commercial Code § 2-607(3)(A). The substance of the two
25 provisions are indistinguishable. Compare Cal. Civ. Code § 1769 (repealed 1963)
 (“In the absence of express or implied agreement of the parties, acceptance of the
 goods by the buyer shall not discharge the seller from liability in damages or other
 legal remedy for breach of any promise or warranty in the contract to sell or the

1 which permits post-filing notice if notice is otherwise within a reasonable time, and
2 Plaintiffs are granted leave to amend to allege such notice.

3
4 4. Design Defect as Beyond the Scope of “Materials and
5 Workmanship”

6
7 Defendants contend Plaintiffs’ express warranty claim based on the written
8 warranty fails because they claim a design defect and the written warranty applies
9 only to defects in “materials and workmanship.” Plaintiffs fail to oppose this
10 argument, which the Court nevertheless considers it on its merits.

11
12 The Court has been unable to locate any California state appellate case that
13 answers this question on point. However, another district court case has addressed
14 the question, and that court’s decision is based on a relevant distinction in
15 California products liability law.

16
17 Specifically, in Brothers v. Hewlett-Packard Co., No. C-06-2254 RMW,
18 2007 WL 485979, at *4 (N.D. Cal. Feb. 12, 2007), the court rejected a breach of
19 express written warranty claim based on an alleged design defect where the
20 warranty guaranteed against defects in “materials and workmanship.” Id. at *4. In

21
22 sale. But, if, after acceptance of the goods, the buyer fails to give notice to the
23 seller of the breach of any promise or warranty within a reasonable time after the
24 buyer knows, or ought to know of such breach, the seller shall not be liable
25 therefor.”) with Cal. Civ. Code § 2607(3)(A) (“The buyer must, within a
reasonable time after he or she discovers or should have discovered any breach,
notify the seller of breach or be barred from any remedy . . .”).

1 differentiating between design defects and defects in materials and workmanship,
2 the Court relied on McCabe v. Am. Honda Motor Co., 100 Cal. App. 4th 1111,
3 1120 (2002), which, in turn, drew a distinction between the two terms based on
4 California products liability law. See Brothers, 2007 WL 485979 at *4.

5
6 In McCabe, a the California Court of Appeal distinguished between a design
7 defect and “manufacturing defects”:

8
9 California recognizes two distinct categories of product
10 defects: manufacturing defects and design defects. . . . A
11 manufacturing defect exists when an item is produced in
12 a substandard condition. . . . Such a defect is often
13 demonstrated by showing the product performed
14 differently from other ostensibly identical units of the
15 same product line. . . . A design defect, in contrast, exists
16 when the product is built in accordance with its intended
17 specifications, but the design itself is inherently
18 defective.

19
20 McCabe, 100 Cal. App. 4th at 1119-20 (internal citations omitted) (paragraph
21 structure altered).

22
23 The Court agrees with the Brothers court that an express written warranty
24 covering “materials and workmanship” does not include design defects. As
25 articulated by the McCabe court, defects in design are of a wholly different

1 character than those occurring in the manufacturing process, whether because the
2 materials used were defective or because materials were assembled in a shoddy or
3 otherwise improper manner. Thus, Plaintiffs may not base their express written
4 warranty claims on an alleged design defect.

5
6 Nevertheless, although the Court concludes that claims based on a design
7 defect are outside of the scope of the express written warranty that guarantees
8 “materials and workmanship,” the Court does not agree with Defendants’
9 assessment that Plaintiffs’ claims are based solely on alleged design defects.
10 Specifically, Plaintiffs allege: “The failure to design, *assemble and manufacture*
11 the ETCS-i wiring harnesses in such a way as to prevent mechanical and
12 environmental stresses from causing various shorts and faults, including resistive
13 faults which, in turn, sometimes cause sensor outputs consistent with a request by
14 the driver to fully open the throttle” (¶ 245(1)(h) (emphasis added)). Thus, to
15 the extent that Plaintiffs’ breach of express warranty claim is based on allegations
16 other than design defects, they are not barred as beyond the scope of the warranty
17 on “materials and workmanship.”

18
19 5. Unconscionability

20
21 Plaintiffs make allegations in the MCC that suggest they seek to avoid the
22 limitations of the express written warranty on the basis of unconscionability. (See
23 ¶¶ 347-48, 351-52.) Plaintiffs do not address Defendants’ arguments regarding
24 unconscionability.

1 The law of contractual unconscionability is well established in California,
2 and requires both procedural and substantive unconscionability:

3
4 [U]nconscionability has both a procedural and a
5 substantive element, the former focusing on oppression
6 or surprise due to unequal bargaining power, the latter on
7 overly harsh or one-sided results. The prevailing view is
8 that procedural and substantive unconscionability must
9 both be present in order for a court to exercise its
10 discretion to refuse to enforce a contract or clause under
11 the doctrine of unconscionability. . . . But they need not
12 be present in the same degree. Essentially a sliding scale
13 is invoked which disregards the regularity of the
14 procedural process of the contract formation, that creates
15 the terms, in proportion to the greater harshness or
16 unreasonableness of the substantive terms themselves.
17 . . . In other words, the more substantively oppressive the
18 contract term, the less evidence of procedural
19 unconscionability is required to come to the conclusion
20 that the term is unenforceable, and vice versa.

21
22 Armendariz v. Found. Health Psychcare Servs., Inc., 24 Cal. 4th 83, 114 (2000)
23 (internal alteration marks, quotation marks, and citations omitted).

24
25 Plaintiffs allege that the warranties were offered on a “take-it-or-leave-it”

1 basis, resulting in a contract of adhesion, which tends toward procedural
2 unconscionability. (See ¶ 348.) However, “a contract of adhesion is fully
3 enforceable according to its terms unless certain other factors are present which . . .
4 operate to render it otherwise.” Graham v. Scissor-Tail, Inc., 28 Cal. 3d 807,
5 819-20 (1990) (per curiam) (internal citations omitted).

6
7 Looking at the terms of the express written warranties, and in the absence of
8 argument by Plaintiffs to the contrary, the Court discerns no substantive
9 unconscionable terms. In the absence of any substantive unconscionability,
10 Plaintiffs cannot avoid the terms of the express written warranty on the basis of
11 unconscionability.

12
13 B. Express Warranty Created by Representations in Advertisements

14
15 Plaintiffs contend that, in addition to the express written warranty,
16 Defendants extended an additional warranty by virtue of its statements regarding
17 the safety and performance of their vehicles. This claim is based on Cal. Com.
18 Code § 2313:

19
20 (1) Express warranties by the seller are created as follows:

21 (a) Any affirmation of fact or promise made by the seller
22 to the buyer which relates to the goods and becomes part
23 of the basis of the bargain creates an express warranty that
24 the goods shall conform to the affirmation or promise.

25 (b) Any description of the goods which is made part of the

1 basis of the bargain creates an express warranty that the
2 goods shall conform to the description.

3
4 Id.

5
6 To create a warranty, representations regarding a product must be specific
7 and unequivocal. See Johnson v. Mitsubishi Digital Elecs. Am., Inc., 578 F. Supp.
8 2d 1229, 1236 (C.D. Cal. 2008) (stating that to create an express warranty, the seller
9 must make representations or promises with sufficient specificity); Keith v.
10 Buchanan, 173 Cal. App. 3d 13, 21 (1985) (setting forth factors to consider
11 regarding whether a statement creates a warranty, including amount of specificity
12 and lack of equivocalness).

13
14 The Court finds that the statements alleged, when inferences are viewed in
15 favor of Plaintiffs, are sufficiently specific and unequivocal. The thrust of
16 Defendants' statements is that Toyota vehicles are safe; more specifically, their
17 statements convey that Defendants' use of advanced technology in their vehicles,
18 including ETCS, enhances safety. Plaintiffs' allegations, if proven, represent the
19 antithesis of these statements: ETCS (and/or some other unidentified defect) has
20 resulted in dangerous SUA events. See supra section V.A.2.

21
22 Nevertheless, Plaintiffs cannot base a claim on this warranty in the absence of
23 allegations that they were exposed to them. Defendants argue that these statements
24 did not create any express warranty because they were not a "basis of the bargain"
25 as required by § 2313. Plaintiffs allege merely that Defendants' statements "were

1 made . . . in advertisements, in Toyota’s ‘e-brochures,’ and in uniform statements
2 provided by Toyota to be made by salespeople.” (¶ 345.) Conspicuously absent
3 from their allegations is that they heard or read these statements or that the
4 statements were otherwise disseminated to them.²² California law does not permit
5 Plaintiffs, in the absence of specific allegations that they were aware of the
6 statements made in a national advertising campaign, to base their express warranty
7 claims on statements made in that national advertising campaign. See Osborne v.
8 Subaru of America, Inc., 198 Cal. App. 3d 646, 660 (1988) (rejecting an argument
9 that court could infer plaintiff’s reliance on a national advertising campaign).

10
11 The authority cited by Plaintiffs does not counsel or compel a contrary
12 conclusion. Plaintiffs rely on Keith v. Buchanan, 173 Cal. App. 3d 13, 21-22
13 (1985), which states unequivocally, that “[i]t is clear that statements made by a
14 manufacturer or retailer in an advertising brochure which is disseminated to the
15 consuming public in order to induce sales can create express warranties.” Id.
16 However, in Keith, as well as all the cases it cites in support of the quoted
17 proposition, the record revealed that the Plaintiffs were recipients of the statements
18 in the brochures or other sales literature. Id. Thus, Keith does not support the
19 proposition that Plaintiffs are excused from pleading that they were exposed to the
20 statements they allege create an express warranty. With respect to any Plaintiff not

21 ²² Note, however, that Plaintiffs are not required to allege reliance. See e.g.,
22 Weinstat v. Dentsply Intern., Inc., 180 Cal. App. 4th 1213, 1227 (2010)
23 (“Pre-Uniform Commercial Code law governing express warranties required the
24 purchaser to prove reliance on specific promises made by the seller. . . . The
25 Uniform Commercial Code, however, does not require such proof.”) (internal
citations omitted).

1 actually exposed to the advertising, the express contract claim fails.

2
3 C. Implied Warranty

4
5 Plaintiff brings its claim for breach of implied warranty pursuant to Cal.
6 Com. Code § 2314, which sets forth the implied warranty of merchantability:

7
8 [A] warranty that the goods shall be merchantable is
9 implied in a contract for their sale if the seller is a
10 merchant with respect to goods of that kind. . . . Goods to
11 be merchantable must be . . . fit for the ordinary purposes
12 for which such goods are used

13
14 Id. § 2314(2)(c).

15
16 1. The Requirement of Privity

17
18 This Court has before considered the requirement of vertical privity in
19 connection with an implied warranty of merchantability. See Anunziato v.
20 eMachines, Inc., 402 F. Supp. 2d 1133, 1141 (C.D. Cal. 2005). There, the Court
21 stated:

22
23 California recognizes the implied warranty of
24 merchantability. . . . In California, a plaintiff alleging
25 breach of warranty claims must stand in “vertical privity”

1 with the defendant. The term “vertical privity” refers to
2 links in the chain of distribution of goods. If the buyer
3 and seller occupy adjoining links in the chain, they are in
4 vertical privity with each other. . . . Further, if the retail
5 buyer seeks warranty recovery against a manufacturer
6 with whom he has no direct contractual nexus, the
7 manufacturer would seek insulation via the vertical privity
8 defense. Finally, there is no privity between the original
9 seller and a subsequent purchaser who is in no way a party
10 to the original sale.

11
12 Id. (internal quotation marks and citations omitted); accord, Clemens v.
13 DaimlerChrysler Corp., 534 F.3d 1017, 1023 (9th Cir. 2008) (applying California
14 law and dismissing, for lack of vertical privity, claims by a purchaser against a
15 manufacturer).

16
17 Although acknowledging the general rule that a plaintiff must be in privity
18 with a defendant in order to assert an implied warranty claim, Plaintiffs here
19 nonetheless argue two exceptions to the general rule, third-party beneficiary status
20 and the sale of a dangerous instrumentality, excuse the lack of privity.²³

21
22 _____
23 ²³ Plaintiffs also point out that two non-consumer Plaintiffs allege that they
24 purchased vehicles directly from Toyota. ¶¶ 71-72, 74. To the extent any Plaintiff
25 alleges he or she purchased vehicles directly from any Defendant, privity of
contract is obviously established. However, not all the allegations to which
Plaintiffs point sufficiently allege such purchases. (Compare ¶ 71 (“Green Spot
Motors purchased a 2009 Camry from Toyota.”) with ¶ 72 (using an ambiguous

1 a. Exception to Privity Requirement for Third-Party
2 Beneficiaries

3
4 Plaintiffs contend that they may assert their implied warranty claim
5 notwithstanding that they are admittedly not in vertical privity with Defendants.
6 They do so based on the argument that third-party beneficiaries to contracts
7 between other parties that create an implied warranty of merchantability may avail
8 themselves of the implied warranty.

9
10 The law in California on third-party beneficiaries is well established. By
11 statute, Cal. Civ. Code § 1559, a third-party beneficiary may enforce a contract
12 made expressly for his or her benefit. Id. A contract made “expressly” for a third
13 party’s benefit need not specifically name the party as the beneficiary; to be deemed
14 a third-party beneficiary, one need only to have experienced more than an incidental
15 benefit from the contract. Gilbert Financial Corp. v. Steelform Contracting Co., 82
16 Cal. App. 3d 65, 69 (1978).

17
18 Although courts applying California law regarding the third-party beneficiary
19 exception to the vertical privity requirement of implied warranty claims have come
20 to differing conclusions, the clear weight of authority compels a conclusion that
21 where plaintiffs successfully plead third-party beneficiary status, they successfully
22 plead a breach of implied warranty claim. Compare Gilbert, 82 Cal. App. 3d at 69

23
24 _____
25 term, “direct purchases”) and ¶ 74 (using the ambiguous term, “direct dealing . . .
with the [d]efendants,” coupled with the legal conclusion, “so that [Plaintiff] is in
privity with those [d]efendants”).)

1 (finding that a homeowner, as a third-party beneficiary of a subcontractor's
2 warranty in favor of the contractor who performed work on a residence, could
3 maintain a breach of implied warranty claim against subcontractor notwithstanding
4 the lack of privity between the homeowner and the subcontractor) and Arnold v.
5 Dow Chemical Co., 91 Cal. App. 4th 698, 720 (2001) (finding, based on the fact
6 that distributors and retailers were not intended to be the ultimate consumers, that
7 plaintiff could maintain breach of implied warranty claim notwithstanding the lack
8 of privity with manufacturer of pesticide) and Cartwright v. Viking Industries, Inc.,
9 249 F.R.D. 351, 356 (E.D. Cal. 2008) (relying on Gilbert) (concluding that
10 plaintiffs were, as third-party beneficiaries, entitled to maintain a breach of implied
11 warranty claim against the manufacturer where plaintiffs, not the distributors, were
12 the intended consumers) and In re Sony VAIO Computer Notebook Trackpad
13 Litigation, No. 09cv2109 BEN (RBB), 2010 WL 4262191, at * 3 (S.D. Cal. Oct. 28,
14 2010) (holding that the facts as pled by plaintiffs – that the retailer from which they
15 purchased defective products was manufacturer's authorized retailer and service
16 facility – precluded dismissal of a breach of implied warranty claim for lack of
17 privity) with The NVIDIA GPU Litigation, No. C 08-04313 JW, 2009 WL
18 4020104, at *6-7 (N.D. Cal. Nov. 19, 2009) (finding, without elaboration, vertical
19 privity requirement precluded breach of implied warranty claim against computer
20 component manufacturer by purchasers of computers into which the component was
21 incorporated because of the lack of allegations of a contract to which the computer
22 purchasers were third-party beneficiaries).

23
24 Thus, the Court concludes that where a plaintiff pleads that he or she is a
25 third-party beneficiary to a contract that gives rise to the implied warranty of

1 merchantability, he or she may assert a claim for the implied warranty's breach.
2 Here, Plaintiffs have pled that they purchased vehicles from a network of dealers
3 who are agents of Defendants. (See ¶¶ 77-78.) Like the plaintiffs in Gilbert,
4 Cartwright, and In re Sony VAIO, Plaintiffs allege they were the intended
5 consumers. (See ¶ 363 (“The dealers were not intended to be the ultimate
6 consumers of the Defective Vehicles and have no rights under the warranty
7 agreements provided with the Defective Vehicles; the warranty agreements were
8 designed for and intended to benefit the ultimate consumers only.”).) Like those
9 plaintiffs, they allege facts tending to support that they are third-party beneficiaries;
10 therefore, Plaintiffs’ breach of implied warranty claim is not precluded by the lack
11 of vertical privity.

12
13 Toyota’s reliance on Clemens v. DaimlerChrysler Corp., 534 F.3d 1017 (9th
14 Cir. 2008), a Ninth Circuit case applying California law, neither compels nor
15 counsels a contrary result. There, the Ninth Circuit considered an implied warranty
16 claim that a vehicle purchaser asserted against the manufacturer from which he did
17 not directly purchase the vehicle, ultimately affirming the district court’s dismissal
18 based on the lack of vertical privity. Id. at 1021, 1023-24. However, the court did
19 not consider the third-party beneficiary exception to the vertical privity
20 requirement. Id. at 1023. Instead, after noting exceptions based on a plaintiff’s
21 reliance on written labels or advertisements, an employer-employee relationship,
22 and in “special cases” involving food, pesticides, and pharmaceuticals, the court
23 went on to note that the plaintiff did not seek applications of any of the established
24 exceptions. Id. at 1023. Rather, the plaintiff in Clemens invited the creation of a
25 “similar exception” for his case, a invitation which the court declined, noting that “a

1 federal court sitting in diversity is not free to create new exceptions to it.” Id. at
2 1024. Thus, the Ninth Circuit had no occasion in Clemens to consider the
3 California appellate cases recognizing the third-party beneficiary exception to the
4 vertical privity requirement of implied warranty claims and, for this reason,
5 Clemens is not at odds with the Court’s decision, which merely applies an
6 established exception articulated by California appellate courts.

7
8 b. Exception: Dangerous Instrumentality

9
10 Plaintiffs also advocate for an exception to the privity requirement for the
11 sale of “dangerous instrumentalities.” Fifty years ago, the California Supreme
12 Court rejected the suggestion that it adopt a blanket rule that a plaintiff exposed to
13 dangerous instrumentalities with latent defects need not be in privity with the
14 manufacturer to sue for breach of warranty. Peterson v. Lamb Rubber Co., 54 Cal.
15 2d 339, 346-47 (1960) (“Thus, none of these five cases provides clear support for
16 the general proposition for which they were cited: that privity is not required where
17 the item sold was inherently dangerous.”). The court did so in favor of a rule that
18 permitted employees to be considered “a member of the industrial ‘family’ of the
19 employer,” who was in privity with the manufacturer. Id. The current Plaintiffs do
20 not fall within such a subset.

21
22 Plaintiffs’ reliance on Alvarez v. Felker Mfg. Co., 230 Cal. App. 2d 987
23 (1964), does not compel a contrary result. Although Plaintiffs cite dicta from
24 Alvarez that tends to support their position, the Alvarez court later clarifies that a
25 manufacturer’s strict liability for latent defects in dangerous instrumentalities is a

1 creature of tort law, not breach of warranty. Id. at 1005 (“The nature of the strict
2 liability of a manufacturer resulting from the sale of defective products was finally
3 put to rest by Greenman[,] which declared that such liability is not one governed by
4 the law of contract warranties or the implied warranties of the sales act, but by the
5 law of strict liability in tort, and that the rules defining and governing warranties
6 cannot properly be invoked to govern the manufacturer’s liability to those injured
7 by its defective products unless those rules also serve the purposes for which such
8 liability is imposed.”) (internal quotation marks and citations omitted).

9
10 Thus, Plaintiffs’ lack of vertical privity is not excused by the dangerous
11 instrumentality exception.

12 13 2. Manifestation of Defect

14
15 Defendants contend that those Plaintiffs whose vehicles have not manifested
16 the alleged defect because they have not been involved in an SUA event may not
17 maintain a breach of implied warranty claim. Defendants rely on American Suzuki
18 Motor Corp. v Superior Court of L.A. County, 37 Cal. App. 4th 1291, 1296-98
19 (1995), which held that a class of vehicle owners prone to roll-over accidents
20 should be decertified because the relevant evidence established that only a small
21 percentage of the vehicles had been involved in accidents. In the absence of a
22 defect that manifested itself more frequently, the California Court of Appeal held
23 that there was no ascertainable class. Id. at 1299. A subsequent California
24 Supreme Court case has suggested that American Suzuki represented an
25 impermissible inquiry into the merits of claims in resolving a motion for class

1 certification. See Linder v. Thrifty Oil Co., 23 Cal. 4th 429, 443 (2000); cf. Conley
2 v. Pacific Gas and Elec. Co., 131 Cal. App. 4th 260, 268 (2005) (“We agree that the
3 holding in American Suzuki on which the trial court relied has been placed in
4 serious question, if not overruled, by Linder’s holding that class certification
5 generally should not be conditioned upon a showing that class claims for relief are
6 likely to prevail.”) (internal quotation marks and citation omitted).

7
8 In the present context, the Court finds American Suzuki of little persuasive
9 value. This case is at the pleadings stage, and evidence on the relative occurrence
10 of events of SUA is undefined. Thus, Defendants’ authority does not support
11 dismissal of Plaintiffs’ breach of implied warranty claims at the pleadings stage.

12
13 VII. Breach of Contract/Common Law Warranty Claims (Eighth Cause of Action)

14
15 Defendants move to dismiss Plaintiffs’ eighth cause of action based on
16 common law causes of action as duplicative of their statutory claims. Plaintiffs
17 oppose, explaining these claims are pled in the alternative, which is permitted
18 pursuant to Fed. R. Civ. P. 8(d)(2) and 8(a)(3). Dismissal of these common law
19 alternatives at the pleadings stage is not warranted.

20
21 VIII. Revocation of Acceptance (Sixth Cause of Action)

22
23 Plaintiffs bring a claim pursuant to Cal. Com. Code § 2608 for revocation.
24 Defendants contend that Plaintiffs may not revoke acceptance against a non-seller
25 manufacturer. The Court agrees.

1 Section 2608 of the California Commercial Code provides for revocation of
2 acceptance of defective goods:

3
4 (1) The buyer may revoke his acceptance of a lot or
5 commercial unit whose nonconformity substantially
6 impairs its value to him if he has accepted it

7 (a) On the reasonable assumption that its
8 nonconformity would be cured and it has not been
9 seasonably cured; or

10 (b) Without discovery of such nonconformity if his
11 acceptance was reasonably induced either by the difficulty
12 of discovery before acceptance or by the seller's
13 assurances.

14 2) Revocation of acceptance must occur within a
15 reasonable time after the buyer discovers or should have
16 discovered the ground for it and before any substantial
17 change in condition of the goods which is not caused by
18 their own defects. It is not effective until the buyer
19 notifies the seller of it.

20 (3) A buyer who so revokes has the same rights and duties
21 with regard to the goods involved as if he had rejected them.

22
23 Cal. Com. Code § 2608.

24
25 Under § 2608, a seller who accepts goods without discovery of a defect based

1 on the difficulty of discovery of that defect or by the seller's assurances, may
2 thereafter revoke his or her acceptance so long as revocation occurs "within a
3 reasonable time" after discovery. *Id.* Revocation becomes effective when the
4 buyer notifies the "seller" of revocation. A "seller" is defined as "a person who
5 sells or contracts to sell goods." Cal. Com. Code § 2103(1)(d). A "sale" is "the
6 passing of title from the seller to the buyer for a price." Cal. Com. Code § 2106(3).

7 Here, with the exception of the Plaintiffs discussed in note 23, *supra*, who
8 allege they purchased vehicles directly from Defendants, Plaintiffs have not alleged
9 that they purchased their vehicles from Defendants. Thus, they seek revocation
10 against an improper Defendant.

11
12 Plaintiffs acknowledge Defendants' role in their purchase transactions;
13 however, they cite a number of cases in which UCC revocation against non-sellers
14 was permitted. These non-California cases do not convince the Court.

15
16 Plaintiffs rely on Ford Motor Credit Co. v. Harper, 671 F.2d 1117, 1126 (8th
17 Cir. 1982), in which the court applied Arkansas's version of UCC § 2-608, rejecting
18 an argument that a purchaser could not revoke as to a non-seller manufacturer;
19 however, in doing so, it noted that failure to allow such revocation would leave the
20 purchaser without a remedy because the intermediary was no longer in business. *Id.*
21 Such a result, the court noted, would be inconsistent with the UCC's remedial
22 purpose. *Id.* The present allegations do not suggest that this situation is of concern
23 in the present case. Additionally, in reaching its conclusion, the court in Harper
24 relied on the elimination, by Arkansas statutory law, of the privity requirement as to
25 UCC warranties; in contrast, California has not eliminated the privity requirement.

1 Id.

2
3 Plaintiffs also rely on Durfee v. Rod Baxter Imports, Inc., 262 N.W.2d 349,
4 357-58 (Minn. 1977), which applied Minnesota’s version of UCC § 2-608,
5 permitting revocation of a purchase agreement. Id. However, the court did so
6 based on the UCC provision that allows a purchaser to elude the limitation of a
7 warranty where it fails of its essential purpose. See e.g., Cal. Com. Code § 2719
8 (UCC § 2-719). Plaintiffs here do not argue, other than briefly quoting Durfee on
9 this point, that the relevant express written warranty fails of its essential purpose
10 within the meaning of Cal Com. Code § 2719. In the absence of briefing on the
11 issue whether the relevant warranties have failed of their essential purpose, the
12 Court does not address it.²⁴

13
14 The rationale of Volkswagen of America, Inc. v. Novak, 418 So. 2d 801, 804
15 (Miss. 1982), is similar. This case also noted that permitting revocation as to a non-
16 seller manufacturer was appropriate where “the retailer[‘]s sales contract [was]
17 accompanied by the manufacturer’s warranty, [such that they] are so closely linked
18 both in time of delivery and subject matter, that they blend[] into a single unit at the
19 time of sale.” Id. The Volkswagen court cites no authority for this extension of the
20 UCC beyond its clear language, and there is no indication that California would
21 adopt such a strained construction.

22
23 Similarly, another case upon which Plaintiffs rely, Gochey v. Bombardier,

24
25 ²⁴ It is for this reason that the Court’s dismissal of the revocation claim is
without prejudice.

1 Inc., 153 Vt. 607, 613, 572 A.2d 921, 924 (Vt. 1990), blurs the distinction between
2 the manufacturer’s warranty and the purchase contract with a retailer in a manner
3 not supported by California law. Id. at 613 (“When the manufacturer’s defect
4 results in revocation by the consumer, the manufacturer must assume the liability it
5 incurred when it warranted the product to the ultimate user.”).

6
7 Thus, the Court concludes Plaintiffs have not stated a claim for revocation.

8
9 IX. Magnuson-Moss Warranty Act (Seventh Cause of Action)

10
11 A. Relation to State Warranty Claims

12
13 Defendants and Plaintiffs agree that Plaintiffs’ claims pursuant to the
14 Magnuson-Moss Warranty-Federal Trade Commission Improvement Act
15 (“MMA”), 15 U.S.C. §§ 2301-2312, et seq., is dependent upon their state-law
16 warranty claims. See Daugherty, 144 Cal. App. 4th at 833 (noting that MMA
17 “authorizes a civil suit by a consumer to enforce the terms of an implied or express
18 warranty [and] “calls for the application of state written and implied warranty law,
19 not the creation of additional federal law”) (internal quotation marks and citation
20 omitted). Thus, to the extent Plaintiffs have stated express and implied warranty
21 claims, they have also stated claims under the MMA.

22
23 B. Requirement that Consumers Follow Dispute Resolution Process

24
25 Defendants argue that the MMA claims must be dismissed to the extent they

1 are asserted by Plaintiffs who failed to avail themselves of Toyota’s informal
2 dispute resolution procedures as required by 15 U.S.C. § 2310(a). Toyota’s
3 Warranty Manuals detail its “Dispute Settlement Program.” (See, e.g., Gilford
4 Decl. Ex. B at 22 (noting that consumers “must use the Dispute Settlement Program
5 before seeking remedies through a court action pursuant to the Magnuson-Moss
6 Warranty Act.”).)

7
8 The MMA contains an explicit congressional policy statement encouraging
9 “warrantors to establish procedures whereby consumer disputes are fairly and
10 expeditiously settled through informal dispute settlement mechanisms.” 25 U.S.C. §
11 2310(a)(1). Pursuant to this policy, a “class of consumers may not proceed in a
12 class action . . . unless the named plaintiffs . . . initially resort to [the warrantor’s
13 informal dispute settlement mechanism].” *Id.* § 2310(a)(3)(C)(ii).

14
15 Plaintiffs contend that compliance with the informal dispute settlement
16 procedure is excused because, in light of Defendants’ response to incidents of SUA
17 events, it would be futile. (See Pltfs.’ Opp’n Brief at 48.) One district court in the
18 Ninth Circuit has recognized a futility exception to the pre-suit requirement of
19 utilizing an informal dispute mechanism. See Milicevic v. Mercedes-Benz USA,
20 LLC, 256 F. Supp. 2d 1168, 1179 (D. Nev. 2003), aff’d on other grounds, 402 F.3d
21 912 (9th Cir. 2005). Another district court in the Ninth Circuit, although denying a
22 motion to certify a class of plaintiffs asserting MMA claims based on the
23 representatives’ failure to avail themselves of a dispute settlement mechanism,
24 nevertheless left open the possibility that, under the right circumstances, compliance
25 with such a mechanism might be excused. See Parkinson v. Hyundai Motor

1 America, 258 F.R.D. 580, 593 (C.D. Cal. 2008) (“Plaintiffs do not allege any
2 attempt to use the BBB Auto Line to resolve their MMA claims because, as they
3 assert, such attempts are ‘unnecessary and/or futile.’ . . . Without further elaboration
4 by plaintiffs regarding the alleged futility . . . , the Court concludes that plaintiffs’
5 MMA claims are not certifiable.”) (internal citations omitted).

6
7 In the absence of additional federal case law to the contrary, which the parties
8 have not cited and the Court’s research has not revealed, the Court is inclined to
9 follow the lead of the other district courts in this circuit. At the pleadings stage, the
10 Court cannot say whether attempts to comply with the informal dispute settlement
11 procedure put in place by Toyota are futile. Plaintiffs’ allegations allow for such an
12 inference. (See e.g., ¶¶ 236-243 (description of Defendants’ response to claims of
13 SUA events).)

14
15 X. Fraud by Concealment (Ninth Cause of Action)

16
17 A. Heightened Pleading Requirement and Elements

18
19 As previously noted, to survive a motion to dismiss under Fed. R. Civ. P.
20 12(b)(6), allegations of fraud must meet the heightened pleading requirements of
21 Federal Rule of Civil Procedure 9(b). See *supra* section V.A. As applied to
22 Plaintiffs’ claim for fraud by concealment, a fraud by omission or fraud by
23 concealment claim “can succeed without the same level of specificity required by a
24 normal fraud claim.” *Vess*, 317 F.3d at 1267. This is because “[r]equiring a
25 plaintiff to identify (or suffer dismissal) the precise time, place, and content of an

1 event that (by definition) did not occur would effectively gut state laws prohibiting
2 fraud-by-omission.” In re Whirlpool Corp. Front-Loading Washer Prods. Liab.
3 Litig., 684 F. Supp. 2d 942, 961 (N.D. Ohio 2009). Similarly, Rule 9(b)’s
4 requirement may also be relaxed as to matters within the opposing party’s
5 knowledge; for example, in cases of corporate fraud where plaintiffs lack personal
6 knowledge of all underlying facts. Moore v. Kayport Package Exp., Inc., 885 F.2d
7 531, 540 (9th Cir. 1989). In such matters, allegations may be made on information
8 and belief so long as they are accompanied by a statement of facts on which the
9 belief is founded. Id.

10
11 To state a claim for fraudulent concealment under California law, a plaintiff
12 must allege: ““(1) a misrepresentation (false representation, concealment, or
13 nondisclosure); (2) knowledge of falsity (or scienter); (3) intent to defraud, i.e., to
14 induce reliance; (4) justifiable reliance; and (5) resulting damage.” Baggett v.
15 Hewlett-Packard Co., 582 F. Supp. 2d 1261, 1267 (C.D. Cal. 2007) (quoting
16 Robinson Helicopter Co. v. Dana Co., Inc., 34 Cal. 4th 979, 990 (2004)). If the
17 alleged fraud is based upon a concealment, it is actionable only if the defendant had
18 a duty to disclose the concealed fact. Id. at 1267. A plaintiff may demonstrate a
19 duty to disclose in four circumstances: ““(1) when the defendant is in a fiduciary
20 relationship with the plaintiff; (2) when the defendant had exclusive knowledge of
21 material facts not known to the plaintiff; (3) when the defendant actively conceals a
22 material fact from the plaintiff; and (4) when the defendant makes partial
23 representations but also suppresses some material fact.” Id. at 1267-68 (citing
24 LiMandri, 52 Cal. App. 4th at 336). Information is material when, “had the omitted
25 information been disclosed, the reasonable consumer would have been aware of it

1 and behaved differently.” Id. at 1268 (internal quotation marks omitted).

2
3 B. Pleading-with-Particularity Requirement of Fed. R. Civ. P. 9(b)

4
5 The crux of Toyota’s argument that Plaintiffs’ claims are deficiently pled is
6 that Plaintiffs fail to identify a common defect or malfunction in the ETCS that was
7 supposedly concealed from consumers. (Defs.’ Mem. at 20-21.) Toyota argues that
8 listing potential defects that cause SUA is insufficient to meet the particularity
9 requirements of Rule 9(b), and that Plaintiffs do not present any alleged
10 representations or omissions to back up their fraud by concealment claim. (Id. at
11 22.) Toyota’s supposed failures to disclose amount to nothing more than
12 conclusory statements based on Plaintiffs’ unsupported theory that the ETCS
13 contains a mysterious defect. (Id. at 28.)

14
15 In response, Plaintiffs allege that the common defect is SUA, which has
16 resulted in thousands of crashes and at least 78 deaths, which may have been
17 prevented but for a second defect, the lack of a fail safe, such as a brake-override
18 system. (Pltfs’ Opp’n Brief at 1.) The series of defects that can cause SUA,
19 combined with the statistically significant increase in SUA events in cars with
20 ETCS, present serious safety risks that were not disclosed to consumers. (Id. at 23.)

21
22
23 The Court finds that Plaintiffs plead fraudulent concealment with the
24 requisite particularity under Rule 9(b). Plaintiffs’ allegations include specific facts
25 showing Toyota’s knowledge and concealment of the alleged defect, including:

1 concealment of technical service bulletins (§ 116), withholding knowledge of tens
2 of thousands of consumer complaints potentially related to SUA (§ 149), failure to
3 report replication of non-driver-error SUA event to NHTSA (§ 151), documenting
4 SUA in “Field Technical Reports” and a “Dealership Report” that were not
5 disclosed to consumers (§ 152-54), claiming lack of diagnostic code to cover up
6 alleged SUA defect (§ 165), concealment of 60,000 “surging” complaints (§ 170),
7 internally recognizing but not disclosing “[f]laws in Toyota Regulatory and Defect
8 Process” (§ 175), withholding “Technical Information” bulletin and sticky
9 accelerator information from U.S. distributors and consumers (§§ 203-04),
10 misstating that “no defect exists” and erroneously stating that NHTSA confirmed as
11 much (§§ 205-06), concealing the fact that “WE HAVE A tendency for
12 MECHANICAL failure in accelerator pedals . . . The time to hide on this one is
13 over. We need to come clean” (§ 213, emphasis cited in MCC from underlying
14 source), allegedly ignoring documents “contain[ing] preliminary fault analysis”
15 (§ 222), and instructing quality control employees to cover up defects (§ 235),
16 among others.

17
18 These allegations sufficiently plead the “what” (concealment of an SUA
19 defect (§ 398)), the “why” (to induce customers to purchase Toyota cars at the
20 prices sold (§ 401)), and the “how” (instead of telling consumers about SUA
21 problems, the problems were concealed so that Toyota’s business would not be
22 disrupted by NHTSA investigations and/or recalls and of negative publicity
23 (§§ 158-60, 169, 171)). See, e.g., Baggett, 582 F. Supp. 2d at 1267, Marsikian v.
24 Mercedes Benz USA, LLC, Case No. CV 08-04876 AHM (JTLx); 2009 U.S. Dist.
25 LEXIS 117012, at *20-21 (C.D. Cal. 2009); Carideo v. Dell, Inc., 706 F. Supp. 2d

1 1122, 1133 (W.D. Wash. 2010).

2
3 Unlike the unsupported defect alleged in Alienware, cited by Toyota,
4 Plaintiffs here include facts in support of their allegations. See Oestreicher, 544 F.
5 Supp. 2d at 974. While the Court is mindful that allegations of fraud, without more,
6 cannot be the basis for an alleged design defect claim, id., Plaintiffs' fraudulent
7 concealment claim pleads particular facts in support of the defect allegations, and
8 that is all that is required at this stage.

9
10 C. Fraudulent Concealment

11
12 1. Duty to Disclose

13
14 The Court finds that Plaintiffs have sufficiently alleged a fraudulent
15 concealment claim under California law. First, because Plaintiffs allege
16 concealment, they must demonstrate that Toyota had a duty to disclose the
17 concealed information. Plaintiffs do not allege that Toyota owed them a duty to
18 disclose as a result of a fiduciary relationship. Rather, they argue that (a) Toyota
19 had exclusive knowledge of material facts not known to Plaintiffs, (b) Toyota
20 actively concealed material facts from Plaintiffs, and (c) Toyota made partial
21 representations while suppressing some material facts. (Pltfs.' Opp'n Brief at 26.)

22
23 Toyota argues that Plaintiffs cannot establish that Toyota owed them a duty
24 to disclose. (Defs.' Mem. at 28-29.) It contends that Plaintiffs do not allege facts to
25 show that Toyota had exclusive knowledge of the alleged ETCS defect, or that it

1 actively concealed such information to induce Plaintiffs to purchase its vehicles.
2 (Id. at 29.)

3
4 Taking each duty to disclose factor in turn, the Court finds that Plaintiffs
5 have sufficiently alleged a duty to disclose.²⁵

6
7 a. Exclusive Knowledge of Material Facts

8
9 Whether non-disclosed information is material depends on the effect the
10 information would have on a reasonable consumer. Falk, 496 F. Supp. 2d at 1095.
11 Plaintiffs allege that had the SUA defect been disclosed, they would have acted
12 differently. (§ 403.) Alone, this allegation may be insufficient to establish
13 materiality. See Chamberlan v. Ford Motor Co., 369 F. Supp. 2d 1138, 1145 (N.D.
14 Cal. 2005) (similar anecdotal evidence on its own insufficient to raise genuine issue
15 on summary judgment). Plaintiffs also argue that reasonable people would find the
16 concealed information regarding the SUA defect material. (§§ 398, 400.)

17
18 Given the fact that an average consumer would not expect an SUA defect,
19 combined with the high costs and risks associated with potential serious accidents,
20 Plaintiffs’ allegations are sufficient to demonstrate materiality. The Court agrees

21
22 ²⁵ Plaintiffs also allege that the potential for SUA constitutes a safety
23 hazard. The risk of injury and/or death associated with the alleged SUA defect is
24 the type of “unreasonable risk” that leads to a duty to disclose under California
25 law. Daugherty, 144 Cal. App. 4th at 836. See also Falk, 496 F. Supp. 2d at 1096
(citing as further strength of plaintiffs’ defect allegations “the [alleged] risk of
inadvertent speeding, driving at unsafe speeds, and accidents”).

1 with the reasoning in Falk that “[c]ommon experience supports Plaintiffs’ claim that
2 a potential car buyer would view as material a defect[]” that relates to control over
3 the speed of the car. Id. at 1096 (discussing speedometer readout defect). Because
4 the alleged SUA defect affects whether a potential car buyer can safely maintain
5 control over the speed of the car, the alleged defect is material.

6
7 Plaintiffs further allege that Toyota had exclusive knowledge pertaining to
8 the SUA defect. Specifically, Toyota had superior and/or exclusive knowledge of:
9 NHTSA’s findings of a 400% increase in “Vehicle Speed” complaints in Camry’s
10 with ETCS (¶ 122), 37,000 concealed consumer complaints (¶¶ 124, 149), secret
11 Field Technical Reports and Dealership Report (¶¶ 129, 152-54, 210), issues with
12 the electronic throttle actuator assemblies shared only with dealers and later
13 NHTSA (¶ 145), eliminated reference to ETCS/speed control problems (¶¶ 158-59),
14 concealed “surging” complaints (¶ 170), and the increasing number of consumer
15 complaints post-recall, demonstrating the problem has not been fixed (¶ 219).

16
17 Taking Plaintiffs’ allegations as true, they support a claim of Toyota’s
18 exclusive knowledge. See Falk, 496 F. Supp. at 1096 (sufficient allegations of
19 exclusive knowledge where car manufacturer had exclusive access to aggregate
20 dealership data, pre-release testing data, and numerous consumer complaints). The
21 record of complaints made by Toyota customers show that Toyota was clearly
22 aware of the alleged SUA problem.²⁶ While Toyota shared some information

23
24 ²⁶ Although Toyota discounts Plaintiffs’ allegations of an SUA defect,
25 “[t]he amassed weight of these complaints suggests that plaintiffs’ [unexplained
SUA events] were not isolated cases. Instead, when viewed in the light most

1 regarding SUA with NHTSA and eventually with consumers, Toyota remained in a
2 superior position of knowledge. While prospective customers could have been
3 tipped off to the possibility of SUA by researching past complaints filed with
4 NHTSA, many customers would not have performed such a search, nor would they
5 be expected to. Thus, Plaintiffs have sufficiently alleged that Toyota knew
6 significantly more about the alleged SUA defect than the limited information that
7 was eventually shared with the public.

8
9 b. Active Concealment

10
11 Plaintiffs sufficiently allege active concealment. Specifically, Plaintiffs
12 allege that starting in 2002, Toyota was on notice of an SUA defect, but hid this
13 defect from regulators and consumers. (¶ 398; see also ¶¶ 131, 134, 149, 151, 160,
14 170, 186 (withholding information from NHTSA); ¶ 137 (allegedly misstating that
15 no evidence of propensity for SUA was found in ETCS vehicles).) Toyota actively
16 concealed a substantial portion of consumer complaints regarding SUA and
17 excluded relevant categories of incidents when investigations were underway.
18 (¶ 398; see also ¶¶ 149, 170 (withholding consumer complaints).) Further, Toyota
19 actively concealed the real reason for the recall and concealed the fact that floor
20 mats were not the only culprit. (¶ 398; see also ¶ 228 (70% of SUA events are not
21 accounted for in the floor mat and sticky pedal recalls).)

22
23 Plaintiffs' allegations that Toyota repeatedly denied the existence of the

24
25

favorably to the plaintiffs, these collected complaints [may] suggest strongly that
there was a defect" Falk, 496 F. Supp. 2d at 1096.

1 alleged SUA defect (e.g., ¶¶ 236-41) are sufficient to demonstrate active
2 concealment. See Tietsworth, 2010 WL 1268093, at *8 (active concealment
3 sufficiently alleged where plaintiffs contacted defendant for service of defective
4 machines and were told there was no defect and/or denied free service or
5 replacement parts).

6
7 While Toyota’s recall in and of itself does not support a permissible inference
8 that Toyota actively concealed the alleged SUA defect, see Tietsworth 2009 WL
9 3320486, at *5, the additional allegations that recall repairs were offered alongside
10 Toyota covering up the true defect may lead to such an inference. (See, e.g., ¶¶
11 201, 228, 235, 398 (covering up defect and/or other causes).)

12
13 c. Partial Representations

14
15 In support of their partial representations argument, Plaintiffs point to “the
16 exact language Toyota used to describe vehicle safety to customers.” (Pltfs.’ Opp’n
17 Brief at 26.) Plaintiffs contend that the representations made therein are false
18 because the vehicles have a propensity to accelerate suddenly and lack an adequate
19 fail-safe mechanism. (Id. at 23.) Toyota argues that its alleged partial disclosures
20 in the form of generalized assertions made to the public regarding safety do not give
21 rise to a duty to disclose. (Defs.’ Mem. at 30.)

22
23 However, an examination of the statements Plaintiffs allege were made reveal
24 that at least some of them may be misleading (see, e.g., ¶¶ 102-03 (discussing safety
25 systems while not disclosing alleged SUA defect and lack of fail-safe mechanism;

1 implying the recalls will “make[] things right”), and others can be proved or
2 disproved during discovery (see, e.g., ¶ 242 (“there have been no confirmed or
3 documented reports or findings of any type of computer malfunctions related to the
4 brake/acceleration or electrical systems”); ¶ 244 (“the brakes will always override
5 the throttle”); ¶ 245(4)(a) (Toyota has told the public it conducted extensive
6 electronic defect testing when it allegedly did not).) The latter statements are
7 enough to allege partial misrepresentations. See, e.g., Anunziato, 402 F. Supp. at
8 1139 (“While some of eMachines’ representations constitute puffery, others do not.
9 . . . [A]t least some actionable statements have been pled.”); Stickrath v. Globalstar,
10 Inc., 527 F. Supp. 2d 992, 998-99 (N.D. Cal. 2007) (same).

11 12 2. Remaining Fraud Elements

13
14 The Court finds Plaintiffs sufficiently allege the remaining elements of a
15 fraudulent concealment claim under California law. Plaintiffs plead that Toyota
16 knew or should have known of the alleged SUA defect, as demonstrated in the
17 many citations to the MCC above regarding Toyota’s knowledge. Plaintiffs also
18 plead that Toyota intended to defraud them in order to induce reliance on the part of
19 consumers so they would buy Toyota vehicles. (¶ 401.) Plaintiffs allege justifiable
20 reliance that the vehicles would be free from an SUA defect (¶¶ 398, 400, 403), and
21 resulting damage (¶ 260), including under Cal. Civ. Code § 3343 or Cal. Civ. Code
22 § 1692. (¶ 404.) See Falk, 496 F. Supp. 2d at 1099.

23
24 Thus, Toyota’s motion to dismiss Plaintiffs’ fraudulent concealment claim is
25 denied.

1
2 XI. Unjust Enrichment (Tenth Cause of Action)

3
4 Plaintiffs have asserted a claim for unjust enrichment. (¶¶ 406-10.) The
5 Court agrees with Toyota that unjust enrichment is not an independent cause of
6 action under California law. Plaintiffs have cited several cases where claims for
7 unjust enrichment have proceeded past the pleading stage.²⁷ (Opp’n Brief at 50-
8 51.) Nonetheless, the Court is not persuaded that an independent cause of action for
9 unjust enrichment is cognizable under California law.

10
11 Courts consistently have held that unjust enrichment is not a proper cause of
12 action under California law. “The phrase ‘unjust enrichment’ does not describe a
13 theory of recovery, but an effect: the result of a failure to make restitution under
14 circumstances where it is equitable to do so.” Melchoir v. New Line Prod., Inc.,
15 106 Cal. App. 4th 779, 793 (2003) (quoting Lauriedale Assoc., Ltd. v. Wilson, 7
16 Cal. App. 4th 1439, 1448 (1992)). “Unjust enrichment is a general principle,
17 underlying various legal doctrines and remedies, rather than a remedy itself.” Id.

18
19 ²⁷ For example, Plaintiffs cite Snowey v. Harrah’s Entm’t, Inc., 35 Cal. 4th
20 1054 (2005), in support of their assertion that “the California Supreme Court has
21 permitted concurrent contract and unjust enrichment claims.” (Pltfs.’ Opp’n Brief
22 at 51.) In Snowey, however, the California Supreme Court addressed whether the
23 defendants were subject to personal jurisdiction, not whether unjust enrichment
24 was a cognizable claim. See id. at 1061-70. Although the Supreme Court did not
25 dismiss the plaintiffs’ claim for unjust enrichment, the issue presented to the court
was purely jurisdictional: the viability of the plaintiffs’ unjust enrichment claim
was not at issue. Thus, neither this case nor any other case cited by Plaintiffs
persuades the Court to adopt the minority view that unjust enrichment is an
independent claim under California law.

1 (quoting Dinosaur Dev., Inc. v. White, 216 Cal. App. 3d 1310, 1315 (1989)
2 (quotation marks omitted)). Simply put, “there is no cause of action in California
3 for unjust enrichment.” Id. Therefore, Plaintiffs’ claim for unjust enrichment fails
4 to state a claim for which relief may be granted.²⁸

5
6 Accordingly, the Court dismisses Plaintiffs’ claim for unjust enrichment.

7
8 XII. Availability of Injunctive Relief

9
10 Toyota contends that Plaintiffs may not be awarded the injunctive relief they
11 seek because the requested injunction would amount to a nationwide recall that is
12 preempted by a federal statute, and because the relief sought is within the primary
13 jurisdiction of an administrative agency. The Court rejects both theories.

14
15 A. Preemption

16
17 Plaintiffs have requested an “injunction ordering Toyota to implement an
18 effective fail-safe mechanism on all vehicles with ETCS.” (MCC at 153 (prayer for
19 relief ¶ i).) Toyota argues that the requested injunction amounts to a court-ordered
20 recall and, therefore, must be stricken because a nation-wide recall is preempted by
21 the National Traffic Safety Act of 1966 (the “Safety Act”), 49 U.S.C. §§ 30101 et

22
23 ²⁸ Additionally, the Court notes that the Plaintiffs have alleged a claim for
24 restitution. Thus, a claim for unjust enrichment “would not enlarge the range of
25 remedies Plaintiffs may otherwise seek.” Marsikian, 2009 U.S. Dist. LEXIS
117012, at *21 (citing Bagget, 582 F. Supp. 2d at 1270-71 and Falk, 496 F. Supp.
at 1099).

1 seq. (Defs.’ Mem. at 51.) Several courts have decided whether claims requesting
2 injunctive relief are preempted by the Safety Act; in doing so, these courts have
3 reached contrary results. Compare, e.g., In re Bridgestone/Firestone, Inc. Tires
4 Prod. Liab. Litig., 153 F. Supp. 2d 935, 498 (S.D. Ind. 2001) (hereinafter,
5 “Bridgestone”) (dismissing claim requesting relief in the form of a judicial recall as
6 preempted by the Safety Act), and Cox House Moving, Inc. v. Ford Motor Co.,
7 Case No. 7:06-1218-HMH, 2006 WL 2303182, at *9 (D.S.C. Aug. 8, 2006) (same),
8 with Chamberlan, 314 F. Supp. 2d at 967 (denying motion to dismiss a claim
9 seeking injunctive relief under the UCL on the grounds that the claim was not
10 preempted by the Safety Act), and Marsikian, 2009 U.S. Dist. LEXIS 117012, at
11 *21 (same). The Court finds the reasoning of Chamberlan and Marsikian more
12 compelling than that of Bridgestone and Cox House Moving.

13
14 As a preliminary matter, the Court notes that Toyota’s briefs do not clearly
15 state the grounds for Toyota’s motion on this issue. Toyota asserts that Plaintiffs’
16 request for an injunction “must be stricken,” (Defs.’ Mem. at 51), and that the
17 authorities it cites “requir[e] dismissal of automobile recall claims.” (Reply at 20.)
18 The Court, therefore, is unclear as to whether Toyota is moving to strike the
19 requested relief pursuant to Rule 12(f) or to dismiss a claim or claims underlying
20 the requested relief pursuant to Rule 12(b)(6). If Toyota is moving to dismiss
21 claims underlying Plaintiffs’ requested relief pursuant to Rule 12(b)(6), Toyota has
22 failed to state which of Plaintiffs’ claims it seeks to dismiss on the grounds of
23 preemption. In fact, other than a vague reference to “automobile recall claims,”
24 Toyota has not identified specific claims asserted by Plaintiffs that are preempted
25 by the Safety Act. This omission, in conjunction with Toyota’s statement that the

1 requested relief “must be stricken,” implies that Toyota is moving to strike
2 Plaintiffs’ request for injunctive relief under Rule 12(f). However, Rule 12(f) does
3 not provide proper grounds to strike Plaintiffs’ request for injunctive relief. In
4 resolving the issue of first impression earlier this year, the Ninth Circuit held “that
5 Rule 12(f) of the Federal Rules of Civil Procedure does not authorize a district court
6 to strike a claim for damages on the ground that such damages are precluded as a
7 matter of law.” Whittlestone, Inc. v. Handi-Craft Co., 618 F.3d 970, 971 (9th Cir.
8 2010). The Ninth Circuit’s reasoning in Whittlestone applies with equal force to
9 claims for injunctive relief. See East v. City of Richmond, Case No. C 10-2392
10 SBA, 2010 WL 4580112, at *6 n.3 (N.D. Cal. Nov. 3, 2010). Nonetheless, the
11 Court will proceed with the preemption analysis because, even if Toyota argues that
12 certain claims should be dismissed under Rule 12(b)(6) on preemption grounds, the
13 Court finds that Toyota has failed to show that Plaintiffs’ request for injunctive
14 relief or any claims underlying Plaintiffs’ requested relief are preempted by the
15 Safety Act.

16
17 Federal preemption of State law may be express or implied. Shaw v. Delta
18 Air Lines, Inc., 463 U.S. 85, 95 (1983). The Safety Act does not include “explicit
19 preemptive language.” Pac. Gas & Elec. Co. v. State Energy Res. Conservation &
20 Dev. Comm’n, 461 U.S. 190, 203 (1983). In fact, the Safety Act expressly provides
21 that rights and remedies created by the Act are supplemental to rights and remedies
22 provided by State law. See 49 U.S.C. § 30103(d). Thus, the Safety Act does not
23 expressly preempt State law.

24
25 Where the Court determines that Congress has not expressly preempted State

1 law, the Court will consider whether Congress has impliedly preempted State law.
2 There are two types of implied preemption: field preemption and conflict
3 preemption. Crosby v. Nat'l Foreign Trade Council, 530 U.S. 363, 372 (2000).
4 Toyota does not argue that field preemption applies.²⁹ Rather, Toyota argues that
5 conflict preemption is present. (See Mot. Brief at 53, Reply Brief at 19.)

6
7 Conflict preemption exists “where state law conflicts with federal law,
8 either [(1)] because it[i]s impossible to comply with both laws or [(2)] because
9 state law stands as an obstacle to accomplishing the purposes of federal law.” Nat'l
10 Meat Ass'n v. Brown, 599 F.3d 1093, 1097 (9th Cir. 2010). The former is
11 commonly referred to as impossibility, while the latter is commonly referred to as
12 frustration-of-purpose. See Geier v. American Honda Motor Co., 529 U.S. 861,
13 874 (2000). Toyota argues that Plaintiffs' request for an injunction is preempted on
14 frustration-of-purpose grounds, as a “nationwide, court-ordered recall [which]
15 would directly conflict with and frustrate the Safety Act.” (Defs.' Mem. at 53)
16 (quoting Lilly v. Ford Motor Co., Case No. 00 C 7372, 2002 WL 84603, at *5
17 (N.D. Ill. Jan. 22, 2002) (internal quotation marks omitted).) For the Court to find

18
19 ²⁹ In any event, the Court finds that field preemption is not present. “The
20 plain language of 49 U.S.C. § 30103(b)(1) indicates . . . that Congress intended to
21 leave open to consumers State remedies in addition to the administrative petition
22 process. Even if the relevant field were recalls, because this savings clause also
23 makes particular reference to notification and recall provisions as non-exclusive
24 remedies, [an] argument that State law in this area is field-preempted [would] run[]
25 contrary to the plain language of the statute.” Chamberlan, 314 F. Supp. 2d at 959-
60. In addition to the plain language of the Safety Act, case law and legislative
history “support the conclusion that Congress did not intend to supplant all State
regulation of motor vehicle safety.” Id. at 961. Thus, Plaintiffs' request for
injunctive relief is not field-preempted by the Safety Act.

1 that Plaintiffs' requested relief is conflict-preempted, "[t]here must be 'clear
2 evidence' of such a conflict." Chamberlan, 314 F. Supp. 2d at 957 (quoting Geier,
3 529 U.S. at 885). "Speculative or hypothetical conflict is not sufficient: only State
4 law that 'actually conflicts' with federal law is preempted." Id. (quoting Cipollone
5 v. Liggett Grp., Inc., 505 U.S. 504, 516 (1992)).

6
7 As a threshold matter, the Court must decide if the presumption against
8 preemption applies to this case. "There is a presumption against implied
9 preemption of State law in areas traditionally regulated by the States." Id. at 958
10 (citing California v. ARC Am. Corp., 490 U.S. 93, 101 (1989)). This presumption
11 "is not triggered when the State regulates in an area where there has been a history
12 of significant federal presence." United States v. Locke, 529 U.S. 89, 108 (2000).
13 Therefore, "determining whether the presumption against preemption applies here
14 turns on whether this area of law is a field which the States have traditionally
15 occupied or, conversely, an area where there has been significant federal presence."
16 Bridgestone, 153 F. Supp. 2d at 941.

17
18 The conflicting outcomes of Bridgestone and Chamberlan are attributable, in
19 large part, to the contrary conclusions those courts drew on this issue. The courts
20 reached contrary conclusions because they defined the area of law relevant to the
21 inquiry differently. In Bridgestone, the court concluded that the presumption
22 against preemption did not apply to a claim for injunctive relief in the form of a
23 recall because "states have never assumed a significant role in recalls related to
24 vehicle safety." Id. at 942 (emphasis in original). In Chamberlan, on the other
25 hand, the court concluded that the relevant area of law was not that of recalls, but

1 rather of motor vehicle safety. 314 F. Supp. 2d at 958. Thus, the Chamberlan court
2 found that the presumption against preemption was triggered because motor vehicle
3 safety “is an area of traditional State police power.” Id. (citing City of Columbus v.
4 Ours Garage & Wrecker Serv., 536 U.S. 424, 439 (2002)).

5
6 This Court agrees with the Chamberlan court that the proper area of law to
7 consider in determining whether Plaintiffs’ requested relief falls within an area of
8 law traditionally occupied by the States or one where there has been a significant
9 federal presence is that of motor vehicle safety. A recall “is a remedy rather than a
10 substantive field of regulation.” Id. Therefore, recalls do not provide the relevant
11 area of law. Rather, the regulatory field in question is more properly defined as that
12 of motor vehicle safety. See Marsikian, 2009 U.S. Dist. LEXIS 117012, at *22.
13 Motor vehicle safety is an area of law traditionally regulated by the states. Even the
14 Bridgestone court noted that “[f]or certain, vehicle safety is not an area in which
15 ‘Congress has legislated . . . from the earliest days of the Republic.’” 153 F. Supp.
16 2d at 943 (quoting Locke, 529 U.S. at 120). “In fact, ‘[i]n no field has . . .
17 deference to state regulation been greater than that of highway safety regulation.”
18 Chamberlan, 314 F. Supp. 2d at 958 (quoting Raymond Motor Transp., Inc. v. Rice,
19 434 U.S. 429, 443 (1978)). Thus, because the Court concludes that motor vehicle
20 safety, not recalls, is the area of law applicable to the presumption inquiry, the
21 Court finds that the presumption against preemption applies in this case.

22
23 In light of the presumption against preemption, the Court must determine
24 whether an actual conflict exists between the relief sought by Plaintiffs and the
25

1 Safety Act.³⁰ “[B]ecause a presumption against preemption applies in this case,
2 Defendant bears the burden of showing that it was Congress’ ‘clear and manifest’
3 intent to preempt State law.” *Id.* at 962 (quoting *ARC Am. Corp.*, 490 U.S. at
4 101).³¹ Toyota has not met its burden of showing that it was Congress’ clear and
5 manifest intent for the Safety Act to preempt the relief Plaintiffs seek pursuant to
6 their State law claims.

7
8 “As a preliminary matter, in determining whether there is an actual conflict,
9 it is not appropriate to ‘split remedies.’” *Kent v. DaimlerChrysler Corp.*, 200 F.
10 Supp. 2d 1208, 1217 (N.D. Cal. 2002). In arguing that an actual conflict exists
11 between the recall sought by Plaintiffs and the Safety Act, Toyota has failed to
12 explain why the Court should treat Plaintiffs’ request for a recall differently from its
13 request for other forms of relief for the purpose of its conflict preemption analysis.
14 The *Kent* Court explained that:

15
16

17 ³⁰ As explained in the next paragraph, the Court notes that the proper
18 inquiry is not whether a conflict exists between the relief sought and the Safety
19 Act. Rather, the proper inquiry is whether a conflict exists between a State law or
20 a claim asserted thereunder and the Safety Act. Nonetheless, because Toyota’s
21 motion on this issue focuses on the request for injunctive relief contained in
22 paragraph (i) of the Prayer for Relief of the MCC and because that request is
23 grounded in other claims asserted in the MCC, the Court’s analysis likewise
24 addresses why the request for relief does not actually conflict with the Safety Act.

25

26 ³¹ “Were there no presumption against preemption in this case, Defendant
27 would still need to demonstrate ‘clear evidence of conflict’ to support its theory
28 that State law is preempted.” *Id.* (quoting *Geier*, 529 U.S. at 885.) Even under
29 such a standard, Toyota’s failure to demonstrate an actual conflict between
30 Plaintiffs’ requested relief and the Safety Act would be fatal to its preemption
31 argument.

1 ordinarily it is assumed that the full cause of action under
2 state law is either available or preempted. [Int'l Paper v.
3 Quellette,] 479 U.S. [481,] 499 n.19 [(1987)]. Remedies
4 are split only when there is evidence of Congressional
5 intent to treat remedies differently. The Court finds no
6 indication in the language of the Safety Act that Congress
7 intended that actions for injunctive relief should be treated
8 differently from actions for damages. Indeed, if an
9 injunction requiring a particular repair would ‘interfere’
10 with the federal regulatory scheme — so too would a
11 damages award based on the failure to make such a repair.
12 Therefore, the Court declines to treat Plaintiffs’ request
13 for injunctive relief differently from its request for
14 damages in determining whether or not there is an actual
15 conflict.

16
17 200 F. Supp. 2d at 1217.³² Likewise, in this case, Toyota has not explained why the
18 Court should treat Plaintiffs’ request for “an injunction ordering Toyota to
19 implement an effective fail-safe mechanism on all vehicles with ETCS” differently
20 from Plaintiffs’ other requests for injunctive relief or from the other types of relief

21 ³² In Kent, the Plaintiffs had requested “that the Court create a fund
22 available to remedy the park-to-reverse defect and to order Defendant to bear the
23 cost of notice to Class Members.” Id. at 1217, n.3 (internal quotations omitted).
24 Plaintiffs in that case did not seek a court-ordered recall. However, this distinction
25 between Kent and the instant case does not detract from the soundness of the Kent
court’s reasoning that Congress did not manifest an intent to split remedies when
determining if conflict preemption applies.

1 Plaintiffs seek. While NHTSA has been involved in an ongoing investigation into
2 the SUA issues and, under the Safety Act, possesses discretion to administer a recall
3 where it determines that a motor vehicle contains a defect relating to safety,
4 NHTSA's involvement and discretion do not indicate that Congress intended to
5 split remedies for the purpose of determining whether an actual conflict exists.
6 Toyota has not offered evidence that the language or legislative history of the
7 Safety Act evince such an intent to split remedies. Thus, the Court sees no reason
8 to treat Plaintiffs' request for a recall differently from its other requests for relief in
9 determining whether an actual conflict exists.

10
11 Even if the Court were to consider Plaintiffs' request for a recall separately
12 from Plaintiffs' other requests for relief for the purpose of its preemption analysis,
13 the Court finds that Toyota has not demonstrated that an actual conflict exists. In
14 support of its contention that Plaintiffs' requested relief is conflict-preempted,
15 Toyota argues that "there is a very real and substantial possibility that . . . the recall
16 . . . may frustrate, interfere and conflict with NHTSA's ongoing efforts to
17 investigate and address the very same issues." (Defs.' Mem. at 53.) First, the Court
18 notes that a "real and substantial possibility" of conflict is insufficient to warrant
19 dismissal on preemption grounds. A state law is preempted only "to the extent that
20 it actually conflicts with federal law." Pac. Gas & Elec. Co., 461 U.S. at 204
21 (emphasis added). Toyota counters that the "conflict between NHTSA's recall
22 power and Plaintiffs' proposed remedy is more real and present than that in the
23 cases affirming preemption of proposed judicial recalls." (Reply at 20.) However,
24 the Court disagrees with the reasoning underlying the preemption analysis in those
25 cases. Second, "to constitute an actual conflict, the state law at issue must conflict

1 with the intent of Congress in a specific and concrete way.” Kent, 200 F. Supp. 2d
2 at 1217. Congress’ primary intent in passing the Safety Act is articulated most
3 clearly “in the first section of the Act itself: ‘the purpose of this chapter is to reduce
4 traffic accidents and deaths and injuries to persons resulting from traffic
5 accidents.’” Chrysler Corp. v. Tofany, 419 F.2d 499, 508 (2d Cir. 1969). Toyota
6 has not shown that a court-ordered recall would frustrate Congress’ intent to
7 “reduce traffic accidents and deaths and injuries to persons resulting from traffic
8 accidents,”³³ or that Plaintiffs’ proposed remedy would actually conflict with
9 NHTSA’s ongoing investigation. Like the defendant in Kent, Toyota “[a]t most . . .
10 has demonstrated that the relief sought by Plaintiffs might conflict with some future
11 action of NHTSA as it investigates the alleged defect[s] at issue in this action.”
12 Kent, 200 F. Supp. 2d at 1217-18. Thus, Toyota has failed to show that Plaintiffs’
13 proposed remedy actually conflicts with the Safety Act.

14
15 As a final note, the Court is not persuaded by Toyota’s contention that
16 Plaintiffs’ reliance on Chamberlan, Kent, and Marsikian is misplaced. Toyota
17 contends that these cases are inapposite because the injunctive relief sought by the

18
19
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21 ³³ While Congress also intended to promote uniformity, uniformity is
22 merely a secondary objective of the Safety Act. See Tofany, 419 F.2d at 511;
23 Buzzard v. Roadrunner Trucking, Inc., 966 F.2d 777, 783-84 (3d Cir. 1992);
24 Chamberlan, 314 F. Supp. 2d at 962-63. Thus, even if Toyota were to argue that
25 Plaintiffs’ requested relief would undermine the uniformity Congress sought to
promote in passing the Safety Act, “some negative effect on uniformity” is not
sufficient to trigger preemption of State law under the Safety Act. Buzzard, 966
F.2d at 783-84.

1 plaintiffs in those cases did not necessarily amount to a nationwide recall.³⁴ (See
2 Reply at 18-19.) Specifically, Toyota argues that the “Chamberlan court explicitly
3 held that Bridgestone [] and Lilly are distinguishable on their facts because the
4 plaintiffs sought a court-initiated nationwide recall.” (Id. at 19, emphasis omitted.)
5 Although the Chamberlan court did state that Bridgestone and Lilly were
6 distinguishable on their facts, this was not part of the court’s holding. The
7 Chamberlan court stated that “[i]n addition to being distinguishable on [their]
8 facts,” Bridgestone and Lilly were “based on reasoning this Court finds
9 unpersuasive,” as they “applied too broadly the conflict preemption analysis.” 314
10 F. Supp. 2d at 965, 967. Moreover, the foregoing analysis applies with equal force
11 to a nation-wide recall as to a state-wide recall, as the scope of a requested recall
12 would not alter the court’s analysis of the applicability of the presumption against
13 preemption or of Toyota’s failure to demonstrate an actual conflict between
14 Plaintiffs’ claims or requested relief and the Safety Act.³⁵

16 ³⁴ Toyota also points out that Plaintiffs have not cited “a single case
17 granting a nationwide court-ordered vehicle recall.” (Reply at 20, emphasis
18 omitted.) At this stage, however, the Court is presented with the question of
19 whether the request for relief must be eliminated from Plaintiffs’ MCC, not
20 whether, in the event that Plaintiffs succeed on their claims, a nationwide court-
21 ordered recall is an appropriate remedy. Thus, Toyota’s argument that no court has
22 ultimately ordered a nationwide vehicle recall does not persuade the Court that the
23 reasoning in Chamberlan, Kent, and Marsikian is any less persuasive in
24 determining whether conflict preemption requires the Court to dismiss Plaintiffs’
25 claims or strike Plaintiffs’ requested remedy at the pleading stage.

23 ³⁵ If Toyota’s distinction between state-wide and nation-wide recalls was
24 correct, it would be difficult to see how a recall in California — where more than
25 ten percent of the nation resides and likely more than ten percent of the nation’s
vehicles are maintained — would not also be disruptive of the Safety Act. See
Chamberlan, 314 F. Supp. 2d at 964-65.

1 Accordingly, the Court finds that Plaintiffs’ claims and requests for relief are
2 not preempted by the Safety Act.

3
4 B. Primary Agency Jurisdiction

5
6 Toyota argues that even if the Court does not strike Plaintiffs’ request for
7 injunctive relief on preemption grounds, it should do so under the doctrine of
8 primary jurisdiction. (Defs.’ Mem. at 54.) Under this doctrine, “Courts may find
9 that an administrative agency has ‘primary jurisdiction’ over a judicially cognizable
10 claim where ‘enforcement of the claim requires the resolution of issues, which,
11 under a regulatory scheme, have been placed within the special competence of an
12 administrative body.’” Marsikian, 2009 U.S. Dist. LEXIS 117012, at *23-24
13 (quoting United States v. W. Pac. R.R. Co., 352 U.S. 59, 63-64 (1956)).

14
15 The Court declines to apply the primary jurisdiction doctrine and, therefore,
16 will not strike Plaintiffs’ request for injunctive relief or refer any issues underlying
17 Plaintiffs’ claims to NHTSA at this stage. As explained in the Court’s preemption
18 analysis, Toyota has not shown that an actual conflict exists between Plaintiffs’
19 claims or requested relief and the NHTSA investigation. At this point, therefore,
20 the interests of uniformity and promotion of “proper relationships between the
21 courts and administrative agencies” do not require application of the primary
22 jurisdiction doctrine. Nader v. Allegheny Airlines, Inc., 426 U.S. 290, 303-04
23 (1976). Furthermore, the claims that Plaintiffs assert in this case do not arise under
24 the Safety Act or NHTSA regulations; rather, they are based on California statutes,
25

1 the MMA, and general contract and tort principles.³⁶ Plaintiffs’ claims therefore are
2 “within the conventional competence of the courts.” *Id.* at 305. Thus, “the Court
3 does not find that exercise of the doctrine of primary jurisdiction is necessary at this
4 stage of the case, either to ensure uniformity of regulation or because NHTSA is
5 better-equipped than the Court to address the issues raised by Plaintiffs’ claims.”
6 *Kent*, 200 F. Supp. 2d at 1218.

7
8 Because the Court finds neither preemption nor primary agency jurisdiction,
9 the Court denies the motion to strike the prayer for relief that seeks an injunction
10 requiring the implementation of an effective fail-safe mechanism on all vehicles
11 with ETCS. (See MCC at 153, ¶ i.)

12
13 XIII. Availability of Restitution and/or Restitutionary Disgorgement

14
15 Toyota argues that the Court should strike the Plaintiffs’ request for “money
16 Toyota acquired by unfair competition, including restitution and/or restitutionary
17 disgorgement.” (¶¶ 329, 338; MCC at 152 (Prayer for Relief ¶ b).) Toyota
18 concedes that restitution is an available remedy under the UCL and FAL. (Defs.’
19 Mem. at 55.) Likewise, Toyota concedes that disgorgement is an available remedy

20
21 ³⁶ The Court notes that the classic primary jurisdiction situation is one in
22 which the plaintiffs’ claims are predicated on imposing civil liability under a
23 regulatory statute. See, e.g., *W. Pac. R.R.*, 352 U.S. at 62-70 (giving “first pass on
24 the construction of the tariff in dispute” and “the reasonableness of the tariff as
25 applied” to the Interstate Commerce Commission). In such situations, the expertise
of the regulatory body is particularly helpful in determining whether the regulatory
statute itself provides proper grounds for a claim for civil liability. In this case, on
the other hand, Plaintiffs’ claims are not predicated on the Safety Act.

1 under the UCL and FAL to the extent it constitutes restitution. (Id. at 56.)
2 Nonetheless, Toyota argues that the Court should strike the Plaintiffs’ request for
3 restitutionary disgorgement because it is “duplicative, . . . immaterial, impertinent,
4 and unduly prejudicial.” (Id.)

5
6 “Given the[] disfavored status [of motions to strike], courts often require a
7 showing of prejudice by the moving party before granting the requested relief.”
8 Mag Instrument, Inc. v. JP Prod., Inc., 595 F. Supp. 2d 1102, 1106 (C.D. Cal. 2008)
9 (citations and internal quotation marks omitted). Although Toyota has made a
10 conclusory statement that the request for restitutionary disgorgement is unduly
11 prejudicial, Toyota has failed to make any showing or offer any argument in
12 support of its contention that the requested relief prejudices Toyota. (See Mot.
13 Brief at 56.)

14
15 Accordingly, the Court denies the motion to strike Plaintiffs’ request for
16 “restitutionary disgorgement.”

17
18 XIV. Remainder of Motion to Strike

19
20 To the extent that the Court’s substantive rulings have not otherwise
21 disposed of the particulars raised by the Motion to Strike, the Motion is denied.
22
23
24
25

1 XV. Conclusion

2
3 As set forth herein, the Court grants in part and denies in part the Motion to
4 Dismiss and Motion to Strike (Docket Nos. 328, 329). Specifically, the Court
5 makes the following rulings:

6
7 (1) The Court dismisses without prejudice all the claims of those Plaintiffs
8 who failed to allege facts establishing standing.

9
10 (2) As to the fourth cause of action for breach of express warranty based
11 on the written warranty, the Court grants the Motion to Dismiss and
12 dismisses with prejudice this claim to the extent it is based upon design
13 defects rather than defects in materials and workmanship. To the
14 extent the claim is based on defects in materials and workmanship, the
15 Court denies the Motion to Dismiss as to any plaintiff whose vehicle
16 was taken during its warranty period for repair pursuant to the recalls,
17 and any plaintiff who has alleged he or she sought repair during the
18 vehicle's warranty period for SUA-related issues, and was informed
19 either that the vehicle had been repaired or that nothing was wrong
20 with the vehicle. However, based on the additional notice requirement
21 for direct purchasers, and still to the extent that they are based on
22 defects in materials and workmanship rather than on design defects, the
23 claims of plaintiffs who fall into these categories (but who have also
24 alleged that they purchased their vehicles directly from Defendants) are
25 dismissed without prejudice. Finally, the claim of any plaintiff whose

1 warranty period has expired and who failed to repair or respond to one
2 or more of the recalls during the warranty period is dismissed with
3 prejudice.

4
5 (3) As to the fourth cause of action for breach of express warranty based
6 on Toyota's advertising, the Motion to Dismiss is granted and the
7 claims of all plaintiffs are dismissed without prejudice for failure to
8 allege exposure to statements made by Toyota.

9
10 (4) As to the sixth cause of action for revocation, the Motion to Dismiss is
11 denied as to the Plaintiffs who have alleged they purchased their
12 vehicles directly from Toyota. The Motion to Dismiss is granted as to
13 the claims asserted by all other Plaintiffs, which are dismissed without
14 prejudice.

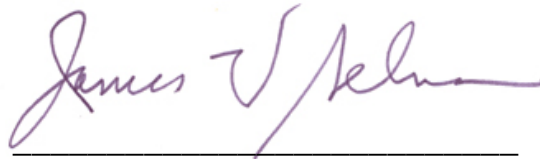
15
16 (5) The Motion to Dismiss is granted in part as to the sixth cause of action.
17 To the extent Plaintiffs have stated express and implied warranty
18 claims, they have also stated claims under the MMA.

19
20 (6) The Motion to Dismiss is granted as to the tenth cause of action for
21 unjust enrichment, which is dismissed with prejudice as to all
22 Plaintiffs.
23
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1 To the extent the Motion to Dismiss is not expressly granted, it is denied.

2
3 **IT IS SO ORDERED.**

4
5 DATED: November 30, 2010



6 JAMES V. SELNA
7 UNITED STATES DISTRICT JUDGE

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