

1 thereby inducing him to accept their bid for the assets of Executive Life Insurance Company
2 (“ELIC”), a failing insurance company in rehabilitation. The Commissioner seeks damages,
3 including the return of those assets. Sierra was a rival bidder for the ELIC assets. In this case
4 Sierra alleges that:

5 Plaintiff Sierra National Insurance Holdings, Inc. was ultimately the only competing
6 bidder for Executive Life. As such, it was the principal victim of defendants’
7 deceptions. But for their wrongful conduct, Sierra would have acquired Executive Life
8 and realized the profits which defendants illegally secured for themselves.

9 Complaint, ¶ 4.

10 The complaint, originally filed in the state court and removed to this Court by defendant
11 Aurora National Life Assurance Company, Inc. (“Aurora”), asserts six causes of action against
12 the defendants: (1) for intentional interference with economic expectancy; (2) for negligent
13 interference with economic expectancy; (3) for abuse of process; and (4-6) three separate RICO
14 violations.

15 This case is before the Court on the motion of Aurora, joined by co-defendant Credit
16 Lyonnais S.A., to dismiss plaintiffs’ complaint in its entirety for failure to state claims upon
17 which relief can be granted. Aurora makes three primary arguments for dismissal. First, two
18 California statutes and federal preemption law immunize defendants from liability for their
19 alleged misrepresentations, because those statutes “focus[] any remedies where they belong —
20 in administrative or criminal proceedings brought under the express provisions of the
21 regulatory statutes at issue.” Motion to Dismiss, p.1. Second, as a matter of law disappointed
22 bidders, like Sierra, cannot recover lost profits from the winner of a government contract,
23 especially a contract which, as here, required judicial approval, because they cannot establish
24 standing or any concrete injury. *Id.* at 2. Third, the statute of limitations bars plaintiffs’ suit
25 because their own complaint asserts that as early as 1991, Sierra suspected that defendants’
26 ownership structure precluded their eligibility to own the ELIC assets.

27 SUMMARY OF RULING

28 **A. Immunity Defenses**

- 1 1. California Insurance Code § 12919 does not immunize defendants from liability
- 2 to Sierra.
- 3 2. As currently pled, California Civil Code § 47(b) does preclude Sierra from
- 4 pursuing its California-based (as opposed to federal) claims. However,
- 5 plaintiffs may amend their complaint if they can in good faith plead facts
- 6 involving non-privileged conduct.
- 7 3. The Court does not find, on the current record, that *Buckman Co. v. Plaintiffs'*
- 8 *Legal Committee* _____ U.S. _____, 121 S.Ct. 1012 (2001) preempts
- 9 claims arising out of statements made to the Federal Reserve.

10 **B. Defenses to State Law Claims Based on Standing and No Injury**

11 The decisions in *Savini Construction v. Crooks Brothers Construction*, 540 F.2d 1355
12 (9th Cir. 1974) and *Blank v. Kirwan*, 39 Cal. 3d 311, 216 Cal. Rptr. 718 (1985) do not preclude
13 plaintiffs from establishing standing.

14 **C. RICO Claims**

15 While the case defendants rely on most, *Imagineering v. Kiewit*, 976 F.2d 1303 (9th Cir.
16 1992) does not preclude plaintiffs from alleging a RICO claim, other decisions establish that
17 Sierra has not alleged, and probably cannot allege, injury to business or property within the
18 meaning of RICO. Plaintiffs will be allowed to amend their claim, however, if they can do so
19 in good faith.

20 **D. Statute of Limitations**

21 The November 12, 1991 memorandum creates no bar to plaintiffs' claims.

22 **E. Other Claims**

23 The claims for negligent interference with business expectancy and abuse of process are
24 defective and must be dismissed with prejudice.

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1 **DISCUSSION**

2 **A. Immunity from Suit for Misrepresentations**

3 **1. California Insurance Code § 12919**

4 Defendants assert that under California Insurance Code § 12919 plaintiffs’ state and
5 federal causes of action fail because all of defendants’ alleged misrepresentations to the
6 Commissioner respected facts concerning Aurora, then an applicant for an insurance license,
7 and therefore “no proceeding” may “lie for” the alleged communications. California Insurance
8 Code § 12919 provides that :

9 [c]ommunications to the commissioner or any person in his office in respect to any fact
10 concerning the holder of, or applicant for, any certificate or license issued under this
11 code are made to him in official confidence within the meaning of Sections 1040 and
12 1041 of the Evidence Code. Liability shall not exist and no action or proceeding shall
13 lie for or on account of any such communication or the making thereof, but the
14 existence of such communication shall not be deemed to dispense with or nullify any
15 requirement of notice, hearing or production of evidence before the commissioner as
16 otherwise required by law.

17 Although plaintiffs allege that the defendants lied to the Commissioner about Aurora’s
18 true ownership structure under section 12919, defendants are not immune to suit for their
19 alleged lies. The provision clearly applies to confidential communications to the
20 Commissioner about licensees and applicants, not false statements to the Commissioner by
21 licensees and applicants about themselves. It was designed to encourage confidential
22 communications to the Commissioner and immunize the maker of these communications from
23 liability, such as for defamation, to the persons or businesses about whom the communication
24 was made.

25 **!** When the Section was first enacted, the Commissioner stated that it “[a]uthorizes
26 confidential communications to [the] Commissioner re licensees or applicants for license, free
27 of liability under libel and slander laws.” *Sixty-Ninth Annual Report of the Insurance
28 Commissioner of the State of California*, p. XXVII, ¶ 37 (1936) (Plaintiffs’ Appendix of
Authority). As plaintiffs point out, a statutory provision providing protection from suits for
defamation cannot bar a suit against persons who told lies about themselves, because “the

1 notion that Defendants ... might sue themselves for defamation unless Section 12919 protects
2 their falsehoods — is preposterous.” Opposition, p. 10.

3 ! Defendants’ sole authority for their contention that § 12919 precludes claims for
4 fraud arising out of their communications is an opinion of the Legislative Counsel of
5 California. 78 S.J. 14596 (1978). That opinion merely confirms that actions *for defamation*
6 may not be brought based on communications to the Commissioner regarding licensees or
7 applicants.

8 ! The first line of section 12919 defines “official confidence” by reference to Evidence
9 Code sections 1040 and 1041. Both these provisions fall under Article 9 of the Evidence Code,
10 entitled “Official Information and Identity of Informer,” and section 1041 is the statutory
11 provision that establishes the privilege to refuse to disclose the identity of informers. Section
12 12919’s express reference to and reliance on statutory provisions protecting informers confirms
13 that it is meant to encourage third party informers to communicate to the Commissioner
14 regarding license applicants or holders, and to protect them.

15 ! The final clause of § 12919 (“but the existence of such communication shall not be
16 deemed to dispense with or nullify any requirement of notice, hearing or production of
17 evidence before the Commissioner as otherwise required by law”) confirms the statute’s clear
18 purpose. The clause mandates that although the communicator may not be sued, he may still be
19 required to attend a hearing or produce evidence supporting his allegations, lest the
20 Commissioner pursue an alleged wrongdoer without support.

21 ! Section 12919 falls under the Insurance Commissioner’s “Powers and Duties” in the
22 Insurance Code. Yet defendants’ reading of the statute, which would preclude not only
23 plaintiffs from suing defendants, but the Commissioner as well, would severely restrict, not
24 fortify, the Commissioner’s powers.

25 Plaintiffs correctly distill defendants’ distortion of the section: “Defendants would turn
26 a law intended to shield reports *of* wrongdoing into a shield *for* wrongdoing.” Opposition, p.10.

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2. California Civil Code § 47(b)

Defendants assert that their alleged misrepresentations to the Conservation Court, the Commissioner and Sierra relating to the ELIC rehabilitation proceedings are absolutely privileged under California Civil Code § 47(b)(2). They also assert that under § 47(b)(3) their alleged misrepresentations in obtaining licenses and approvals from the Commissioner and the Federal Reserve are privileged. They argue, therefore, that under § 47(b), all of plaintiffs’ state law claims are barred.² California Civil Code § 47 provides in relevant part:

- A privileged publication or broadcast is one made:
 - (a) In the proper discharge of an official duty.
 - (b) In any (1) legislative proceeding, (2) judicial proceeding, (3) in any other official proceeding authorized by law, or (4) in the initiation or course of any other proceeding authorized by law and reviewable pursuant to Chapter 2 ...

In *Silberg v. Anderson*, 50 Cal.3d 205 (1990), the California Supreme Court described the scope and rationale of this “litigation privilege.”

In furtherance of the public policy purposes it is designed to serve, the privilege prescribed by section 47(b) has been given broad application. Although originally enacted with reference to defamation, the privilege is now held applicable to any communication, whether or not it amounts to a publication, and all torts except malicious prosecution. Further, it applies to any publication required or permitted by law in the course of a judicial proceeding to achieve the objects of the litigation, even though the publication is made outside the courtroom and no function of the court or its officers is involved.

The usual formulation is that the privilege applies to any communication (1) made in judicial or quasi-judicial proceedings; (2) by litigants or other participants authorized by law; (3) to achieve the objects of the litigation; and (4) that have some connection or logical relation to the action.

Silberg, 50 Cal.3d at 211-212 (internal citations omitted). The principal purpose of the privilege:

is to afford litigants and witnesses the utmost freedom of access to the courts without fear of being harassed subsequently by derivative tort actions. Section 47(2) promotes the effectiveness of judicial proceedings by encouraging "open channels of communication and the presentation of evidence" in judicial proceedings. A further purpose of the privilege "is to assure utmost freedom of communication between citizens and public authorities whose responsibility is to investigate and remedy

² Defendants do not argue that the state law privilege under § 47 bars plaintiffs’ federal RICO claims.

1 wrongdoing." ... Since the "external threat of liability is destructive of this fundamental
2 right and inconsistent with the effective administration of justice," courts have applied
3 the privilege to eliminate the threat of liability for communications made during all
4 kinds of truth-seeking proceedings: judicial, quasi-judicial, legislative and other
5 official proceedings ... Section 47(2) further promotes the effectiveness of judicial
6 proceedings by encouraging attorneys to zealously protect their clients' interests. It is
7 desirable to create an absolute privilege ... not because we desire to protect the shady
8 practitioner, but because we do not want the honest one to have to be concerned with
[subsequent derivative] actions...
Finally, in immunizing participants from liability for torts arising from communications
made during judicial proceedings, the law places upon litigants the burden of exposing
during trial the bias of witnesses and the falsity of evidence, thereby enhancing the
finality of judgments and avoiding an unending roundelay of litigation, an evil far worse
than an occasional unfair result ...

9 *Id.* at 213 - 215 (internal citations omitted).

10 These pronouncements confirm that in California the litigation privilege is extremely
11 broad. Plaintiffs nevertheless proffer four reasons why the § 47 privilege does not reach their
12 allegations.

13 **a. Conduct/Communication**

14 First, Sierra contends that the litigation privilege applies only to statements, not
15 conduct, and its claims all have an independent basis in defendants' conduct. Opposition, p.12.
16 Sierra argues that its claims for tortious interference would stand if defendants had made no
17 misrepresentations, but simply submitted a bid they knew they could not lawfully perform and
18 received assets they knew they could not legally possess. . ." and if defendants took "numerous
19 intentional steps to promote their bid and prevent Sierra's bid from being accepted."
20 Opposition, p. 7; Complaint, ¶ 94.

21 In short, Sierra contends that the fundamental wrong that defendants committed was to
22 acquire ownership of ELIC's assets in violation of the Federal Bank Holding Company Act
23 ("BHCA") and the California Insurance Code. Under Sierra's view, that defendants acquired
24 such ownership through a years-long campaign of misrepresentations, lies and omissions
25 allegedly made to the Conservation Court or as part of that court's proceedings is incidental.

26 However, defendants correctly state the law that "the absolute privilege of Section 47(b)
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1 applies where the gravamen of the plaintiff's complaint is communicative acts." Reply, p.12. In
2 *Rubin v. Green*, 4 Cal.4th 1187 (1993), the California Supreme Court applied the distinction
3 between "communicative acts" and "noncommunicative conduct." Plaintiff alleged that the
4 defendant law firm improperly:

5 had engaged in a pattern of soliciting residents of several mobilehome parks for the
6 purpose of commencing litigation against park owners. Allegedly, the firm's modus
7 operandi was to arrange for an invitation to meet with park residents to help negotiate a
8 resolution of complaints regarding park conditions with the owner; this, in turn, would
lead to a promise by the firm to obtain substantial monetary settlements for those
residents who agreed to join in litigation against the owner. A lawsuit, preceded by a
"form" notice of suit, followed.

9 *Id.* at 1192. The Court rejected plaintiff's argument that he had alleged acts - - conduct - - not
10 communication, and thus his claims were not barred by the litigation privilege.

11 Judging from the allegations of the amended complaint, plaintiff's claims, however
12 styled, are founded essentially upon alleged misrepresentations made by the law firm
13 (and Green) to Cedar Village residents . . . and the subsequent filing of pleadings in the
lawsuit itself. Whether these acts amounted to wrongful attorney solicitation or not,
they were communicative in their essential nature and therefore within the privilege of
section 47(b).

14 *Id.* at 1196. Here, too, defendants' alleged wrongful acts, as delineated in plaintiffs' complaint,
15 "were communicative in their essential nature." See Complaint ¶ 3 ("Based on defendants'
16 misrepresentations, the Commissioner ... accepted their bid for Executive Life."); *id.* at ¶ 49
17 ("Defendants repeatedly misrepresented to Sierra and others that no agreement such as the
18 portage agreements existed. The false statements referenced in paragraphs 50-82 below are
19 examples only and do not recount all of defendants' misrepresentations."). Indeed, according
20 to the allegations it was those acts, those misrepresentations, which enabled defendants to
21 injure Sierra. Would Sierra have sued these defendants if the "contrats de portage" had been
22 disclosed and the Commissioner, the Conservation Court and the Federal Reserve Bank
23 nevertheless had approved the Altus/MAAF bid?

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25 Plaintiffs cannot avoid the application of § 47 on the basis that their claims, as alleged,
26 challenge conduct as opposed to communications.

27 **b. Non-Judicial Purpose and Non-Judicial Filings**

1 Plaintiffs argue that “the litigation privilege does not apply to administrative filings
2 made for ‘dual purposes,’ one judicial and one not.” Opposition, p.12. They rely exclusively on
3 *Stacy & Witbeck v. City and County of San Francisco*, 36 Cal.App. 4th 1074 (1995). In that
4 case, a municipal contractor, Stacy, brought a Government Code claim seeking to recover
5 losses caused by delay in work on a contract. Stacy stated that in detailing its damages claim,
6 “[t]his letter represents an effort on our part to avoid litigation ...” *Id.* at 475. The letter
7 ultimately resulted in the Public Utilities Commission barring Stacy from receiving contracts,
8 because the Commissioner determined the claim was false. Stacy sued, asserting the claim was
9 privileged under § 47 because it was submitted in anticipation of litigation. Finding that Stacy
10 had submitted the claim for dual purposes, one administrative and one to be able to pursue
11 litigation, the Court framed the issue as “whether a publication filed for dual purposes is
12 privileged in both the judicial and administrative arenas.” *Id.* at 1090. The Court noted that “the
13 privilege operates as a limitation on *civil liability* stemming from the protected
14 communication” and stated that:

15 To rule that the litigation privilege would bar administrative actions by public entities
16 when the publication was submitted to the entity for a nonlitigation purpose does not
17 make sense. An agency should not be hamstrung from fulfilling its oversight duties
18 simply because the target of the administrative action also contemplated litigation.

18 *Id.* at 1091. Therefore, “[t]o expand the statutory immunity to bar the use of otherwise
19 privileged communications in disciplinary and related administrative proceedings reaches too
20 far.” *Id.*³

21 *Stacy* is of no real support to plaintiffs. The court there was explicitly intent on not
22 expanding the scope of the § 47 bar to interfere with public agencies’ rights to use
23 administrative procedures to carry out their responsibilities, in that case a PUC action akin to a

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25 ³ One federal district court has noted that “the California Supreme Court has not adopted the
26 “dual purpose” test in *Stacy*. Rather, California’s highest court requires only that a prelitigation
27 communication have ‘some relation to an anticipated lawsuit.’” *Nestle v. Virtual Integration Tech*,
2000 W.L. 727859 (C.D.Cal.) (Pregerson, J.) (applying § 47(b)(2) privilege to prelitigation copyright
28 application).

1 debarment proceeding. Here, there was no mere administrative proceeding, because all of
2 defendants' communications were directed toward procuring the ELIC assets, which could only
3 be done with the approval of the Conservation Court. Therefore, all of the statements have a
4 logical relation to the Rehabilitation proceeding. *See Silberg*, 50 Cal.3d at 212. Indeed, as
5 defendants point out, "as a conservator, the commissioner acts as a minister of the superior
6 court in its statutory responsibility to protect the public interest and conserve the rights of the
7 creditors and policyholders of the conservatee." *In re Pacific Standard Life Insurance Co.*, 9
8 Cal.App.4th 1197, 1201 (1992). To classify the filings before the Commissioner as
9 administrative and deem them as wholly separate from the proceedings in the Conservation
10 Court would be mistaken.⁴

11 Plaintiffs also point out that "many of Defendants' false statements were made in
12 documents not filed in any court proceeding." Opposition, p.13. However, the litigation
13 privilege "applies to any publication required or permitted by law in the course of a judicial
14 proceeding to achieve the objects of the litigation, even though the publication is made outside
15 the courtroom and no function of the court or its officers is involved." *Silberg*, at 212. Plaintiffs
16 do not argue that these misrepresentations were not made to achieve the objects of the litigation
17 or that they had no connection or logical relation to the action. *Id.* Thus, in this case and under
18 those allegations, even misrepresentations made to the Commissioner or Sierra in the course of
19 procuring a license would be covered by the privilege.

20 As to statements defendants made to the Federal Reserve Board, it is not clear from
21 either the complaint or the parties' briefs how those alleged misrepresentations came to be

23 ⁴ This would not necessarily be the conclusion if § 47(b) had been asserted as a bar to the
24 Commissioner's claims. Unlike Sierra, but like the Public Utilities Commission in *Stacy*, in
25 managing the ELIC estate, the Commissioner carried out numerous administrative responsibilities
26 that went beyond selling ELIC's assets, and defendants' alleged conduct interfered with those
27 responsibilities. Moreover, on these motions (understandably enough) no party has briefed the
28 question of whether as a matter of public policy the scope of § 47(b) should be narrowed when the
29 plaintiff is an elected public official seeking to vindicate the rights of consumers and citizens.

1 made - - *i.e.*, how the Board’s involvement in enforcing the BHCA affects or implicates the
2 analysis under § 47(b). It does appear, however, that those submissions were necessary, or at
3 least helpful, in obtaining Rehabilitation Court approval. If so, state law claims based on the
4 submissions would be subject to the same § 47(b) analysis.

5 **c. Extrinsic Fraud**

6 As plaintiffs state, the litigation privilege does not shield conduct amounting to
7 “extrinsic fraud.” *Silberg*, 50 Cal.3d at 214. “Extrinsic fraud” is a “narrowly circumscribed”
8 exception to the application of § 47(b). A judgment has been obtained by extrinsic fraud where
9 " 'the aggrieved party [has been] deliberately kept in ignorance of the action or proceeding, or
10 in some other way fraudulently prevented from presenting his claim or defense.' " *Moore v.*
11 *Conliffe*, 7 Cal.4th 634 n.5 (1994) (quoting 8 Witkin, California Procedure § 204 (3d ed.
12 1985)). Examples of extrinsic fraud include: "Keeping the unsuccessful party away from the
13 court by a false promise of a compromise, or purposely keeping him in ignorance of the suit;
14 or, where an attorney fraudulently pretends to represent a party, and connives at his defeat or,
15 being regularly employed, corruptly sells out his client's interest." *Kimes v. Stone*, 84 F.3d
16 1121, 1127 (9th Cir. 1996).

17 Plaintiffs provide insufficient basis to support a finding of extrinsic fraud. They quote
18 from a brief the Commissioner evidently submitted to the Magistrate Judge in a discovery
19 dispute in the related *Low v. Altus* case: “[d]efendants took great pains outside the Courtroom to
20 insure that nobody inside the courtroom, *not even their own attorneys*, knew the truth.” This is
21 an allegation of intrinsic, not extrinsic, fraud. *See Kachig v. Boothe*, 22 Cal.App.3d 626, 634
22 (1971) (“in a litigated case the concealment or suppression of material evidence is held to
23 constitute intrinsic fraud”); *Edwards v. Centex*, 53 Cal.App.4th 15, 41 (1997)(“Intrinsic fraud
24 ... is a fraud which goes to the merits of the litigation. Unlike ‘extrinsic’ fraud, it does not
25 preclude any party from raising a claim or defense; nor does it prevent a party from knowing
26 about or attending a proceeding.”)

1 **d. Litigation Privilege Summary**

2 The foregoing analysis leads to the conclusion that Aurora’s § 47(b) arguments are
3 sound, although the Court is troubled that the result would be that an alleged fraudulent
4 wrongdoer might escape state law-based liability to its victim. But this Court cannot skew its
5 decision to avoid a troubling outcome. Nevertheless, and in any event, standard principles of
6 pleading entitle Sierra to attempt to amend the complaint to allege state-based claims for relief
7 that do not so directly and inextricably depend on or relate to privileged communications in the
8 Conservation Court proceedings. Plaintiffs should evaluate very carefully whether it is feasible
9 to do so. An amended complaint that basically and in a mechanical manner merely deleted
10 references to the Conservation Court proceedings surely would invite a renewed, and probably
11 meritorious, motion to dismiss.

12 **3. Fraud on the Federal Reserve**

13 Plaintiffs allege that defendants also made fraudulent statements to the Federal Reserve
14 pursuant to their scheme. Complaint, ¶¶ 81-82. Defendants assert that under the reasoning of
15 *Buckman Co. v. Plaintiffs’ Legal Committee*, _____ U.S. _____, 121 S.Ct. 1012
16 (2001), plaintiffs are barred from pursuing state law claims to the extent they are premised on
17 these allegations. In *Buckman*, the Supreme Court held that

18 the plaintiffs’ state-law fraud- on-the-FDA claims conflict with, and are therefore
19 impliedly pre-empted by federal law. The conflict stems from the fact that the federal
20 statutory scheme amply empowers the FDA to punish and deter fraud against the
21 Agency, and that this authority is used by the Agency to achieve a somewhat delicate
22 balance of statutory objectives. The balance sought by the Agency can be skewed by
23 allowing fraud-on-the-FDA claims under state tort law.

24 *Id.* at 1017. Defendants argue that *Buckman* applies because: **1)** under the BHCA, the Federal
25 Reserve Board was authorized to require defendants’ disclosures and has the power to
26 investigate and remedy, through statutorily provided civil and criminal penalties, “any false or
27 misleading report of information,” 12 U.S.C. §§ 1844, 1813(q), 1818(b),(g),(i),(n),
28 1847(a),(d)(3); **2)** the BHCA provides no private right of action and gives the Federal Reserve
Board exclusive jurisdiction over BHCA issues; and **3)** by seeking remedies not provided for in

1 the statutes, plaintiffs’ tort claims based on misrepresentations to the Federal Reserve Board
2 “conflict” with the BHCA.

3 Plaintiffs respond, first, that “*Buckman* is limited to cases where state law liability is
4 based entirely on violation of a federal statute. It applies only where the state law cause of
5 action is nothing more than an added penalty for violation of federal law under the ‘fraud on
6 the agency’ doctrine.” Opposition, p.8. Here, the fraud on the Federal Reserve Board is alleged
7 in an introductory portion of the complaint and incorporated into *all* of the ensuing claims for
8 relief. So plaintiffs’ argument does not deal with whether their claims are preempted *to the*
9 *extent they allege violations of the BHCA.*

10 Plaintiffs’ other argument is that *Buckman* does not apply to defendants’ representations
11 to entities other than the Federal Reserve Board, a proposition which defendants do not dispute.

12 Although it appears that the Federal Reserve Board does have powers of enforcement
13 and that there is no private right of action for BHCA violations, it does not necessarily follow
14 that conflict preemption applies. The *Buckman* court relied on several factors specifically
15 applicable to the FDA, and defendants’ analysis concerning the submissions to the Federal
16 Reserve Board is too cursory to establish that a conflict exists. Because the record is
17 incomplete, the Court declines to issue an opinion on the preemption issue. In any event, the
18 Complaint does not allege an independent claim for relief based solely on alleged
19 misrepresentations to the Federal Reserve. Moreover, to establish defendants’ motive and
20 intent for the allegedly secret agreements to disguise Credit Lyonnais’s control, such facts
21 would appear to be admissible.

22 **B. Sierra’s Standing and Injury (State Law Claims)**

23 **1. General Observations**

24 Although this motion ostensibly challenges the sufficiency of a complaint, defendants
25 have proffered a detailed history, supposedly supported by numerous exhibits, to establish a
26 foundation for their arguments challenging Sierra’s standing to sue. They contend that in late
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1 1991 the Commissioner selected and the Conservation Court approved the Altus/MAAF bid
2 because it was the best bid. And, they argue, in large part it was the best bid because it
3 provided for rehabilitation on a “bonds out” basis - - *i.e.*, it enabled the Commissioner to sell
4 the [mostly junk] bonds and thereby relieve the policyholders of the then-perceived great risk
5 of default. Defendants quote the Commissioner, the Rehabilitation Court and the Court of
6 Appeal to prove not only the superior merit of their proposal, but also that Sierra’s “bonds-in”
7 bid was unacceptable to the Commissioner and the courts. From all this, defendants reach their
8 inexorable conclusion: that neither the Conservation Court nor the Commissioner would have
9 accepted Sierra’s bid. That being so, they argue, Sierra wasn’t cheated out of anything; it never
10 would have obtained the ELIC assets regardless of defendants’ conduct.

11 Plaintiffs posit the background differently. Also pointing to evidence outside the
12 complaint, they argue that the Commissioner had committed to sell the ELIC assets to Sierra if
13 the Altus bid was unsuccessful and in fact he would have done so, had he known of the secret
14 control allegedly exercised by Credit Lyonnais.

15 Both positions are flawed. The pronouncements to which defendants point were issued
16 *after* the decision to award the deal to Altus/MAAF had been made; before that, the decision by
17 no means had been inevitable. Although the Court perhaps *could* take judicial notice of these
18 Conservation Court proceedings at the pleading stage, I decline to do so; too many facts and
19 inferences are disputed. The issues require full briefings, such as on motions for summary
20 judgment. (If, for example, there were admissible evidence from the Commissioner or the
21 Conservation Court that undermined Sierra’s contention that its bid would have been accepted,
22 this case would have to be dismissed.). As to plaintiffs’ argument, it fails to sufficiently
23 appreciate the role of the Conservation Court. As stated in *In re Pacific Standard Life Ins. Co.*,
24 9 Cal.App. 4th 1197, 1201 (1992): in insurance conservatorship proceedings, “[o]nly by express
25 judicial authorization and prescription of sales terms may a legally cognizable interest be
26 created in any potential buyer in this statutory context.” In *Pacific Standard Life*, the Insurance
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1 Commissioner, as conservator, petitioned the Superior Court for an order authorizing him to
2 sell an asset to “LOA” on agreed-to terms. Thereafter, other bidders submitted a higher offer,
3 which the Commissioner presented to the court. Over LOA’s objection, the court authorized
4 the sale to the later bidders. LOA appealed. The Court of Appeal held that LOA was not an
5 aggrieved party and lacked standing to appeal. It stated that under the Insurance Code, as to
6 sales of assets worth more than \$20,000, the Superior Court, not the Commissioner “holds the
7 exclusive authority” The court noted that “Indeed, had there been but a single offer, the
8 court could have, in any event, rejected it.” *Id.* at 1702.

9 For purposes of the State law claims, the Court construes the issue to be whether a
10 disappointed bidder (Sierra) may maintain suit for lost profits against the successful bidder
11 when the Commissioner had indicated a commitment to pick one of the two - - although the
12 Rehabilitation Court was not bound to approve either bid.

13 **2. Savini and Iconco**

14 Defendants argue that under state law, 1) plaintiffs have no property interest in the
15 assets awarded to defendants and 2) their asserted injury is speculative. In addition to *In re*
16 *Pacific Standard Life Insurance Co.*, *supra*, defendants rely primarily on *Savini Construction v.*
17 *Crooks Brothers Construction*, 540 F.2d 1355 (9th Cir. 1974), for the proposition that a
18 disappointed bidder may not sue for lost profits. In *Savini*, an unsuccessful bidder filed suit
19 against the successful bidder, claiming conspiracy to misrepresent the successful bidder as a
20 small business in order to obtain a canal construction project. Several months after the contract
21 was awarded to the defendants, the Small Business Administration determined that defendants
22 did not qualify as small businesses; however, they were permitted to complete the project.
23 Plaintiff brought suit to recover lost profits, overhead and punitive damages. The Ninth Circuit
24 affirmed the district court’s dismissal of plaintiff’s suit on the ground that there is no private
25 right of action under the Small Business Act.

26 In a footnote relied on by defendants, the Ninth Circuit stated that in any event lost
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1 profits were not available to plaintiff.

2 Even were a cause of action to be inferred, an award of lost profits would be improper
3 since a contract neither came into existence between plaintiff and the government, nor
4 would have been certain to come into existence, but for the alleged wrongdoing of
5 defendants. It is unchallenged in the instant case that plaintiff submitted the next lowest
6 bid. However, numerous factors in addition to the amount of the bid are considered in
7 determining the suitability of a particular bidder for a contract award. The contracting
8 officer must consider, among other factors, the bidder's size, skill, financial condition,
9 and capacity to perform the particular job. In fact, there is no assurance that the
10 contract would have been awarded to any of the five remaining bidders had defendants
11 been eliminated from the competition, since the contracting agency is free to reject all
12 bids. It would therefore be impossible for the district court to determine with any
13 certainty that the contract would have been awarded to plaintiff, and lost profits could
14 thus not be the measure of damages in a suit against defendants. The proper measure of
15 damages in such a suit would be the costs plaintiff incurred in preparing its bid.

16 *Id.* at 1359 n.9 (internal citations omitted).

17 Plaintiffs correctly note that the language relied on by the defendants is dicta. They also
18 attempt to distinguish *Savini* on the grounds that here the Commissioner had committed to
19 choosing either the defendants' or Sierra's bid. Complaint, ¶ 42. Whether that is factually
20 correct is hotly disputed, but defendants have proffered no Ninth Circuit authority citing the
21 *Savini* dicta, and certainly not for the proposition that under no set of facts could a second-
22 place bidder ever establish by a preponderance of the evidence that it would have received the
23 contract. Other cases have been allowed to proceed to trial on just that contention. *Iconco v.*
24 *Jensen Construction Co.*, 622 F.2d 1291 (8th Cir. 1980), is a good example. *Iconco*, the
25 plaintiff, was the second lowest bidder on a small-business "set aside" contract let by the Corps
26 of Engineers. *Jensen*, the low bidder, won the contract. Later, as a result of an unrelated
27 inquiry, the Small Business Administration determined that *Jensen* did not qualify as a small
28 business and so notified the Corps. *Iconco* learned about this development, protested to the
29 Corps and demanded that *Jensen* relinquish the contract. *Jensen* refused. *Iconco* sued and
30 prevailed at trial. On appeal, *Jensen's* primary argument was

31 that an unsuccessful bidder on a small-business set-aside
32 contract, as a matter of law, has no claim against the successful
33 bidder who did not qualify as a small business.

34 *Id.* at 1294-95. Both parties agreed that under the Small Business Act there was no civil remedy

1 for an unsuccessful bidder. So the question was whether under Iowa law Iconco stated a claim
2 of unjust enrichment or fraud. Speaking for the court, Judge Arnold distinguished *Savini* as
3 having dealt with whether a federal civil cause of action could be inferred from the Small
4 Business Act,

5 an issue which is not before us. To the extent, however, that [its]
6 language . . . supports the conclusion that any private suit by an
7 unsuccessful bidder against a successful one is inconsistent with
8 Congressional intent and would jeopardize the proper
administration of the government's contract procurement system,
we respectfully disagree . . .

9 *Id.* at 1299. The court then turned to the issue of damages. It noted that as to the contract in
10 question "the award of the contract to the low bidder, or to any bidder, is not automatic . . .
11 [and] all bids may be rejected if the head of the agency determines that rejection is in the public
12 interest." *Id.* at 1300. Judge Arnold then rejected Jensen's position, which was the same as
13 defendants' here: "a claim for last profits under these circumstances is speculative and
14 improper." *Id.* He wrote,

15 The more logical approach, in our view, is to put the
16 unsuccessful bidder to its proof; if it proves by a preponderance
17 of the evidence that it would have received the contract award
absent the successful bidder's wrongdoing, we find no persuasive
reasons why recovery should be denied.

18 *Id.* At trial, the individual who had the authority to award the contract had testified in response
19 to a hypothetical question that the contract would have been awarded to the second lowest
20 bidder. The Eighth Circuit concluded that this "opinion was proof sufficient to allow the jury
21 to conclude that the . . . contract could have been awarded to Iconco had it not been awarded to
22 Jensen." *Id.* at 1301.

23 This approach is sensible and fair. Whether Sierra needs to obtain the testimony of
24 Judge Lewin (the Rehabilitation Court judge), and if so whether Sierra can obtain it (in light of
25 the privilege afforded to judges against testifying about their decisions), are questions for
26 another day.

27 **3. Blank v. Kirwan**

1 Next, defendants cite *Blank v. Kirwan*, 39 Cal.3d 311, 216 Cal. Rptr. 718 (1985) for the
2 proposition that plaintiffs have not alleged and cannot allege the requisite “expectancy” for
3 their claim for intentional interference with prospective economic advantage. In that case the
4 plaintiff claimed he lost the opportunity to profit from the operation of a poker club because the
5 city officials who had the power to grant him the necessary license had conspired with rival
6 bidders to grant the license to them, in return for various “things of value.” The complaint
7 failed to identify the other party to the alleged thwarted profitable economic relationship. If the
8 other party was the City, said the Supreme Court, no action would lie because plaintiff and the
9 City would not have had a joint economic relationship in the operation of the poker club. If the
10 other party was the class of potential poker club patrons, ruled the Court, no claim could lie
11 because “[i]n light of the city council’s broad discretion to grant or deny a license application,
12 plaintiff . . . can plead no protectable ‘expectancy,’ but at most a hope for an economic
13 relationship” *Id.* at 330-31.

14 *Blank v. Kirwan* presents an issue quite similar to that presented in *Savini and Iconco*:
15 when the plaintiff’s contractual rights or economic benefits which were allegedly thwarted had
16 not yet been established with finality, how likely - - how certain? - - must they be to permit
17 recovery? In *Blank v. Kirwan* the Court sensibly found that plaintiff’s prospects were just too
18 “iffy.” But throughout that opinion the California Supreme Court emphasized the specifics of
19 the plaintiff’s allegations, and the *Blank v. Kirwan* holding should not be applied too broadly.
20 A multi-member City Council, such as that involved in *Blank v. Kirwan*, is routinely subject to
21 a host of non-economic (as well as economic) pressures and considerations that are almost
22 always present in municipal licensing and zoning decisions. Those factors exacerbate the
23 inherent uncertainty in that governmental body’s decision-making. Here, the public official
24 initially involved in the key decision - - the Commissioner - - is alleged to have *committed* to

1 selecting either Sierra or the French Group. Complaint, ¶ 42.⁵ While that allegation is
2 disputed by defendants, and while the Court, not the Commissioner, had the final say, ¶ 42 and
3 the other background facts alleged in the complaint make Sierra's complaint far less
4 speculative than *Blank v. Kirwan*. For the reasons set forth in the preceding discussion about
5 *Savini* and *Iconoco*, the Court rejects defendants' contentions.

6 **C. RICO Claims**

7 Defendants rely on *Imagineering v. Kiewit*, 976 F.2d 1303 (9th Cir. 1992), to argue that
8 Sierra lacks the standing and the concrete injury to assert its RICO claims. In *Imagineering*,
9 [a] plaintiff class of minority and woman-owned business enterprises ("MWBEs")
10 appeal[ed] the dismissal of its action against [various entities known as "Kiewit"], who
11 are prime contractors, challenging an alleged scheme to evade federal and state
12 regulations requiring prime contractors to employ MWBEs on public works
13 construction projects by using phony MWBEs to create the appearance of compliance
14 with the set-aside regulations. Plaintiffs alleged that the scheme violated the Racketeer
15 Influenced and Corrupt Organizations Act ("RICO") ...

16 *Id.* at 1305. Plaintiffs alleged that 1) each named plaintiff was an MWBE subcontractor for the
17 lowest complying contractor on at least one project improperly awarded to Kiewit and 2) they
18 lost profits they would have earned as subcontractors on the projects due to Kiewit's illegal
19 scheme. *Id.* at 1306. The Ninth Circuit separately evaluated whether plaintiffs had RICO
20 standing and whether they could show proximate causation of their injuries and, affirming the
21 district court, found against plaintiffs on both issues.

22 First, the court recited the RICO statutory standard: "any person injured in his business
23 or property by reason of a violation of section 1962 of this chapter may sue therefor in any
24 appropriate United States district court." *Id.* at 1309; 18 U.S.C. § 1964(c). The Court then
25 stated that:

26 [a]lthough plaintiffs characterize their injury as one compensable under RICO, that
27 characterization must be challenged on several bases. First, the facts alleged do not

28 ⁵ It is noteworthy that the Commissioner, whose counsel attended the hearing on their
29 motions and addressed the Court, has not refuted this assertion, although in *Low v. Altus* the
30 Commissioner has contended that he was under no compulsion to pick any of the bids that had been
31 tendered and he could have continued to manage the ELIC estate.

1 establish "proof of concrete financial loss," let alone show that money was paid out as a
2 result of Kiewit's alleged racketeering activity. Next, even if the type of injury alleged
3 by the MWBEs could be compensable, it is not at all clear that these MWBEs suffered
4 such an injury. Although plaintiffs assert that if specified contracts had not gone to
5 Kiewit those contracts would have been awarded to the plaintiffs' prime contractors,
6 that cannot be established. Indeed, although plaintiffs challenge the district court's
7 reasoning that the next lowest bidder has no claim to the prime contract [under]
8 Washington law . . . their complaint states that:

9 The City of Seattle first awarded the Cedar Falls Dam Contract in April 1986 to
10 Morrison-Knudsen, which had designated plaintiff Knighten Brothers as an
11 MBE subcontractor. Kiewit and Global successfully protested this award, and
12 the contract was rebid. On the rebid, Kiewit submitted the low bid, designating
13 Global as an MBE subcontractor.

14 Even if we assume that the MWBE plaintiffs' prime contractors would have received
15 the contracts and they were obligated to award Imagineering and Knighten Brothers the
16 subcontracting work merely on the basis of "designating" them in the bids, there is no
17 guarantee that the WBE or MBE subcontractor chosen would not be substituted during
18 the pendency of the contract.

19 Finally, the complaint does not allege specific bids submitted by the MWBE plaintiffs
20 that were accepted by the prime contractors. It is impossible to determine from the
21 amended complaint whether the plaintiffs are claiming loss of opportunity to realize
22 profits or loss of specific identifiable profits. Considered as a whole, the amended
23 complaint alleges only a speculative injury, which is not compensable under RICO.
24 Thus, plaintiffs have failed to establish RICO standing; namely that they were injured in
25 their business by reason of Kiewit's conduct.

26 *Id.* at 1310-11 (emphasis added).

27 Next, for similar reasons, the Ninth Circuit found that plaintiffs had not alleged
28 proximate causation of their injuries.

In order to maintain a cause of action under RICO then, the plaintiff must show not only
that the defendant's violation was a "but for" cause of his injury, but that it was the
proximate cause as well ... This requires that there must be a direct relationship between
the injury asserted and the injurious conduct alleged.

Id. at 1311 (internal citations and quotations omitted). The Court opined that under that
standard,

The direct harm in this case runs to the prime contractors. It was the
intervening inability of the prime contractors to secure the contracts that was the
direct cause of plaintiffs' injuries. Under *Holmes*, the MWBE plaintiffs are

1 missing the direct relationship needed to show Kiewit proximately caused their
2 injuries.⁶

3 *Id.* at 1312. The court concluded that:

4 Because the MWBE plaintiffs did not adequately allege RICO standing or RICO
5 proximate causation, the district court's Rule 12(b)(6) dismissal of the RICO claims
6 must be affirmed. Plaintiffs' RICO claims were properly dismissed on either ground.

7 *Id.*

8 Defendants assert that *Imagineering*'s standing analysis applies because just as
9 Washington law permitted the awarding agency in *Imagineering* to reject all bids and
10 readvertise, “[h]ere, not only could the Commissioner have rejected a single bidder and
11 required rebidding under Ins. Code § 1037 (for example, for additional bonds-out bids, albeit at
12 a lower price than Altus paid), so could the Conservation Court.” Motion, p. 15-16.

13 Plaintiffs seek to restrict *Imagineering* to its facts. They emphasize that “[i]n that case,
14 the court upheld the dismissal of a RICO claim by a disappointed bidder on the ground that the
15 plaintiff was not a competitor of the successful bidder but rather a prospective *subcontractor* of
16 the bidder who had lost out as a result of the defendant’s wrongful conduct.” Opposition, p. 15.
17 Plaintiffs rely on *Pharmacare v. Caremark*, 965 F.Supp.1411(D.Haw.1996), to support this
18 distinction. In *Pharmacare*, plaintiffs alleged that defendants had engaged in a scheme of
19 commercial bribery in violation of RICO by paying doctors for referrals and that, but for their
20 scheme, plaintiffs would have received those referrals and the resulting profits. The court held
21 that plaintiffs asserted a “first-tier injury,” distinguishing *Imagineering* on the ground that the
22 plaintiffs there had asserted only a “second-tier” injury. *Id.* at 1420-21.

23 To support its finding that plaintiffs had no standing, the *Imagineering* court pointed to
24 four problems with their allegations: 1) no proof of concrete financial loss, much less that
25 money was paid out as a result of Kiewit’s alleged racketeering activity; 2) plaintiffs could not
26 establish that their prime contractors would have received the contracts absent defendants’

27 ⁶ The parties do not sufficiently address the RICO proximate cause requirement. *See Holmes*
28 *v. Securities Investor Protection Corp.*, 503 U.S. 258 (1992), where the Supreme Court discussed
three reasons for the directness requirement.

1 fraud, because the awarding agency could have rejected all the bids; 3) no guarantee that even
2 if the plaintiffs would have been chosen as subcontractors they would not be substituted during
3 the pendency of the contract; and 4) the complaint did not allege specific bids submitted by the
4 MWBE plaintiffs that were accepted by the prime contractors. *Id.* at 1310-11. The
5 *Imagineering* court did not hold that each of the factors it relied on independently compelled
6 dismissal; instead, “[c]onsidered as a whole, the amended complaint alleges only a speculative
7 injury, which is not compensable under RICO.” *Id.* at 1311.

8 *Imagineering* does not compel finding as a matter of law that plaintiffs’ asserted injury
9 is too speculative to be redressed. Only two of the factors present in that case, one and two,
10 apply here. Nevertheless, just because *Imagineering* does not compel the court to find that
11 plaintiffs have not pled a non-speculative injury does not mean they have pled an injury
12 cognizable under RICO. RICO plaintiffs must allege injury to their “business or property.” 18
13 U.S.C. § 1964(c). While *Imagineering* focused primarily on whether the plaintiff MWBE’s
14 had suffered any injury at all, here there remains the question of whether the injury allegedly
15 suffered was of the type compensable under RICO. *Id.* at 1310-11.

16 Plaintiffs have not clarified whether they are alleging injury to “business” or “property.”
17 Although the distinction has not been adequately briefed, the Court proffers its view that
18 plaintiffs cannot properly plead either.

19 In determining whether a particular interest is a property right for RICO purposes,
20 courts look to whether the law has recognized and enforced it as a property right. *Carpenter v.*
21 *United States*, 484 U.S. 19, 26 (1987) (finding confidential business information to be property
22 because it “has long been recognized as property”); *United States v. Henry*, 29 F.3d 112, 115
23 (3d Cir. 1994) (“to determine whether a particular interest is property for purposes of the fraud
24 statutes, we look to whether the law traditionally has recognized and enforced it as a property
25 right”); *United States v. Evans*, 844 F.2d 36, 42 (2d Cir. 1988) (“[t]hat the right at issue here
26 has not been treated as a property right in other contexts, and that there are many basic
27
28

1 differences between it and common-law property are relevant considerations in deciding
2 whether the right is property under the federal fraud statutes”).

3 Sierra’s interest, as a disappointed bidder, in the ELIC assets awarded to defendants
4 does not appear to be a legally cognizable property interest. The authority most directly on
5 point suggests that a disappointed bidder’s interest in assets awarded to another bidder during
6 insurance conservation proceedings is not legally cognizable property. *Pacific Standard*,
7 *supra*, 9 Cal.App. 4th at 1201, (“[o]nly by express judicial authorization and prescription of
8 sales terms may a legally cognizable interest be created in any potential buyer in this statutory
9 context. [The disappointed bidder, though it alleged that the Commissioner had committed to
10 award it the assets] never attained that status and was no more than an offeror”). Moreover,
11 cases expressly addressing whether, under RICO, disappointed bidders have property interests
12 in assets awarded to others or in an uncorrupted bidding process, indicate that they do not. In
13 *United States v. Henry*, 29 F.3d 112, 114-115 (3d Cir. 1994), for example, the court dismissed
14 an indictment alleging a RICO fraud based on the theory that public officials had corruptly
15 steered deposits to one bank, thereby victimizing competing banks. The court stated,

16 once the Commission’s deposits actually were awarded to one of
17 the bidding banks, they legally would be considered the property
18 of that bank . . . Here, however, the money had not yet been
19 deposited, and there is no way of knowing to which, if any, of the
20 bidding banks it would have gone. Even in a fair process, Bank,
21 A [the bank which actually received the deposits] might still have
22 won the deposits. The issue, therefore, is whether the competing
23 banks’ interest in having a fair opportunity to bid for something
24 that would become their property if and when it were received is
25 in itself property. We conclude that it is not. The competing
26 banks’ interest in a fair bidding opportunity does not meet [the
27 test of whether the law traditionally has recognized the particular
28 interest as property.] Clearly, each bidding bank’s chance of
receiving property . . . was, at least in part, dependent on the
condition that the bidding process would be fair Violation of
this condition may have affected each bidding bank’s possible
future receipt of property, but that does not make the condition
property.

16 *Id.* at 114-115. In light of the cited authorities, the Court agrees with the statement made by the
17 Court in *United States v. Berlin*, 707 F.Supp. 832, 835 (E.D. Va 1989), that “[i]t seems

1 intuitively obvious that other companies, whoever they may be, have no cognizable property
2 interest in the mere expectation of a contract that the government may award to any or none of
3 them.”

4 Concerning the remaining prong of section 1964(c), as a matter of common sense Sierra
5 would appear to be restricted from asserting an “injury to business,” because Sierra has
6 conceded that it was not an ongoing concern prior to the ELIC conservation proceedings, but
7 was instead formed solely to pursue the ELIC assets.

8 Given the foregoing analysis, the Court rules that as currently framed the RICO claims
9 must be dismissed. Plaintiffs may attempt to amend them, but only if they can in good faith
10 succeed in framing allegations that do not run afoul of the cases and principles discussed in this
11 section.⁷

12 **D. Statute of Limitations**

13 Defendants argue that all plaintiffs’ claims are barred by the applicable statutes of
14 limitation because the complaint shows they were on notice of defendants’ allegedly illegal
15 ownership structure as of 1991.

16 Plaintiffs allege that “[o]n November 12, 1991, Sierra sent a memorandum to the
17 Commissioner raising concerns that Altus and Credit Lyonnais might in fact be controlling
18 MAAF and the other entities that allegedly would be purchasing and operating Executive Life’s
19 business.” Complaint, ¶ 55. Based on this pleading and the referenced memorandum,
20 defendants argue that plaintiffs were on notice of the alleged wrongdoing as of the date of the
21 memo. Plaintiffs contend that defendants “overcame [plaintiffs’] suspicions by a campaign of
22 lies and deceptions” and that in fact the Commissioner determined -- albeit mistakenly -- that

24
25 ⁷The Court acknowledges that there is an apparent tension between permitting the intentional
26 interference claim to proceed and provisionally dismissing the RICO claims. However, there are
27 important differences between the statutory language of RICO (“business or property”) and the
28 common law development of legal rights based on an “expectancy.” Linguistically and practically,
the latter phase contemplates something less concrete than the former.

1 plaintiffs' suspicions were "groundless," and rebuked "self-appointed regulators" for
2 "attempt[ing] to second guess" him. Opposition, p. 20; Complaint, ¶ 69. The issue, therefore, is
3 whether the statutes of limitation bar claims when the plaintiff was suspicious of wrongdoing
4 but those suspicions were allayed by the fraudulent concealment of defendants.

5 Defendants cite California cases addressing the doctrine of inquiry notice. "[T]he
6 statute of limitations begins to run when the plaintiff suspects or should suspect that her injury
7 was caused by wrongdoing ... So long as suspicion exists, it is clear that the plaintiff must go
8 find the facts; she cannot wait for the facts to find her." *Jolly v. Eli Lilly*, 44 Cal.3d 1103, 1110-
9 11 (1988); *California Sansome v. U.S. Gypsum*, 55 F.3d 1402, 1409 n.12 (9th Cir. 1995) ("The
10 doctrine of fraudulent concealment [for the tolling of the statute of limitations] does not come
11 into play, whatever the lengths to which a defendant has gone to conceal the wrongs, [if] a
12 plaintiff is on notice of a potential claim."). A plaintiff "has reason to discover the cause of
13 action when he has reason at least to suspect a factual basis for its elements." *Norgart v.*
14 *Upjohn Co.*, 21 Cal.4th 383, 398 (1999). A plaintiff "has reason to suspect when he has notice
15 or information of circumstances to put a reasonable person on inquiry." *Id.*

16 Although Sierra's memo suggests suspicion, it would be inappropriate at the pleading
17 stage to dismiss Sierra's claims on that basis. First, plaintiffs had no knowledge of the *contrats*
18 *de portage*, which is the central basis for their claims and which plaintiffs allege defendants
19 assiduously concealed. Plaintiffs' objection, as a competing bidder, to defendants' bid was
20 based purely on the structure of defendants' proposed deal; what was proposed was not itself
21 illegal and plaintiffs could not have filed a meritorious suit challenging it. Moreover, according
22 to plaintiffs' allegations, defendants immediately responded to plaintiffs' concerns. So did the
23 Commissioner, who rebuked plaintiffs. See *Conmar Corp. v. Mitsui*, 858 F.2d 499, 504-05 (9th
24 Cir. 1988) (criminal indictment of defendant not sufficient to "excite inquiry." Moreover, "it
25 would not have been unreasonable for Conmar to rely upon Mitsui's contention that the
26 customs investigation was a mistake."). Under these circumstances, it is not clear that
27
28

1 plaintiffs were obligated (or even able) to go over the Commissioner’s head when they did not
2 know about the *contrats de portage* which form the basis of their suit. Had plaintiffs sued for
3 fraud based merely on suspicions they might have invited sanctions -- or at least defendants
4 likely would have so contended.

5 **E. Other Claims**

6 **1. Negligent Interference with Business Expectancy**

7 Defendants assert that plaintiffs cannot state a cause of action for negligent interference
8 with business expectancy because, as competitors for the ELIC assets, defendants owed
9 plaintiffs no duty of care. *Stolz v. Wong Communications*, 25 Cal.App. 4th 1811, 1825 (1994)
10 (“complaint did not allege such a duty, nor could it, since it was plain that plaintiff and
11 defendants were competitors”). Plaintiffs do not address *Stolz*, but instead rely on language
12 from the California Supreme Court’s seminal case on negligent interference, *J’aire Corp. v.*
13 *Gregory*, 24 Cal.3d 799 (1979).⁸ That case stated that “[w]hether a duty is owed is simply a
14 shorthand way of phrasing ... the essential question [of] whether the plaintiff’s interests are
15 entitled to legal protection against the defendant’s conduct.” *Id.* at 803. The Court also asserted
16 that “[r]ather than traditional notions of duty, this court has focused on foreseeability as the key
17 component necessary to establish liability.” *J’aire* announced a six-factor test for determining
18 duty: 1) the extent to which defendant’s conduct was intended to harm plaintiff, 2) the
19 foreseeability of the harm, 3) the certainty that plaintiff actually suffered harm, 4) the closeness
20 of the connection between the conduct and the harm, 5) the moral blame attached to
21 defendant’s conduct and 6) the policy of preventing future harm. *Id.* at 804. A mechanical
22 application and weighing of those factors could warrant a finding of duty here, but that would
23 expand the theoretical scope of this tort far beyond its sensible boundaries. Not only were
24 Sierra and defendants (at least the MAAF and Aurora parties) competitors, but they also did not
25 have any kind of dependence on the other’s conduct to carry on their own respective business -

26
27 ⁸ *Stolz* fails to analyze duty under *J’aire*.

1 - unlike the lessee's dependence on the contractor finishing on time in *J'Aire*. There being no
2 "duty" (from either a practical or legal perspective), the negligence claim cannot survive. See
3 *Limandri v. Judkins*, 52 Cal. App. 4th 326, 60 Cal. Rptr. 2d 539, 551 (1997).

4 **2. Abuse of Process**

5 Defendants argue that plaintiffs' abuse of process claim is clearly barred by the one year
6 statute of limitations because plaintiffs' complaint establishes that they knew of the basis for
7 this claim on February 18, 1999 (the date the Commissioner publicized the existence of the
8 *contrats de portage*) but did not file their claim until January 30, 2001. Plaintiffs respond that
9 the statute of limitations has not begun to run on its abuse of process claim because defendants'
10 wrongful conduct in the Conservation Court is ongoing. But plaintiffs' complaint does not
11 allege any ongoing wrongful conduct. The statute of limitations bars this claim.

12
13 **CONCLUSION**

14 For the foregoing reasons, the Court GRANTS defendants' motion to dismiss plaintiffs'
15 first cause of action (intentional interference with business expectancy) and plaintiffs' third,
16 fourth and fifth causes of action (RICO), with leave to amend.

17 For the foregoing reasons, the Court GRANTS with prejudice defendants' motion to
18 dismiss plaintiffs' second cause of action (negligent interference with business expectancy) and
19 plaintiffs' sixth cause of action (abuse of process).

20
21
22 IT IS SO ORDERED.

23
24 DATE: June 20, 2001

25 _____
A. Howard Matz
United States District Judge